Vol. 43, No. 8

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1947/48

SAINT LOUIS UNIVERSITY BULLETIN

THE SCHOOL OF COMMERCE AND FINANCE

1947-1948

JUNE 1, 1947
SAINT LOUIS, MISSOURI

VOLUME XLIII JUNE 1, 1947 NUMBER 8

SAINT LOUIS UNIVERSITY BULLETIN

THE SCHOOL OF COMMERCE AND FINANCE

1947-1948

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SAINT LOUIS 8, MISSOURI

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THOMAS M. MARTIN, M.D.
FRANCIS J. O'REILLY, S.J.
FRANK L. RAMACCIOTTI.

Calendar

1947

JANUARY						
S	M	T	W	T	F	S
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FEBRUARY						
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1948

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The School of Commerce and Finance

Davis-Shaughnessy Hall

3674 Lindell Boulevard (8)

Telephone: JEfferson 1880

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Day School Calendar

1947

September 4.....Conditioned examinations, 1:00 to 4:00 P. M.

September 8-11.....Orientation week for new students.

September 12.....Registration, new students, 9:00 A. M. to 4:30 P. M.

September 13, 15.....Registration, returning students, 9:00 A. M. to 4:30 P. M.

September 17.....Regular session begins, 8:00 A. M.

September 23.....Last day for delayed or changed registration.

September 25.....Solemn Mass of the Holy Spirit, University Church, 8:45 A. M. President's Convocation, University Gymnasium, 10:00 A. M. Nine and ten and eleven o'clock classes will not meet.

November 1.....Feast of All Saints. Holiday.

November 14.....Solemn Memorial Services, University Church, 9:00 A. M. Nine and ten o'clock classes will not meet.

November 17.....Quarterly Grades released.

November 26.....Thanksgiving recess begins at 5:00 P. M.

December 1.....Classes resumed, 8:00 A. M.

December 5-8.....Annual Retreat (Closing Exercises, December 8, 8:30 A. M.).

December 8.....Feast of the Immaculate Conception. Holiday.

December 20.....Christmas recess begins at 5:00 P. M.

1948

January 5.....Classes resumed, 8:00 A. M.

January 19-31.....Semester examinations.

January 31.....First Semester ends.

February 2.....Registration, new students, 9:00 A. M. to 4:30 P. M.

February 3, 4.....Registration, returning students, 9:00 A. M. to to 4:30 P. M.

February 6.....Second Semester begins, 8:00 A. M.

February 12.....Last day for delayed or changed registration.

February 17, 18.....Conditioned examination, 1:00 to 4:00 P. M.

March 24.....Easter recess begins at 5:00 P. M.

March 30.....Classes resumed, 8:00 A. M.

April 5.....Quarterly Grades released.

May 6.....Ascension Day. Holiday.
May 20.....Semester Examinations.
May 29.....Second Semester ends.
May 31.....Baccalaureate Services, University Church, 8:00 P. M.
June 1.....University Commencement, University Gymnasium, 10:00 A. M.

Evening School Calendar

1947

September 22.....Registration, new students, 7:30 to 9:00 P. M.
September 24, 26.....Registration, returning students, 7:30 to 9:00 P. M.
September 29.....Regular sessions begin.
October 6.....Last day for delayed or changed registration.
November 26.....Thanksgiving recess begins at 10:00 P. M.
December 1.....Classes resumed.
December 19.....Christmas recess begins at 10:00 P. M.

1948

January 5.....Classes resumed.
Jan. 30-Feb. 6.....Semester examinations.
February 6.....First Semester ends.
February 9.....Registration for second semester, 7:30 to 9:00 P. M.
February 13.....Regular sessions begin.
February 20.....Last day for delayed or changed registration.
March 24.....Easter recess begins at 10:00 P. M.
March 29.....Classes resumed.
May 10.....Senior semester examniations begin.
May 24-June 7.....Semester examinations — Freshmen, Sophomores, Juniors.
May 31.....Baccalaureate Services, University Church, 8:00 P. M.
June 1.....University Commencement, University Gymnasium, 10:00 A. M.
June 7.....Second Semester ends.

Faculty*

JUSTIN L. ALBERS, B.S. in C.
Instructor in Accounting (1946); Assistant to the Dean, School of Commerce and Finance (1945).

OLIVER F. ANDERHALTER, A.M.
Instructor in Education (1947).

JOHN J. ANDREWS, A.M.
Instructor in Mathematics (1946).

LIONEL AROND, B.A., M.B.A.
Lecturer in Accounting (1947).

GEORGE T. ASHEN, B.S.
Assistant in Economics (1946).

JOSEPH L. BADARACCO, A.B., LL.B.
Lecturer in English (1947).

WILLIAM S. BAHN, LL.B.
Lecturer in Business Law (1946).

DUDLEY L. BAKER
Lecturer in English (1945).

ERNEST E. BAKER, LL.M.
Lecturer in Business Law (1945).

EMIL L. BALFAY, LL.M.
Lecturer in Business Law (1945).

FRANCIS G. BAUER, B.S. in C.
Lecturer in Accounting (1947).

REVEREND JOHN F. BANNON, S.J., A.M., S.T.L., Ph.D.
Associate Professor of History (1944); Director of the Department (1943).

VAL J. BECKERLE, B.S. in C., M.S. in C.
Instructor in Accounting (1946).

ROBERT L. BERRA, B.S. in C., M.B.A.
Assistant in Economics (1946).

* The year appearing in parenthesis after the academic rank and official position indicates the date of the present appointment.

EDWARD T. BLACKWELL, B.C.S.
Lecturer in Economics (1947).

CARL H. BLANK, B.S. in C.
Lecturer in Business Administration (1946).

REVEREND VICTOR J. BLUM, S.J., A.M., M.S., S.T.L., Ph.D.
Instructor in Geophysics (1944); Assistant Dean, Institute of Geophysical Technology (1944).

DONALD J. BOLAND, B.C.S.
Lecturer in Accounting (1942).

REVEREND JOSEPH E. BOLAND, S.J., A.M., S.T.L.
Instructor in Religion (1946); Student Counselor and Sodality Moderator, School of Commerce and Finance (1946).

REVEREND CHRISTIAN L. BONNET, S.J., A.M., Ph.L., S.T.L.
Assistant Professor of Philosophy (1947).

JOSEPH M. BOUNK, B.S. in C.
Lecturer in Accounting (1946).

VERNON J. BOURKE, M.A., Ph.D.
Professor of Philosophy (1946).

C. MCKINLEY BOYLES, LL.B.
Lecturer in Business Law (1946).

WALTER E. BRAECKEL, B.C.S., C.P.A.
Assistant Professor of Accounting (1944).

ARTHUR A. BRANDT, B.S. in C.
Lecturer in Marketing and Merchandising (1947).

JOHN J. BRAUCH, LL.B.
Lecturer in Business Law (1946).

HAROLD A. BRAUN
Lecturer in Finance (1930).

FREDERICK H. BRENNER, B.S. in C.
Lecturer in Accounting (1946).

JOHN L. BRESLIN, A.B.
Instructor in English (1947).

REVEREND LEO C. BROWN, S.J., A.M., S.T.L., Ph.D.
Associate Professor of Economics (1945); Director of the Labor School (1942); Director of the Institute of Social Sciences (1944).

THOR W. BRUCE, A.M., Ph.D.
Associate Professor of Business Administration (1944).

JOHN F. BRUEN, JR., C.P.A.
Lecturer in Accounting (1946).

REVEREND GEORGE J. BRUNNER, S.J., A.M.
Professor of Geophysics (1936).

MICHAEL L. CANTONI, B.S. in C.
Lecturer in Accounting (1947).

REVEREND JOHN E. CANTWELL, S.J., A.M., S.T.L.
Assistant Professor of Philosophy (1939).

ROBERT MURRAY CANTWELL, A.M., C.P.A.
Associate Professor of Accounting (1943); Dean, School of Commerce and Finance (1943).

ROBERT E. CARMODY, B.S. in C.
Instructor in Marketing and Merchandising (1946).

REVEREND JAMES E. CASE, S.J., A.M., Ph.D.
Professor of Mathematics (1945); Director of the Department (1936).

T. JACKSON CASE, A.B.
Lecturer in Business Law (1946).

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FRANK M. CAVANAUGH, A.B., LL.M.
Lecturer in Accounting (1947).

THOMAS M. CAVENDER, B.S. in C.
Instructor in Accounting (1946).

JOHN E. CHEELY, B.C.S.
Lecturer in Accounting (1946).

RICHARD J. CHILDRESS, B.S.
Assistant in Philosophy (1946).

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Instructor in Philosophy (1945).

ROBERT G. CONNORS, B.S. in C., M.S. in C.
Instructor in Economics (1946).

JOHN W. CONOYER, M.S.
Instructor in Geography (1943).

FRANCIS J. CORRIGAN, B.S. in C., M.B.A.
Lecturer in Economics (1943).

GERALD T. COWAN, C.P.A.
Lecturer in Accounting (1947).

JOHN E. CRAMER, JR., A.B., LL.B.
Lecturer in Business Law (1946).

REVEREND PAUL CRANE, S.J., B.S. (Econ.)
Visiting Professor of Economics (1947).

JOSEPH F. CUBA, B.S. in E.E.
Lecturer in Mathematics (1947).

ANTHONY W. DALY, LL.B.
Lecturer in Economics (1944).

PAUL M. DAUTEN, JR., B.S. in C., M.A.
Instructor in Business Administration (1946).

REVEREND BERNARD W. DEMPSEY, S.J., A.M., S.T.L., Ph.D.
Associate Professor of Economics (1945); Director of the Department (1943); Regent, School of Commerce and Finance (1943).

REVEREND CLEMENT F. DEMUTH, S.J., A.M., S.T.D.
Visiting Professor of Religion (1947).

BERNARD J. DERWORT, B.S.
Instructor in Mathematics (1947).

TAYLOR DESLOGE, A.B.
Lecturer in Philosophy (1946).

LEROY W. DEWS, B.S. in C., C.P.A.
Lecturer in Accounting (1946).

NORMAN S. DOBINSKY, B.S.
Assistant in Mathematics (1947).

Reverend Joseph P. Donnelly, S.J., A.M., S.T.L., Ph.D.
Associate Professor of History (1945); University Librarian (1946).

Vincent M. Dooley, B.S. in C.
Assistant in Mathematics (1947).

Reverend Joseph E. Douglas, S.J., A.B., S.T.L.
Instructor in Religion (1946).

Alice M. Doyle
Registrar, School of Commerce and Finance (1943).

Reverend Norman J. Dreyfus, S.J., A.M., Ph.D.
Associate Professor of English (1942); Director of the Department (1940).

Leon M. duBois, B.S. in C.
Lecturer in Finance (1946).

Wilfred J. Duford
Director of Athletics and Head Coach (1940).

Gerald T. Dunne, B.S. in B. & P.A.
Assistant in Accounting (1947).

Donald D. Durbin, A.B., LL.B.
Lecturer in Business Law (1946).

William A. Durbin, A.B., LL.B.
Instructor in Business Law (1946); Director of Public Relations (1946).

Walter C. Eberhardt, B.P.E., A.M.
Assistant Professor of Physical Education (1941); Director of the Department (1938); Director of Intramural Sports (1938).

Alphonse G. Eberle, A.B., LL.B.
Lecturer in Economics (1944).

Reverend Stephen T. Egan, S.J., A.M.
Lecturer in Religion (1946).

Bernard W. Fagan, B.S. in C.
Instructor in Accounting (1946).

Bernard G. Faulstich, A.M., O.D.
Lecturer in English (1945).

CHARLES FAY
Assistant in Philosophy (1946).

WILLIAM J. FEDERER, B.S. in C.
Instructor in Accounting (1946).

EDWARD J. FICK
Lecturer in Marketing and Merchandising (1946).

OLIVER R. FINK, B.S. in C.
Assistant in Mathematics (1946).

REVEREND EDWARD E. FINN, S.J., A.M., S.T.L.
Assistant Professor of Religion (1947); Moderator of Chapel Exercises and Retreats (1945).

RICHARD J. FLANNERY
Lecturer in Business Administration (1947).

FRANK E. FLOTRON, B.S. in Ed.
Lecturer in English (1946).

FRANCIS C. FLYNN, B.C.S., LL.B.
Lecturer in Business Law (1946).

HARRY E. FORD, B.S., B.A.
Lecturer in Accounting (1947).

CHARLES E. FORREST, B.S. in C., C.P.A.
Lecturer in Accounting (1946).

FRANK E. FOSS
Assistant in Philosophy (1947).

CURT G. FRIEHS, B.S. in C.
Instructor in Accounting (1946).

REVEREND BENJAMIN R. FULKERSON, S.J., A.M., S.T.L.
Associate Professor of Religion (1947); Moderator, Women's Sodality (1937).

W. DANFORD FULLER, B.S. in C.
Lecturer in Finance (1946).

WILLIAM E. GALLAGHER, LL.B.
Lecturer in Business Law (1947).

MERLE P. GAMBER, A.M.
Lecturer in Marketing and Merchandising (1946).

RICHARD L. GARESCHE, B.S.
Lecturer in Economics (1946).

WALTER F. GAST, M.S.
Professor of Business Administration (1943); Director of the Department (1928).

MARY R. GINN, A.B.
Graduate Fellow in English (1947).

JOHN J. GLYNN, B.S. in C.
Instructor in Business Administration (1946).

JOHN G. GODAIRE, B.S. in C.
Instructor in Economics (1947).

ELMER H. GRIMM, A.B., LL.B.
Lecturer in Business Law (1946).

EDWARD T. GROPPEL, B.S. in C., M.S. in B.
Lecturer in Marketing and Merchandising (1946).

RICHARD D. GUNN, B.S.
Lecturer in Accounting (1947).

ARTHUR W. GUNTLY, M.S. in C.
Assistant Professor of Accounting (1944); Comptroller of the University (1939).

MILFORD S. HALL, B.S. in Ed.
Lecturer in Economics (1946).

GEORGE R. HALLEMAN, B.S. in C.
Instructor in Accounting (1946).

LEO A. HALLORAN, B.C.S., C.P.A.
Lecturer in Accounting (1947).

FRANCIS L. HARMON, A.M., Ph.D.
Associate Professor of Psychology (1942).

MICHAEL J. HART, A.B.
Lecturer in English (1946).

JOSEPH N. HASSETT, LL.M.
Lecturer in Business Law (1927).

WILLIAM F. HAUHART, A.M., Ph.D.
Professor of Finance (1945).

JOHN KANEY HAYES, A.M.
Instructor in Economics (1946).

WILLIAM S. HAYMOND, A.B.
Assistant in Philosophy (1947).

WILLIAM F. HEGGLI, B.S.
Assistant in English (1947).

REVEREND ROBERT J. HENLE, S.J., A.M., S.T.L.
Assistant Professor of Philosophy (1947); Dean of the School of Philosophy and Science (1943).

CHARLES T. HERRMANN, A.B., LL.B.
Lecturer in Business Law (1946).

WILLIAM HEUSON, B.A., M.S.
Assistant in Mathematics (1946).

ERNEST G. HOFFSTEN, B.S., Ph.D.
Lecturer in English (1926).

ROSEMARY C. HOLDEN, A.B.
Lecturer in English (1946).

JOSEPH J. HOLLAND, B.C.S., C.P.A.
Lecturer in Accounting (1947).

PARKER M. HOLMES, B.Ed., A.M.
Associate Professor of Marketing and Merchandising (1947).

FRANCIS W. HUMAN, JR., A.B.
Assistant in Philosophy (1946).

JOSEPH L. HUMMERT, LL.B.
Lecturer in Business Law (1946).

DANIEL C. HURLEY, B.S. in C.
Lecturer in Accounting (1946).

CATHERINE J. HURST, B.S. in C.
Assistant in Mathematics (1947).

BORIS ISCHBOLDIN AL BAKRI, Diplom-Kaufmann, Diplom-Volkswirt, Dr. Sc. Pol., Agrégé Sc. Oec.
Associate Professor of Economics (1947).

HELEN A. JACKSON, M.S.
Lecturer in Mathematics (1946).

PAUL J. JACOBY, A.B., Ph.D.
Instructor in Philosophy (1946).

VINCENT F. JENNEMANN, B.S.
Assistant in Mathematics (1947).

JOHN S. JOHNSON, A.B.
Lecturer in English (1945).

SAMUEL A. JOHNSON, A.M., Ph.D.
Lecturer in History and Government (1942).

JOHN J. JOHNSTON, LL.B.
Lecturer in Finance (1929).

REVEREND ROBERT A. JOHNSTON, S.J., A.M.
Instructor in Speech (1941); Acting Director of the Department (1945).

ROBERT K. JOYCE, B.A., B.A. (Econ.)
Instructor in Economics (1946).

KURT JUNCKERSTORFF, J.U.D., Docteuren Droit.
Assistant Professor of Economics (1947).

JAMES K. KAUFMAN, A.B.
Lecturer in Philosophy (1946).

ROBERT E. KEANEY, LL.B.
Lecturer in Business Law (1946).

GUS V. KELLER, C.P.A.
Associate Professor of Accounting (1936).

NIKLAUS J. A. KELLER, A.B.
Assistant in Philosophy (1946).

STEPHEN L. KELLY, B.C.S., LL.B.
Lecturer in Business Law (1947).

MAURICE B. KESSLER, LL.B.
Lecturer in Business Law (1947).

WILLIAM T. KING, A.B., LL.B.
Lecturer in Business Law (1946).

GUSTAVE K. KLAUSNER, M.C.S.
Professor of Accounting (1943).

ROBERT G. KLENCK, A.B.
Instructor in Physical Education (1940).

WARREN C. KNAUP, B.S. in C.
Lecturer in Accounting (1947).

RAYMOND T. KNEFEL, B.S. in C., C.P.A.
Lecturer in Accounting (1946).

ALBERT W. KOCH, A.M.
Instructor in English (1946).

CHRISTOPHER W. KOTTHOFF, B.S. in C.
Assistant in Economics (1946).

DONALD E. KRAMEN
Assistant in Philosophy (1947).

JOHN J. LANG, C.P.A.
Professor of Accounting (1943); Director of the Department (1928).

CHARLES W. LANGDON, B.S. in C.
Lecturer in Accounting (1946).

WILBUR N. LEBER
Lecturer in Accounting (1947).

FRANCIS M. LINEK, B.S. in C.
Lecturer in Accounting (1946).

HOMER E. LINZEE, B.S. in C.
Lecturer in Economics (1946).

PHILIP J. LIPPERT, A.B.
Lecturer in English (1946).

DON A. LIVINGSTON, A.M.
Instructor in Economics (1946).

HUBERT F. LOYKE, B.S.
Assistant in Philosophy (1947).

REVEREND THOMAS A. LYNAM, S.J., A.M.
Associate Professor of Religion (1945).

TERRY F. MCAULEY, A.B.
Lecturer in Philosophy (1946).

JOHN F. MCCARTHY, LL.B.
Lecturer in Business Law (1947).

OWEN J. MCCARTHY, A.M.
Instructor in English (1946).

REVEREND RAPHAEL C. MCCARTHY, S.J., A.M., Ph.D.
Professor of Psychology (1928); Director of the Department (1927); Regent of the School of Nursing (1944); Director of University Veterans' Service (1945).

RAYMOND F. MCCARTHY, LL.B.
Lecturer in Marketing and Merchandising (1946).

REID MCCRUM, R.I.A.
Lecturer in Business Administration (1947).

ROBERT W. MCCLUGGAGE, B.S. in C.
Graduate Fellow in History (1946).

JOHN L. MCDANIEL, JR., B.S. in C.
Instructor in Accounting (1946).

MARGARET HURLEY MCDONOUGH, B.S. in C.
Assistant in Accounting (1947).

GEORGE L. MCELROY, JR., B.S. in C., A.M.
Lecturer in Accounting (1946).

REVEREND JAMES J. MCGINLEY, S.J., A.M., S.T.L., Ph.D.
Instructor in Economics (1947).

THOMAS F. MCGRATH, JR.
Assistant in Mathematics (1947).

REVEREND HUBERT H. MCKEMIE, S.J., A.M., S.T.L., J.C.L.
Assistant Professor of Philosophy (1946); Assistant Librarian (1940); Moderator of Student Publications (1945).

RICHARD I. MCLELLAND, B.S.
Assistant in English (1947).

REVEREND NEIL P. MCMANUS, S.J., A.M., S.T.L.
Instructor in Religion (1947); Dean of Men (1947).

RAYMOND F. MCNALLY, A.M.
Professor of Finance (1947).

REVEREND MAURICE B. MCNAMEE, S.J., A.M., S.T.L., Ph.D.
Instructor in English (1944).

MARIE M. MCNEARNEY, A.M.
Instructor in Economics (1946).

ROBERT O. MCNEARNEY, A.B., LL.B.
Lecturer in Business Law (1946).

REVEREND JAMES A. MCWILLIAMS, S.J., A.M., Ph.D.
Professor of Philosophy (1930).

ALBERT E. MARIEN, B.S. in C., M.S.
Instructor in Marketing and Merchandising (1947).

DAVID J. MASSA
Assistant in English (1947).

ROY E. MERELLO, A.B. in Ed.
Assistant in Mathematics (1946).

VERNON J. MEYER, A.B.
Graduate Fellow in Philosophy (1946).

ARTHUR C. MEYERS, JR., M.S. in C.
Assistant Professor of Economics (1947).

ARTHUR C. MEYERS, SR., B.S. in Engineering, B.C.S.
Lecturer in Business Administration (1937).

JOHN C. MEYERS, B.S. in C.
Lecturer in Accounting (1944).

ROY C. MEYERS, B.S. in C.
Instructor in Accounting (1946).

CLEMENT S. MIHANOVICH, A.M., Ph.D.
Professor of Sociology (1947); Director of the Department (1946).

REVEREND JOHN W. MILLER, A.M.
Instructor in Economics (1946).

MARIANNE T. MILLER, A.M.
Instructor in Philosophy (1946).

RICHARD J. MILLES, B.S. in C.
Instructor in Accounting (1947).

ALBERT J. MOFFITT, B.S. in Ed.
Assistant in Economics (1947).

MARJORIE C. MOISSNER, A.M., Ed.D.
Instructor in English (1946).

NELKA C. MOONEY
Librarian, School of Commerce and Finance (1936).

WENDELL W. MOORE
Lecturer in Economics (1944).

EDWARD H. MORFELD
Lecturer in Finance (1946).

REVEREND BAKEWELL MORRISON, S.J., A.M., S.T.D.
Professor of Religion (1939); Director of the Department (1930).

FRANCIS P. MOTHERWAY, A.B., LL.B
Assistant Professor of Business Law (1946).

REVEREND JOSEPH P. MUELLER, S.J., A.M.
Assistant Professor of Philosophy (1943).

CECIL E. MUELLERLEILE. B.C.S., A.M.
Lecturer in Economics (1943).

LAWRENCE M. MULLEN, JR., A.B.
Lecturer in Economics (1946).

JOHN M. MURPHY
Lecturer in Accounting (1946).

FRIEDA M. MURRAY, A.M.
Instructor in English (1946).

WILLIAM J. MURRAY, B.S. in C., LL.B.
Lecturer in Business Administration (1946).

WEBE H. NAUNHEIM
Lecturer in Finance (1923).

RANDALL M. NAY, A.M.
Lecturer in English (1946).

HARRY NEILL, JR., A.B., LL.B.
Lecturer in Business Law (1946).

THOMAS P. NEILL, A.M., Ph.D.
Associate Professor of History (1947).

WILLIAM A. NEUKUM, JR., B.S. in C.
Instructor in Accounting (1946).

CHARLES A. NEUMANN, A.M., LL.M.
Lecturer in Business Law (1916).

FOREST R. NOFFSINGER, A.M., Ph.D.
Associate Professor of Business Administration (1947); Assistant Dean (1947).

REVEREND JOHN J. O'BRIEN, S.J., A.M., S.T.L., Ph.D., Agrégé Gregorian University
Associate Professor of Philosophy (1947).

JOHN J. O'BRIEN, B.S.
Assistant in English (1947)

MAURICE O'CONNOR, B.C.S.
Lecturer in Accounting (1946).

HARRY J. O'NEILL, A.M., Ph.D.
Professor of Finance (1943); Director of the Department (1943).

MICHAEL J. O'NEILL, A.B.
Instructor in English (1946).

REVEREND FRANCIS J. O'REILLY, S.J., A.M., S.T.L.
Assistant Professor of Philosophy (1945); Regent, School of Dentistry (1944).

EDWIN A. PARADOSKI, C.P.A.
Assistant Professor of Accounting (1947).

CLARA T. PENDLETON
Lecturer in Business Administration (1940).

KENNETH E. PENZLER
Lecturer in Finance (1939).

BRUCE L. PERRY, B.Sc., M.A.
Lecturer in Accounting (1947).

LYNN G. PHEGLEY, B.S. in C.
Assistant in Mathematics (1946).

WALTER H. POLLMAN, A.B., LL.B.
Lecturer in Philosophy (1947).

PATRICK J. POTTS, A.B.
Lecturer in Accounting (1946).

JOSEPH J. POWER, A.M.
Lecturer in English (1946).

THOMAS A. PROCTOR
Lecturer in Accounting (1929).

HAROLD L. PURDY, A.M., Ph.D
Lecturer in Economics (1946).

DON O. PYKE, B.S. in C
Lecturer in Marketing and Merchandising (1946).

THOMAS F. QUINN, A.B., LL.B., M.B.A.
Instructor in Law (1946).

KATHARINE RADKE, Ph.D.
Assistant Professor of Social Work (1943).

JOSEPH P. RAMSEY, A.B., LL.B.
Lecturer in Business Law (1946).

ALOIS S. RECK, B.S. in C.
Lecturer in Accounting (1946).

DANIEL J. REED, B.S
Assistant in Philosophy (1946).

FRANCIS REGAN, LL.B., A.M., Ph.D.
Professor of Mathematics (1945).

WILLIAM C. REHER, B.S. in C.
Assistant in Accounting (1946).

REVEREND HENRI J. RENARD, S.J., A.M., Ph.D., S.T.D.
Professor of Philosophy (1940).

NORMAN L. RICHARDSON, A.B.
Instructor in Mathematics (1946).

JOHN W. RICK, B.S. in C
Lecturer in Accounting (1947).

NANCY MCNEIR RING, A.M
Dean of Women (1943)

JAMES F. ROBINSON, A.M.
Lecturer in Economics (1946).

JOSEPH A. ROGERS, A.M.
Instructor in English (1946).

WALTER L. ROOS, A.B., LL.B.
Assistant Professor of Business Law (1944).

FRED C. SCHILLINGER, LL.B.
Lecturer in Business Law (1946).

JOHN W. SCHLOSSER
Lecturer in Accounting (1944).

RALPH L. SCHMITT, B.J
Lecturer in Marketing and Merchandising (1946).

ERWIN E. SCHOWENGERDT, A.B., LL.B.
Associate Professor of Business Law (1944); Director of the Department (1944).

WILLIAM F. SCHROER
Lecturer in Finance (1944).

FRED J. L. SCHULER, A.B., LL.B.
Lecturer in Business Law (1946).

GEORGE A. R. SCHUSTER, A.B., C.P.A.
Lecturer in Accounting (1939).

JEROME F. SCHWIER, B.S., LL.B.
Instructor in Economics (1946).

ARTHUR SHERWOOD
Lecturer in Marketing and Merchandising (1947).

EUGENE LEE SHRADER, A.B., M.D.
Assistant Professor of Internal Medicine (1933); Director of the University Student Health Service (1926).

HAIG SILVANIC, A.M., Ph.D.
Associate Professor of Economics (1947).

LEO T. SIMMONS, M.S., Ph.D.
Associate Professor of Marketing and Merchandising (1944); Director of the Department (1939).

JAMES K. SIMPSON, B.E. in C.E.
Instructor in Engineering (1946)

Bonnie F. Sims, B.S. in C.
Instructor in Accounting (1945).

Joseph A. Sinclitico, Jr., A.B., LL.B.
Instructor in Law (1946).

William J. Slais, C.P.A.
Lecturer in Accounting (1936).

Alexander J. Smith, C.P.A.
Lecturer in Accounting (1941).

H. Lyman Smith, A.B.
Lecturer in Economics (1944).

James C. Smith, A.B.
Graduate Fellow in Mathematics (1946).

Reverend Thurber M. Smith, S.J., A.M., LL.B., Ph.D.
Professor of Philosophy (1942); Dean of the Graduate School (1933).

Vernon L. Smith, B.S.
Assistant in Mathematics (1946).

John W. Snider, C.P.A.
Lecturer in Accounting (1924)

Robert M. Soldofsky, B.S. in C.
Assistant in Economics (1946).

Robert P. Spurck, B.S.
Assistant in Philosophy (1947).

Louis P. Staudinger, B.S.
Lecturer in Mathematics (1946)

Victor P. Staudt, A.M.
Instructor in English (1946)

Raymond E. Steitz, LL.B.
Lecturer in Business Law (1946).

Herbert P. Stellwagen, A.M.
Assistant Professor of Mathematics (1946).

Richard C. Stewart, A.B
Assistant in English (1947).

BEN E. STONER, B.S. in B.A.
Lecturer in Marketing and Manufacturing (1947).

ANN STRANQUIST, B.S.
Lecturer in Economics (1947).

MICHAEL W. STRASSER, B.S.
Assistant in Philosophy (1947).

CARL F. TAEUSCH, Litt.B., Ph.D.
Professor of Public Administration (1946); Secretary of the Curriculum of Public Administration (1946).

GEORGE E. TAFF, LL.B
Lecturer in Business Law (1946).

FORREST H. TAYLOR, A.B.
Lecturer in Business Administration (1944).

LOUIS J. TEEUWEN, B.A.
Lecturer in English (1946).

JOHN J. T. TENGE, JR., A.B.
Lecturer in English (1946).

EDWARD H. TENNEY, JR., A.B., LL.B.
Lecturer in Business Law (1946).

THOMAS F. TRARES, B.S.
Lecturer in Philosophy (1947).

JOHN B. TRENT, A.M.
Lecturer in Economics (1946).

ROBERT C. TUCKER, B.S., LL.B.
Lecturer in English (1947).

GRETCHEN G. VANDERSCHMIDT
Lecturer in Business Administration (1943).

WALDO A. VEZEAU, M.S.
Assistant Professor of Mathematics (1945).

REVEREND WILLIAM L. WADE, S.J., A.M., S.T.L., Ph.D.
Assistant Professor of Philosophy (1943); Director of the Department (1943).

JOHN J. WAELTERMANN, A.B.
Instructor in Economics (1946).

GEORGE B. WAHL, A.M.
Lecturer in Psychology (1946).

GLADYS WALLEMAN, A.B.
Assistant in Economics (1947).

BOAZ B. WATKINS, LL.B.
Associate Professor of Business Law (1944).

ROBERT F. WERTZ, A.B., M.B.A.
Lecturer in Accounting (1946).

CHARLES H. WETMORE, M.A.
Lecturer in English (1940).

JOHN I. WHEELER
Assistant Dean, School of Commerce and Finance (1946).

FRANK G. WHERRY, B.S. in C.
Assistant in Economics (1947).

BETTY CHAPPELL WHITE, A.B.
Lecturer in Business Administration (1947).

REVEREND ALBERT R. WISE, S.J., A.M.
Assistant Professor of Religion (1940).

GILLETTE F. WRIGHT, B.S. in C., LL.B.
Lecturer in Business Law (1946).

CHARLES E. WULLER, M.S. in C.
Assistant Professor of Accounting (1947); Assistant Dean, School of Commerce and Finance (1946).

JAMES H. WULLER, B.S. in C.
Assistant in Mathematics (1947).

LEE YOUNG, B.S. in C.
Lecturer in Economics (1947).

PAUL H. YOUNG, JR., B.S. in C., M.B.A.
Lecturer in Economics (1946).

Reverend Edmund H. Ziegelmeyer, S.J., A.M., Ph.D.
Assistant Professor of Philosophy (1943).

Eugene L. Zieha, B.S. in C.
Instructor in Accounting (1946).

Gabriel A. Zimmerman, B.S.
Assistant in Philosophy (1947).

Louis B. Zwart, C.P.A.
Lecturer in Accounting (1939).

The School of Commerce and Finance

Saint Louis University

The School of Commerce and Finance was established in 1910 as a distinct, but integral, unit of Saint Louis University. As the University, founded in 1818, is the oldest university west of the Mississippi River, so the School of Commerce and Finance in 1910 became one of the first of its kind in the western half of the United States. Under the inspiring and unselfish leadership of Francis A. Thornton, George Wade Wilson, and Joseph L. Davis, S.J., Regent of the School from its first days until his death twenty-nine years later, the School has developed to its present position in the University organization and in the community.

The School of Commerce and Finance offers to men and women students an extensive program of university courses in business and allied fields through its

1. Day School.
2. Evening School.
3. Graduate Division.

The School administers six departments of instruction: Accounting, Business Administration, Business Law, Economics, Finance, Marketing and Merchandising. These instructional departments actively participate in the work of all divisions of the School of Commerce and Finance. In addition the University departments of English, Geography, History, Mathematics, Philosophy, Physical Education, Psychology, Religion, Sociology and Speech contribute required and elective courses to the various Day and Evening curricula.

The Day School. In the Day School seven complete curricula are available to graduates of accredited high schools who fulfill the entrance requirements stated on page 45. Six of these curricula require four years of study and lead to the Degree of Bachelor of Science in Commerce; the seventh, a course in Secretarial Studies, leads to a Certificate at the end of two years.

The Evening School. The Evening School offers regular curricula leading to a Certificate. Six of these curricula require four years of evening study, and one requires two years. In addition, a selected number of special evening courses is offered for the benefit of mature persons who wish to extend their education in business or cultural fields.

Properly qualified students who have completed one of the regular evening curricula may continue their studies in the Evening School to satisfy the requirements of the Degree of Bachelor of Science in Commerce.

Evening classes are held regularly on Monday, Wednesday and Friday between 7:30 P. M. and 10:00 P. M. Special courses may occasionally be offered from 6:30 P. M. to 7:20 P. M.

The Graduate Division. All departments of the School of Commerce and Finance under the general jurisdiction of the Graduate School offer advanced instruction to qualified persons possessing the Bachelor's Degree. Programs of study leading to the degrees of Master of Science in Commerce, Master of Arts, and Doctor of Philosophy are maintained.

Purpose of the School of Commerce and Finance

The specific objectives of the School of Commerce and Finance naturally assume somewhat different forms in the various divisions of the School. Certain definite and fundamental purposes, however, underlie all of its instructional activities. These may be described briefly as follows:

1. To develop the minds and personalities of its students by means of selected disciplines which cultivate keen observation, clear thinking, and adjustment to the demands of life.

2. To encourage intellectual, moral and social habits which prompt a scientific and professional view of business responsibilities and contribute effectively to good citizenship.

3. To give its students the larger knowledge, skill and resourcefulness which constitute a professional college training for the better opportunities in business.

4. To guide its students in the selection of their business careers, and to aid its graduates in the pursuit of their chosen business objectives.

Moral and Religious Training. The University makes every effort to safeguard and promote the higher interests of its students. Nothing is permitted in its curricula, in its activities or in its environment which has a tendency to weaken solid religious and moral standards. Catholic students are given abundant opportunities to attend regular religious services in the College Church and in the University Chapel. The benefits of sodalities and retreats are made easily accessible to them. Courses in ethical and religious instruction form a part of their regular schedule of studies.

Of the non-Catholic student no religious test is ever exacted, and his attendance at any religious service of the School is left to his own free choice.

Educational Affiliations

The School of Commerce and Finance is on the approved list of the Association of American Universities and is an accredited member of the North Central Association of Colleges and Secondary Schools.

It holds membership in the Jesuit Educational Association, the National Catholic Educational Association, the American Council on Education, the Association of American Colleges, and the American Association of Collegiate Registrars.

All the curricula of the School of Commerce and Finance leading to the Bachelor of Science degree are registered with the Regents of the University of the State of New York.

Location and Facilities

The Location of the School: Davis-Shaughnessy Hall

The School of Commerce and Finance occupies its own building of modern construction on Lindell Boulevard, between Grand Boulevard and Spring Avenue, immediately west of the other buildings in the central university group. This building is named for the founder of the School and for its principal benefactors, Davis-Shaughnessy Hall. The building is readily accessible from all parts of St. Louis, since it is close to the geographical center of the city, on a great thoroughfare with excellent means of transportation.

Because the city of St. Louis is the commercial and industrial capital of a large area, active in all important lines of business, the students of the School of Commerce and Finance have at their disposal a splendid, practical laboratory which provides abundant illustration of modern business methods. The generous co-operation of a large number of St. Louis business houses enables the School to provide its students with field trips, special observation assignments, and varied placement training programs.

Building and Equipment

Davis-Shaughnessy Hall, erected in 1931, is a spacious four-story structure of modified French Gothic design. It contains the administrative and faculty offices of the School of Commerce and Finance, lecture rooms and laboratories, the Commerce Library, an auditorium, and two large student club rooms.

A statistics laboratory is equipped with calculating machines for the use of students and faculty engaged in statistical investigations.

Library Facilities

The Saint Louis University Libraries, containing 406,018 volumes, as of July 31, 1946, constitute the largest Catholic University Library in the world.

The University Central Library, located at 221 North Grand Boulevard, contains 162,374 volumes. It is open daily (except Sunday) from 8:00 A. M. to 9:30 P. M. On Saturday, the Library closes at 8:00 P. M.

A special Commerce Library on the third and fourth floors of the Commerce and Finance Building, in charge of a trained librarian, contains 16,264 titles, including a selection of significant pamphlets on business subjects and 274 periodicals currently received.

In addition, the Saint Louis Mercantile Library, the Saint Louis Law Library, the Library of the Saint Louis Medical Society, the Library of the Missouri Historical Society, the Library of the Saint Louis Academy of Science, as well as the libraries of the other great educational institutions in and around Saint Louis which likewise are available for consultation, enrich the splendid library facilities for students of Saint Louis University.

Other University Facilities

RECREATIONAL. The University Gymnasium, a half block south of the Commerce and Finance Building, contains a large amphitheatre seating 2,000. a swimming pool and other athletic facilities. Intercollegiate athletic contests are held in the Edward J. Walsh Memorial Stadium, located on Oakland Boulevard west of Kingshighway Boulevard.

STUDENT HEALTH SERVICE. Through the Student Health Service, the University assures itself and the student's family that there is competent supervision of the health of the student body. The Student Health Service conducts health examinations of all new students, advises and encourages healthful living habits, gives advice for the improvement of impaired health, provides ordinary ambulatory medical attention, and supervises the hospitalization of ill students. If hospitalization is necessary, it is provided at Firmin Desloge Hospital.

Students who are referred by the Student Health Service to specialists for consultation, operations, or other treatment, will be responsible for the payment of fees to the physician or the surgeon. The Student Health Service does not assume responsibility for such fees. This regulation applies also to the payment of all medical and hospital charges in the case of students who are sent as patients to the hospital. The hospital rates and physician's or surgeon's fees are determined after an interview concerning the patient's finances through the admission procedures of the Medical Social Service Department of the University Hospital.

A student is at liberty to choose his own physician and his own hospital for the care of illness. If he chooses a physician or surgeon or consultant other than those on the active or consultant staff of the Student Health Service or if he chooses a hospital other than the Firmin Desloge Hospital, no promise can be given concerning the adjustment of fees or hospital rates.

Students not vaccinated within five years prior to their admission to the University are urged to apply for smallpox vacinnation at the Student Health Service. Immunization against typhoid fever, diphtheria, and influenza will also be given by the Student Health Service for a nominal fee, and in case of emergency may be declared obligatory.

There are four Student Health Service centers: one at 3611 Vista Avenue for students in the Schools of Medicine and Dentistry and advanced students in Nursing; one at Saint Mary's Hospital for undergraduates in the School of Nursing; one at Parks College of Aeronautical Technology; and one at 3672 West Pine Boulevard for students in the College of Arts and Sciences, the School of Commerce and Finance, University College, the Institute of Geophysical Technology, the School of Law, and the Graduate School.

The administrative office of the Student Health Service is at 3611 Vista Avenue, telephone GRand 7600.

STUDENT WELFARE. Student welfare, in the widest sense of the word, is under the direction of the University Council of the Dean of Men. It is the function of this committee to supervise all social activities of the students, boarding houses and extra-mural discipline.

All students not living at home or with immediate relatives, are required to live in private homes, inspected, approved and supervised by the Dean of Men. Complete information on all rooming and boarding facilities may be obtained from the office of the Dean of Men, 221 North Grand Boulevard (3).

Student Organizations

The School provides for and encourages a variety of student activities and organizations in so far as they promote wholesome entertainment and experience as well as the objectives of the School. All student activities are under the supervision of the faculty. Student organizations must secure the approval of the Dean of Men for all meetings and programs.

These organizations are: Sodality of Our Lady, Student Conclave of the University, Student Council of the School of Commerce and Finance, Alpha Sigma Nu, Jesuit Honor Society, University News, The Fleur-de-Lis, The Archive, Junior and Senior Debating Squads, Philalethic Society, Playhouse Club, Men's Glee Club, Women's Glee Club, Book and Quill, La Unión Panamericana, Le Cercle Français, German Club, International Relations Club, Pi Mu Epsilon.

Eligibility Rules

Students taking part in dramatic performances, public debates, oratorical contests or intercollegiate academic and athletic contests and those who are appointed to the staffs of the University publications, as well as all officers of student organizations are subject to the following *eligibility rules*:

1. They must be enrolled in at least twelve semester hours of college work in regular or special courses as defined in the curricula of St. Louis University.

2. They must have passed at least twelve semester hours during the last semester in residence.

3. They must not be under official censure of any kind.

4. For participation in intercollegiate athletic contests, they must conform to the eligibility rules of the Missouri Valley Conference of which Saint Louis University is a member.

General Regulations and Standards

The following general regulations and standards have been established for the guidance of students in the School of Commerce and Finance.

Absence and Tardiness

In the Day School, whenever a student's unexcused absences in any course exceed the number of credit hours given for the course, the

student is dropped from that course. This rule is enforced without exception. Reinstatement, if considered at all, will depend entirely upon the student's ability to prove his proficiency in the course by passing a special written examination approved by the Dean. The fee for this examination is $5.00. In the Evening Division, students whose absences in any course total over twenty per cent of the scheduled meetings of the course, will not be admitted to the mid-year or the final examinations nor receive credit in the course.

Absence from class or laboratory exercises during the twenty-four hours preceding or following any University holiday or vacation will be recorded as three absences for each exercise missed, unless permission has been previously requested by the student and granted by the Dean.

Tardiness after roll call will be counted as half an absence from the recitation period. The student coming late is responsible for seeing that the instructor changes the absence noted at the beginning of class to a tardiness.

Withdrawal and Honorable Dismissal

Honorable discharge is granted to any adult student in good standing who may desire to withdraw from the School. Before such a discharge is granted to a minor, however, he must submit the written consent of his parents or guardian.

Scholarship

All students in the School of Commerce and Finance are expected to maintain a standard of scholarship not lower than "C" average.

Student Retreat

Each year the Spiritual Exercises of St. Ignatius Loyola are given for the students. Attendance at the Retreat is obligatory for Catholic students. Non-Catholic students are invited to attend.

Chapel Exercises

The opportunity of attending daily Mass is amply provided for all students in St. Joseph's Oratory in the School. Chapel exercises, of a strictly religious character, are part of the regular curriculum on each Friday morning at 8:45 in the University Church. Non-Catholic students are invited to attend with a view to acquainting themselves with Catholic practice and with Christian principles of living.

Changes in Registration

After the first day of a semester, a student will be permitted to change his course program only with the consent of the Dean. No change in registration may be made after the date listed in the School Calendar for the current year.

A student who desires to change from one school of the University to another must first receive the written approval of both Deans. If the student is a minor, he must also present the written consent of his parent or guardian.

Grading System

A student's grade of scholarship in each of his subjects is determined by the combined results of examinations, class and laboratory work.

The following table indicates the grading system and the numerical equivalents of the various grades:

"A" (93-100) indicates not only high achievement but also an unusual degree of intellectual initiative.
"B" (85-92) indicates attainment above the average.
"C" (77-84) indicates work of medium or average attainment.
"D" (70-76) indicates work of inferior quality, but passing.
"E" (60-69) indicates a condition, which is given only to a student who could pass and who would profit by repetition of the subject-matter for the conditioned examination. A course passed by such examination shall be recorded with a grade "D."
"F" indicates failure.
Incomplete work is reported "I".
Absence from final examination is reported with a grade of "X".
Withdrawal is recorded "W".

Incomplete Work

A student's grade in a particular course may be reported as "I" (incomplete) if some small portion of his work remains unfinished, provided his standing in the course otherwise has been at least "D". Such work must be completed within one month after the final examination; otherwise the grade automatically becomes a failure "F".

Absence From Examination

When a student is absent from a final examination, his grade in that course is reported as "F", unless, prior to the examination, he has received permission from the Dean to be absent from the examination—in which event his grade is reported as "X". A student who has been absent from any regular final examination for reasons satisfactory to the Dean may receive a special examination not later than the end of the following semester. A fee of five dollrs may be charged for this special examination.

Conditions

When a student receives a grade of "E" in any course, he has failed to pass the course, but is regarded as "conditioned". He may then be given a special conditioned examination, at an appointed time. If the student passes this conditioned examination he will receive credit for the course. The recorded grade in such a course will then be "D". If the student fails to pass the conditioned examination or to present himself for it at the appointed time, his original conditioned grade will stand and he may obtain credit for the course only by repeating it.

A fee of three dollars must be paid in advance of every conditioned examination taken at the time appointed for it. Students who receive permission of the Dean to take conditioned examinations at other than the regular time, must pay an advance fee of five dollars for each examination.

To be eligible for a conditioned examination a student must pass all other courses for which he is registered.

No conditioned examinations are permitted in any senior subject.

Failures

A student who receives a grade of "F" in any course, may not take a conditioned examination in that course, and must repeat the course to receive credit for it.

Any student who fails to pass at least 66 per cent of the total number of semester hours of work for which he is registered in any semester, not only may not take any conditioned examinations, but renders himself liable to dismissal for poor scholarship. Exception to this rule is made only for weighty reasons.

Courses Dropped

A course may be dropped by a student only with permission of the Dean. If a student receives such permission after the fifth week in a semester, the students' grade for the dropped course may be recorded as F, (failed), or W (withdrew) at the discretion of the Dean. If a student drops a course without permission, the grade will be recorded as F.

Discipline

The educational system employed by the School includes, as one of its most important features, the formation of character. For this reason, the discipline, while considerate, and largely a matter of student morale, is firm, especially when the good of the student body and the reputation of the institution are concerned. Matters of discipline outside the classroom are supervised by the Dean of Men and his Council. In the interests of the common weal, students who conduct themselves contrary to the University standards will be dismissed.

Probation

Low grades, neglect of work during a semester, or any breach of discipline may render a student liable to probation. Failure to improve after probation has been imposed, leads to dismissal or reduction of the student's course schedule.

Class Standing

Those students are ranked as sophomores who have at least twenty-four credit hours; juniors, those who have completed all freshman and sophomore course and credit point requirements; seniors, those who have ninety-two credit hours and one hundred and eighty-four points.

No student will be considered a candidate for graduation if he has any deficiency at the beginning of the second semester of the senior year.

The Semester Hour

The semester hour is the unit or standard for computing the *amount* of a student's work. A semester hour is defined as one lecture, recitation or class exercise, one hour in length per week, for one semester. Two hours of laboratory work are equivalent to one recitation

hour. Two hours of preparation on the part of the student is expected for each hour of lecture or recitation.

The Credit Point

The credit point is a unit for indicating the *quality* of a student's work as reflected in his semester grades. For a grade of "A" in a given course, a student will receive *four* times as many credit points as there are credit hours in that course; for a grade of "B" *three* times as many credit points; for a grade of "C" *twice* as many credit points as credit hours; for a grade of "D" the *same number* of credit points as credit hours. Grades less than "D" yield neither points nor credit hours.

Quality Requirements

Failure or condition in more than one subject in any semester renders a student liable to dismissal for poor scholarship. Exception to this rule is made only for weighty reasons.

Freshmen whose credit point average at the end of their first year is not at least 1.6, and Sophomores whose credit point average at the end of their second year is not at least 1.8 are not eligible for re-admission to the School. **Credit-point averages are figured on the basis of points earned and hours attempted.**

Reports

A detailed report of scholarship is given each student at the end of the first semester, and again at the end of the second semester. Grades are not distributed by professors, but are issued only by the office of the Dean of the School.

Transcripts of Records

Transcripts of records will be furnished students upon request. One transcript of record will be issued without charge. A fee of one dollar is charged for subsequent copies.

No transcripts are issued during the busy periods of examination or registration.

Transcriptions of records in War Training Courses (ESMWT) conducted under the auspices of the University will be issued on the following basis. One transcript will be issued without charge; a fee of fifty cents will be charged for each subsequent copy.

Examinations

Written examinations in all subjects are held at the close of each semester. The passing grade is "D." Grades of "E" constitute conditions, of "F", failures. The result of the semester examination, combined with the student's class work will determine his grade for the semester.

Scholarships and Loans

Daniel and Blanche Bordley Loan Fund

This fund of ten thousand dollars, made available through the generosity of Daniel and Blanche Bordley, is administered by Saint Louis University in the form of loans to needy and deserving students. Rates of interest are kept as low as possible, consistent with the maintenance of the principal of the fund.

David May Loan Fund

Through the generosity of Mr. David May of St. Louis, Mo., the sum of ten thousand dollars was donated to the University for loans to deserving students. This fund, as well as the Daniel and Blanche Bordley Loan Fund, is administered by a Special Committee.

The Alumni Loan Fund

The Alumni Association of the School of Commerce and Finance provides and administers a substantial fund from which students of the School, under certain conditions, may borrow moderate sums for the payment of tuition.

Scholarships

The Joseph L. Davis Scholarship: The income from a fund of $5,000.00, founded June, 1929, is available to a day student to be designated by the Regent of the School of Commerce and Finance.

The Gustave K. Klausner Scholarship: An annual sum of $150.00 donated by Mr. Harry Oppenheimer and Mr. Morris Treiman, is available to an evening student.

The Henrietta Heermans Scholarships: A permanent scholarship fund was founded by William Heermans in 1941 in memory of his mother, Henrietta Heermans. The earnings of this fund provide scholarships and partial scholarships for worthy students who are recommended by the Dean or Regent of any School in the University and who are approved by the University Committee on Student Finance.

Honor Scholarships

An honor scholarship is offered to one member of the graduating class of any first-class high school or junior college. This award is made only to one who ranks in the upper ten per cent of the class, and who, moreover, has been chosen by the principal on the basis of physical vigor, qualities of manhood, force of character, and leadership.

This scholarship entitles the holder to an award of $400.00 ($50.00 each semester) towards payment of his tuition. It is honored only in courses leading to the bachelor's degree, and is good for four years. Its renewal each semester is contingent on the holder's continuing as an honor student and conforming to the University's standards of conduct.

Scholarship Foundation

A permanent scholarship which entitles the founder to designate an undergraduate student acceptable to the School of Commerce and

Finance, and which guarantees the student free tuition, may be founded by a gift of $6000.00. This gift, however, does not exempt the student from moderate fees.

Employment

The School of Commerce and Finance, Saint Louis University, conducts an active Employment Bureau for the benefit of its alumni and students. The Bureau receives requests to recommend men and women for a variety of positions in accounting, sales, office, banking, and many other types of work. Through this service, many alumni and students have been placed in excellent positions. Present and former students who wish to avail themselves of the contacts and facilities of the Employment Bureau register their names and qualifications. As soon as an appropriate employment opportunity develops, the Bureau arranges an interview between employer and applicant.

The Bureau is operated without cost to student, alumnus, or employer.

Additional Information

For further information, address the School of Commerce and Finance, Davis-Shaughnessy Hall, 3674 Lindell Boulevard, St. Louis (8), Mo.

During the summer months some officer of the School may be found at the School office each morning, between 9:00 and 12:00 o'clock. After September 1, the office will be open Monday, Wednesday and Friday evenings, 7:30 to 9:00. Special appointments may be arranged. Catalog will be sent on request.

Telephone: JEfferson 1880.

All Courses Open to Women

While the majority of students in the School of Commerce and Finance are men, all courses are open to women who give evidence of aptitude for a professional business career.

The Day School

School of Commerce and Finance

Saint Louis University

(For Evening School see Page 61)

Admission

Entrance Procedure

The admission of any prospective student to the Day Division of the School of Commerce and Finance, involves the following general procedure:

1. Application for Admission. After the usual inquiry for information, bulletins, etc., the first step toward entrance consists in filing a formal application for admission by the prospective student. This application must be made on a special form obtained from the School, and should be brought or sent to the office of the School of Commerce and Finance, Saint Louis University, 3674 Lindell Boulevard, St. Louis (8), Missouri, as early as possible.

2. Filing Certified Transcript of Previous Educational Record. If the applicant has not attended any other university or college prior to his application for admission to the School of Commerce and Finance, this School, upon receipt of an application for admission, will send for a certified transcript of the applicant's high school record, directly from the high school. This certificate must contain a recommendation by the principal. *It is expected that the principal will not recommend all graduates, but only those whose ability, application and scholarship are so clearly marked as to attest their fitness for college.* If, however, the applicant has previously attended some other institution of college grade, the applicant himself will be required to request the college or university last attended to send to the School of Commerce and Finance, Saint Louis University (a) a complete official transcript of his college or university record, and (b) an official statement of honorable dismissal.

3. Review of Application and Previous Record. Upon receipt of an application for admission and the necessary educational credentials, the School will review and pass upon the applicant's eligibility. Thereafter, the applicant will receive written notification of the decision of the School.

4. Registration. Prospective students, whose applications for admission have been accepted, will be registered in the School of Commerce and Finance on the dates announced in the calendar of this catalog.

All official entrance records must be received and approved by the School before registration day. In cases where application for admission is made so late that this is not possible, conditional registration may be permitted. In case of such conditional registration, all official entrance records must be filed not later than two weeks after the regular registration day, and it shall be the responsibility of the student to see that this is done. Failure to fulfill this requirement will mean cancellation of the conditional registration.

A student transferring from another college or university will not be registered until he presents a transcript of record and an honorable dismissal from the institution last attended.

Entrance Requirements

An applicant for admission to the Day School must satisfy the following entrance requirements:

1. He must have been graduated from a four year course in a high school approved by an accrediting agency recognized by Saint Louis University, or by the state university, or by the state Superintendent of Instruction who rates the high school as of first grade, or by the faculty of Saint Louis University.

2. His high school course must have included not less than sixteen units of work in acceptable subjects.

A unit is a series of recitations or exercises in a given subject pursued continuously throughout the school year of not less than thirty-six weeks. The number of class exercises required a week for each unit shall be five. Double periods are required for laboratory courses.

Not more than four units in any one subject will be accepted, and not less than a full unit in the first year of any language. Half units will be accepted when presented in addition to integral units in the same subject or in half-year subjects, which constitute a complete course in themselves, e. g., Solid Geometry. Any two of the biological sciences (Botany, Zoology, Physiology) may be combined into a continuous year's course equal to one unit.

3. His high school course must have included the following prescribed subjects and units:

English, (4); Algebra, (1); Plane Geometry, (1); History, (1); a science with laboratory, preferably Physics, Chemistry or Biology in the order given, (1); a Foreign Language (2) is required unless three units each of Mathematics and Science are presented.

Of the required sixteen units, three may be selected from the commercial, industrial or vocational subjects counted toward graduation in an accredited or recognized high school, provided that no subject be presented for less than half a unit of credit nor for more than one unit in any single subject in this group.

4. He must have ranked in the upper two-thirds of the high school graduating class.

Regulations Governing the Admission of New Students

Admission of New Students to Freshman Standing. New Students, who completely fulfill the entrance requirements enumerated above, will be admitted on certificate without examination.

Prospective new students who present unsatisfactory high school records or who have graduated from high schools not approved by any standardizing agency, but who fulfill all other entrance requirements, may be admitted to freshman standing, if they pass written entrance examinations in high school subjects determined by the School of Commerce and Finance.

Applicants for admission who lack one unit of a required high school subject, but fulfill all other entrance requirements, may be admitted on condition that the entrance deficiency will be removed during

the first year of attendance. Deficiencies in English, Algebra, or Geometry will not be allowed, however.

Admission of New Students to Advanced Standing. Students who transfer to the School of Commerce and Finance from another collegiate institution, will be allowed full credit for courses previously completed which are substantially the equivalent of courses included in the curriculum which the student selects in the School of Commerce and Finance, Saint Louis University. To be eligible for acceptance such students must have at least a "C" average; in general, they will receive credit only for courses in which their grades are at least 77 or "C". College courses presented which are clearly at variance with the Commerce and Finance curricula, cannot be accepted for credit.

Admission of Unclassified Students. A graduate of a four-year accredited secondary school who does not meet the requirements for admission to freshman standing may be admitted as an unclassified student. He will be allowed to enroll for those courses only, for which he has had adequate preparation. By virtue of his classification, he is not a candidate for a degree, but he may ultimately become one by fulfilling all the requirements for entrance to and graduation from the School of Commerce and Finance. An unclassified student is required to register so that all entrance deficiencies will be removed by the end of his first year of residence. Failure to comply with this requirement will render him ineligible for readmission until all deficiencies have been removed.

Admission on Probation. At the discretion of the Dean, any applicant for admission, whose entrance qualifications satisfy the minimum requirements, but whose preparation for university work is nevertheless questionable, may be placed on probation for one semester. If, at the end of the semester, his performance proves unsatisfactory, he will not be permitted to continue.

Requirements for Degrees

All of the undergraduate curricula offered in the Day School with the exception of the curriculum in Secretarial Studies, lead to the Degree of Bachelor of Science in Commerce. Advanced study, accessible to qualified students who have received their Bachelor's degree, also is available as preparation for the graduate degree of Master of Science in Commerce, Master of Arts, and Doctor of Philosophy.

The Degree of Bachelor of Science in Commerce

The University will confer the degree of Bachelor of Science in Commerce (B.S. in C.) upon all regular students in the Day Division who have fulfilled all entrance requirements and have successfully completed one of the curricula. Candidates for the degree of Bachelor of Science in Commerce must comply with the following conditions:

(1) The satisfactory completion of the minimum requirements of one of the seven curricula prescribed by the School. These curricula are outlined on pages 50 to 60. In each curriculum there are

a) courses which are required either for the degree or for this curriculum,

b) courses which are integral to this field of study and for which substitutions are allowed only for the soundest reasons, and

c) courses for which the student may make substitutions to serve any useful educational purpose.

(2) The completion of not less than 128 semester hours of work, with not less than 256 credit points and not more than 72 lower division hours. For graduation a student must have a "C" or 2.0 credit-point average in courses taken. Credit-point averages are determined on the basis of hours attempted (not merely hours passed) and credit points earned.

(3) Fulfillment of the residence requirement that at least the last year's work must have been taken in Saint Louis University.

(4) The complete discharge of all financial obligations to the University, including a ten dollar graduation fee.

Graduation Honors

A student is graduated *cum laude* if the ratio of his credit points to credit hours is at least 3.2; *magna cum laude* if the ratio is at least 3.5; *summa cum laude* if the ratio is at least 3.8.

Five Term Curricula for Veterans

Applications for the Five-Year Curricula leading to the Certificate in Commerce were not accepted after January, 1947.

Combined Program in Commerce and Law

In cooperation with the School of Law of Saint Louis University, the School of Commerce and Finance offers a combined program requiring six years of study and leading to the degrees of Bachelor of Science in Commerce and Bachelor of Laws.

Two sequences are offered, one in Accounting and Law and one in Labor Economics and Law.

The degree of Bachelor of Science in Commerce is normally conferred upon the successful completion of the first year in the School of Law. Candidates under the combined program are required to maintain a credit point rating of 2.5 before admission to the School of Law.

Commerce students who are not candidates for both degrees may enter the School of Law upon the satisfactory completion of ninety hours work in the School of Commerce and Finance. Pre-legal students will follow regular Commerce curricula with the exception of the courses in Business Law.

For the present, veterans of World War II with satisfactory academic records will be admitted to the School of Law on the completion of sixty semester hours pre-legal work. Students following the accelerated program in the School of Commerce should consult the registration dates of the School of Law to be certain that there is no needless loss of time in combining the two programs.

The Degree of Master of Science in Commerce

The University will confer the degree of Master of Science in Commerce, (M.S. in C.) upon all candidates who:

(1) are eligible under the general conditions prescribed by the Graduate School of Saint Louis University and register therein.

(2) have received a Bachelor's Degree in Commerce or Business Administration in an acceptable college or university, or whose work for the Bachelor's Degree included a major in economics and business subjects. Such candidates must have satisfactorily completed foundation courses in the fields of economics, accounting, finance, marketing, statistics and business law. It is possible for students offering this preparation to receive the degree of Master of Science in Commerce in one year.

(3) have received a Bachelor's Degree in an acceptable college or university, indicating the satisfactory completion of what is generally included in a liberal arts course. Students offering this preparation may receive the degree of Master of Science in Commerce in a period of from two to three years, depending on the contents of their undergraduate curriculum.

For Information on the Degrees of Master of Arts and Doctor of Philosophy see the Catalog of the Graduate School

Tuition and Fees

(All fees are subject to change without notice.)

Tuition

The tuition for all regular students in the Day Division of the School of Commerce and Finance is $300.00 a year, or $150.00 a semester, payable on the day of registration in each semester.

This tuition entitles the student normally to a maximum of eighteen university hours of instruction per semester, to the use of the Libraries, to medical attention in the University's Student Health Service, to the University News, and to the recreational facilities of the University Gymnasium.

When a student's program, in any semester, exceeds a normal of eighteen semester hours, additional tuition is charged at the rate of $10.00 per semester hour for each hour in excess of eighteen. The fee for shorthand and typewriting is $10.00 per semester hour.

Matriculation Fee

A matriculation fee of $5.00 is required of every student. This fee is paid but once, at the time of first enrollment in any School or College of the University.

Special Fees

The following special fees are charged only when the occasion for the charge arises:

1. Examination Fees—A fee of $3.00 is charged for each conditioned examination, and a fee of $5.00 for each special examination.

2. Graduation Fee—Day students are required to pay a graduation fee of $10.00 by May 1 preceding their graduation. Special Secretarial Certificate Fee is $5.00.

3. Locker Fee—Students may rent lockers in the Commerce and Finance Building at a fee of $2.00 per year. Students are required to furnish their own locks.

4. Late Registration Fee—Students who register after the officially designated registration days are charged a late registration fee of $5.00.

5. Change of Registration Fee—A fee of $1.00 is charged for every change in the course program of a student who receives permission to make such a change after the official registration days.

6. Deferred Payment Fee—When a student receives special permission to defer any portion of a full semester's tuition (payable on the registration day of each semester), a deferred payment fee of $3.00 per semester is charged.

Tuition and Fees for Part-Time Students

Part-time students are those who carry 10 semester hours or less. The tuition for such students is $10.00 per semester hour. They are also subject to the matriculation fee of $5.00 and to special fees when occasion for them arises.

Part-time students are not eligible to scholarships; nor are they entitled to the privileges of the Student Health Service, or the student publications.

Text Books

Text book costs are approximately $25.00 a year, when purchased new in the University Book Store.

Living Expenses

Room and board are readily available in the vicinity of the University at rates which approximate $7.50 per week (See page 34).

Regulations Affecting Tuition and Fees

All tuition and fees must be paid in advance as indicated above. No student is admitted to class until his current tuition and fee charges have been paid.

No deduction in tuition and fees are allowed for absences.

A student who is in debt to the University at the end of any semester is not permitted to register again in any School or College of the University, to graduate, or to receive an official statement of his credits from the Registrar until his indebtedness has been discharged.

Withdrawal and Tuition Charges

In case a student withdraws from the School or is dismissed during the first four weeks after classes begin in the semester, 60 per cent of the tuition will be refunded; if he withdraws or is dismissed between four and eight weeks, 40 per cent of the tuition will be refunded. After eight weeks, none of the tuition will be refunded.

The College Year

The college year is divided into two semesters. The first semester of the year 1947-48 begins on September 12, 1947, and the second on February 2, 1948. There is a Christmas and an Easter recess.

Schedule of Undergraduate Courses

Day School

The Day Division of the School of Commerce and Finance offers seven curricula leading to a degree, and one two-year curriculum in secretarial science. In the degree curricula, there is a range of freedom allowed which enables the student to pursue legitimate educational objectives not provided for by these various curricula. In each outline certain electives are recommended. Others are included as representing the judgment of the School as to the best sequence of courses for a training in the field selected. With each curriculum, however, a minor can be selected in any of the other six fields. This may be done by substituting for the recommended electives; this leaves the student a still further range of choice. It may also be done by substituting for his free electives and continuing to follow the sequence of recommended electives. The minor for each field is defined at the head of the page describing the curriculum.

In all cases the curriculum is designed to include the University requirement of twelve-hour upper division sequence in Philosophy, and for Catholic students in their senior year the course RI 144.

Requirements for the Degree of Bachelor of Science in Commerce are stated on Page 46.

The seven curricula, each leading to the Degree of Bachelor of Science in Commerce are:

I. ACCOUNTING CURRICULUM.
II. ECONOMICS CURRICULUM.
III. FINANCE CURRICULUM.
IV. GENERAL BUSINESS CURRICULUM.
V. INDUSTRIAL MANAGEMENT CURRICULUM.
VI. INDUSTRIAL RELATIONS CURRICULUM.
VII. MARKETING CURRICULUM.

The two-year curriculum is the

VIII. SECRETARIAL STUDIES CURRICULUM, which leads to a certificate, offered under a program which calls for a year's work in the Day School followed by either an additional year's work in the Day School or two years additional work in the Evening School.

Although each curriculum is distinguished by its content of more or less specialized study as indicated by its title, certain basic educational aims are common to all of the curricula. These may be stated as follows:

(1) Because all students who wish to prepare themselves for business careers present certain fundamental educational needs, a uniform program of foundation courses is required of all students enrolled in the first seven curricula in the first and second years. This arrangement not only assures instruction in the basic disciplines of English, Mathematics, Economics, Accounting, History, Statistics, Logic, etc., but affords an acquaintance with the broad features of business in the light of which the student may select his field of specialization more intelligently.

(2) Since the field of business comprises a large number of rather specialized functional activities, the student of business properly expects to acquire some degree of special preparation in a particular direction. Accordingly, the studies of the third and fourth years permit considerable emphasis upon one of a group of major fields.

(3) The essential need for the development of sound processes of thought and of sound ethical viewpoints is accommodated by a general requirement of twelve semester hours of philosophy in the third and fourth years.

(4) In each curriculum there is a degree of flexibility allowed by two types of electives.

Freshman and Sophomore Years—All Degree Curricula

The following uniform program of studies is required of all day students in the School of Commerce and Finance during their freshman and sophomore years:

Freshman Year—First Semester

		Hrs.
Ac 4a	Accounting I	3
Blw 10	Contracts	3
Ec 50	Economic History of the U. S.	3
Mt 4	Mathematical Analysis I	3
En 1	Freshman English A	3
Rl 12	Formation of Catholic Character	3
Pl 24	Foundations of Morality	3
Pe 1	Physical Education	Cr.
		18

Freshman Year—Second Semester

Ac 4b	Accounting I	3
Blw 20	Agency, Partnerships, Corporations	3
Ec 10	Economic Geography	3
Mt 6	Mathematical Analysis II	3
En 2	Freshman English B	3
Rl 50	Catholicism and Current Thought	3
Ps 32	Training of the Will	3
Pe 2	Physical Education	Cr.
		18

Sophomore Year—First Semester

Ac 10a	Accounting II	3
Blw 30	Sales; Bailments and Carriers	3
Ec 2a	Principles of Economics	3
Pl 1	Logic	3
Mt 8	Mathematical Analysis III	3
En 80	Survey of English Literature	3
		18

Sophomore Year—Second Semester

Ac 10b	Accounting II	3
Blw 40	Negotiable Instruments	3
Ec 2b	Principles of Economics	3
Ec 70	Introductory Statistics	3
Hs 4	Historical Backgrounds of the Modern World	3
Sm 62	Business Correspondence	3
		18

Accounting Curriculum

(The Accounting Minor—Ac 120, 122, 130)

General Degree Requirements Appear on Page 46

Junior Year—First Semester

			Hrs.
*Pl	120	Philosophy of Being	3
*Ac	120	Intermediate Accounting	5
***Ba	100	Business Management	3
***Ec	170	Intermediate Statistics	3
Fn	114	Credits	3
			17

Junior Year—Second Semester

*Pl	140	Philosophy of Man	3
*Ac	122	Advanced Accounting	5
*Ac	130	Cost Accounting I	4
***Ec	120	Money and Banking	3
***Ec	140	Labor Economics	3
			18

Senior Year—First Semester

*Pl	150	Ethical Theory	3
*Ac	132	Cost Accounting II	3
*Ac	160	Federal Income Tax	3
Fn	180	Government Finance	3
Ec	106	Theories of Corporate Economy	3
Sph	102	Business and Professional Speaking	2
			17

Senior Year—Second Semester

*Pl	151	Social Ethics	3
**Rl	144	Catholic Marriage	3
Ec	184	Government and Business	3
Fn	110	Corporate Finance	3
Ac	140	Auditing	3
Ac	170	Accountants Reports	1
			16

Required —
*All Students.
**Catholic Students.
Electives —
All other courses are elective. Those marked *** are of particular value in this curriculum.

Economics Curriculum

(The Economics Minor—Ec 100, 120, 140, 170)

General Degree Requirements Appear on Page 46

Junior Year—First Semester

			Hrs.
*Pl	120	Philosophy of Being	3
*Ec	170	Intermediate Statistics	3
*Ec	154	Economic History Since the Industrial Revolution	3
***Ba	100	Business Management	3
Fn	114	Credits	3
Ba	170	Personnel Management	3
			18

Junior Year—Second Semester

*Pl	140	Philosophy of Man	3
*Ec	120	Money and Banking	3
*Ec	140	Labor Economics	3
***Ec	172	Business Cycles	3
Ec	184	Government and Business	3
Sph	102	Business and Professional Speaking	2
			17

Senior Year—First Semester

*Pl	150	Ethical Theory	3
*Ec	100	Intermediate Economic Analysis	3
***Ec	106	Theories of Corporate Economy	3
Fn	180	Government Finance	3
Ec	186	Public Utilities	3
Ec	142	Economics of Social Security	3
			18

Senior Year—Second Semester

*Pl	151	Social Ethics	3
**Rl	144	Catholic Marriage	3
*Ec	180	Competition, Combination and Control	3
***Fn	110	Corporate Finance	3
Fn	102	The Federal Reserve System	3
Fn	190	Investments	3
			18

Required —
*All Students.
**Catholic Students.
Electives —
All other courses are elective. Those marked *** are of particular value in this curriculum.

Finance Curriculum

(The Finance Minor—Fn 100, 110, 180, 190)

General Degree Requirements Appear on Page 46

Junior Year—First Semester			*Hrs.*
*Pl	120	Philosophy of Being	3
*Fn	100	Financial History of the U. S.	3
***Ba	100	Business Management	3
***Ec	170	Intermediate Statistics	3
Ac	120	Intermediate Accounting	5
			17

Junior Year—Second Semester			
*Pl	140	Philosophy of Man	3
*Fn	102	The Federal Reserve System	3
*Ec	120	Money and Banking	3
***Ec	140	Labor Economics	3
***Ec	172	Business Cycles	3
Sph	102	Business and Professional Speaking	2
			17

Senior Year—First Semester			
*Pl	150	Ethical Theory	3
*Fn	180	Government Finance	3
*Fn	114	Credits	3
***Ec	186	Public Utilities	3
Ec	106	Theories of Corporate Economy	3
Ac	160	Federal Income Tax	3
			18

Senior Year—Second Semester			
*Pl	151	Social Ethics	3
*Fn	110	Corporate Finance	3
*Fn	190	Investments	3
**Rl	144	Catholic Marriage	3
***Fn	112	Analysis of Financial Statements	3
Ec	184	Government and Business	3
			18

Required —
*All Students—33 Hours.
**Catholic Students—3 Hours.
Electives —
All other courses are elective. **Those marked *** are of particular value in this curriculum.**

General Business Curriculum

(The Management Minor—Ba 100, 140, 170, Ec 140)

General Degree Requirements Appear on Page 46

Junior Year—First Semester *Hrs.*

*Pl	120	Philosophy of Being	3
*Ba	100	Business Management	3
*Mm	100	Principles of Marketing	3
***Ec	170	Intermediate Statistics	3
Ac	120	Intermediate Accounting	5
			17

Junior Year—Second Semester

*Pl	140	Philosophy of Man	3
*Ec	120	Money and Banking	3
*Ec	140	Labor Economics	3
*Ac	130	Cost Accounting I	4
Mm	130	Principles of Salesmanship	3
Sph	102	Business and Professional Speaking	2
			18

Senior Year—First Semester

*Pl	150	Ethical Theory	3
*Ba	170	Personnel Management	3
***Ec	106	Theories of Corporate Economy	3
***Mm	132	Sales Management	3
Fn	180	Government Finance	3
Fn	114	Credits	3
			18

Senior Year—Second Semester

*Pl	151	Social Ethics	3
*Fn	190	Investments	3
**Rl	144	Catholic Marriage	3
***Ec	184	Government and Business	3
Mm	120	Advertising Principles	3
Fn	110	Corporate Finance	3
			18

Required —
*All Students.
**Catholic Students.
Electives —
All other courses are elective. Those marked *** are of particular value in this curriculum.

Industrial Management Curriculum

(The Management Minor—Ba 100, 140, 170, Ec 140)

General Degree Requirements Appear on Page 46

Junior Year—First Semester *Hrs.*

*Pl	120	Philosophy of Being	3
*Ba	100	Business Management	3
*Ba	144	Manufacturing Methods and Materials A	3
***Ec	170	Intermediate Statistics	3
***Ac	120	Intermediate Accounting	5
			17

Junior Year—Second Semester

*Pl	140	Philosophy of Man	3
*Ac	130	Cost Accounting I	4
*Ba	146	Manufacturing Methods and Materials B	3
*Ec	140	Labor Economics	3
Ec	120	Money and Banking	3
Sph	102	Business and Professional Speaking	2
			18

Senior Year—First Semester

*Pl	150	Ethical Theory	3
*Ba	170	Personnel Management	3
*Ba	140	Industrial Management	3
Ba	180	Industrial Purchasing	3
Fn	180	Government Finance	3
Ec	106	Theories of Corporate Economy	3
			18

Senior Year—Second Semester

*Pl	151	Social Ethics	3
**Rl	144	Catholic Marriage	3
***Ec	184	Government and Business	3
Mm	100	Principles of Marketing	3
Ba	172	Problems in Industrial Supervision	3
Fn	110	Corporate Finance	3
			18

Required —
*All Students.
**Catholic Students.
Electives —
All other courses are elective. Those marked *** are of particular value in this curriculum.

Industrial Relations Curriculum

(The Industrial Relations Minor—Ba 164, 168, 172, Ec 140)

General Degree Requirements Appear on Page 46

Junior Year—First Semester *Hrs.*

*Pl	120	Philosophy of Being	3
*Ec	140	Labor Economics	3
*Ba	100	Business Management	3
***Ec	170	Intermediate Statistics	3
Ba	144	Manufacturing Methods and Materials A	3
Ec	120	Money and Banking	3
			18

Junior Year—Second Semester

*Pl	140	Philosophy of Man	3
*Ec	146	Labor and the Law	3
*Ba	168	Methods of Wage Payment	3
***Ec	180	Competition, Combination, and Control	3
Ba	146	Manufacturing Methods and Materials B	3
Sph	102	Business and Professional Speaking	2
			17

Senior Year—First Semester

*Pl	150	Ethical Theory	3
*Ba	140	Industrial Management	3
***Ba	164	Administration of Labor Agreements	3
***Ba	170	Personnel Management	3
***Ec	106	Theories of Corporate Economy	3
Fn	180	Government Finance	3
			18

Senior Year—Second Semester

*Pl	151	Social Ethics	3
*Ec	148	Labor Institutions	3
**Rl	144	Catholic Marriage	3
***Ba	172	Problems in Industrial Supervision	3
Ec	184	Government and Business	3
Fn	110	Corporate Finance	3
			18

Required —
*All Students—30 Hours.
**Catholic Students—3 Hours.
Electives —
All other courses are elective. Those marked *** are of particular value in this curriculum.

Marketing Curriculum

(The Marketing Minor—Mm 100, 120, 130, 142)

General Degree Requirements Appear on Page 46

Junior Year—First Semester *Hrs.*

*Pl	120	Philosophy of Being	3
*Mm	100	Principles of Marketing	3
***Ba	100	Business Management	3
***Ec	170	Intermediate Statistics	3
***Fn	114	Credits	3
Ba	170	Personnel Management	3
			18

Junior Year—Second Semester

*Pl	140	Philosophy of Man	3
*Mm	130	Principles of Salesmanship	3
***Ec	120	Money and Banking	3
***Mm	104	Marketing Problems	3
Ec	140	Labor Economics	3
Sph	102	Business and Professional Speaking	2
			17

Senior Year—First Semester

*Pl	150	Ethical Theory	3
*Mm	142	Distribution Methods	3
*Mm	134	Retail Store Management	3
***Mm	114	Market Research	3
Fn	180	Government Finance	3
Ec	106	Theories of Corporate Economy	3
			18

Senior Year—Second Semester

*Pl	151	Social Ethics	3
*Mm	132	Sales Management	3
*Mm	120	Advertising Principles	3
**Rl	144	Catholic Marriage	3
Ec	184	Government and Business	3
Ba	180	Industrial Purchasing	3
			18

Required —
*All Students.
**Catholic Students.
Electives —
All other courses are elective. Those marked *** are of particular value in this curriculum.

Secretarial Studies Curriculum

Students completing the first year of the Day Secretarial Course have the option of taking one additional year in the Day School or two additional years in the Evening School.

Freshman Year—First Semester (Day)

En 1	Freshman English	3
Ba 2	Business Organization	3
Blw 10	Law of Contracts	3
Sm A, L	Shorthand and Typewriting	6
Rl 12	Formation of Catholic Character	3
Pl 24	Foundations of Morality	3

Freshman Year—Second Semester (Day)

En 2	Freshman English	3
Ba 4	Office Procedure	3
Mt 22	Business Mathematics	3
Sm B, M	Shorthand and Typewriting	6
Rl 50	Catholicism and Current Thought	3
Ps 32	Training of the Will	3

Sophomore Year—First Semester (Day)

Ac 4	Accounting, 1a	3
Ec 50	Economic History of the United States	3
Blw 30	Law of Sales, Bailments and Carriers	3
Mm 2	Elementary Marketing	3
Sm C, N	*Advanced Shorthand and Typewriting	6
Pl 1	Logic	3

Sophomore Year—Second Semester (Day)

Ac 6	Accounting, 1b	3
Ec 10	Economic Geography	3
Blw 40	Law of Negotiable Instruments	3
Sm 62	Business Correspondence	3
Sm D, O	*Advanced Shorthand and Typewriting	6
Ba 70	Human Factors in Management	3

Sophomore Year—First Semester (Evening)

Ac 13	Accounting, Constructive	4
Blw 41a	Law of Negotiable Instruments	1
Sm 63	Business Correspondence and Report Writing	1
Sm C	*Advanced Shorthand and Typewriting	3

*Students whose advanced standing or progress in Shorthand and Typewriting warrant the substitution may elect other courses.

Sophomore Year—Second Semester (Evening)

Ac 15	Accounting, Constructive	4
Blw 41b	Law of Negotiable Instruments	1
Sm 65	Business Correspondence and Report Writing	1
Sm O	*Advanced Shorthand and Typewriting	3

Junior Year—First Semester (Evening)

Ac 123	Accounting, Intermediate	4
Fn 111a	Corporation Finance	2
Ec 1a	Principles of Economics	2
Pl 51a	Ethics	1

Junior Year—Second Semester (Evening)

Ac 125	Accounting, Advanced	4
Fn 111b	Corporation Finance	2
Ec 1b	Principles of Economics	2
Pl 51b	Ethics	1

*Students whose advanced standing or progress in Shorthand and Typewriting warrant the substitution may elect other courses.

The Evening School

School of Commerce and Finance

Saint Louis University

(For Day School see Page 43)

Purpose of the Evening School

The School of Commerce and Finance of Saint Louis University conducts a large number of evening university courses, covering all important business and allied fields. These courses have been arranged especially for men and women who are engaged in business or other occupations during the day, and who feel the need of additional education and training for business. The many earnest and ambitious persons, who for financial or other reasons could not avail themselves of a university education in regular day classes, can now obtain a complete course of training in commerce through the School's evening sessions. Persons who already have finished all or a portion of their university course, have the opportunity to supplement or complete their studies. Mature and experienced men and women who wish to occupy one or more evenings in the study of certain subjects of particular interest or benefit, have access to a selection of special courses in many fields of business.

Types of Courses

Two types of courses are available to evening students in the School of Commerce and Finance, Saint Louis University.

1. For the large majority of its evening students, the School strongly recommends one of the complete programs of study outlined on pages 67 to 75. These courses require from two to four years of attendance three evenings a week, from late September to June. By taking one of the complete courses, the student is assured of a broad, progressive, and thorough training for business. The complete courses lead to a Certificate. The four-year courses may be extended to meet the requirements of a standard university degree.

2. Students of sufficient maturity, experience and previous education, may take certain individual subjects. These subjects are given in classes which meet one or two evenings a week for a half year or a full year.

Admission

Admission Procedure

The admission of any prospective student to the Evening School involves the following procedure:

1. Application for Admission. The first step toward entrance consists in filing a formal application for admission by the prospective student. This application must be made on a special form obtained from the School, and should be brought or sent to the office of the School of Commerce and Finance, Saint Louis University, Davis-Shaughnessy Hall, 3674 Lindell Boulevard (8), St. Louis, Mo.

2. Review of Application. Upon receipt of an application for admission, the school will first review and pass upon the applicant's eligibility, and will then notify the applicant in writing.

3. Registration. Prospective students, whose applications for admission have been accepted, will be registered in the School of Commerce and Finance on the dates announced in the calendar of this catalog.

Admission Requirements

Because the Evening School is intended to serve the educational needs and interests of persons who are occupied in business or other pursuits during the day, the requirements for admission to the evening classes have been given a degree of flexibility. Accordingly, an applicant for the evening classes may establish his eligibility either by graduation from a standard high school course, or by the attainment of sufficient maturity and business experience to enable him to follow an evening course with profit. Applicants for admission to the Evening School other than high school graduates, must be at least twenty-one years of age.

Evening students who wish to extend their studies beyond the four-year evening curriculum, in order to satisfy the requirements of a degree of Bachelor of Science in Commerce must, in every case, satisfy the entrance requirements stated on page 45.

Admission to Regular Evening Curricula

New students who satisfy the entrance requirements stated above, will be admitted to the first year program of any of the regular evening curricula outlined on pages 67 to 75. Such students, who constitute the large majority of the evening enrollment, are regularly matriculated and are classified as *regular* students.

Admission to Special Evening Courses

Although the School usually recommends a complete curriculum, students who possess sufficient maturity, experience and educational foundation, are permitted to take certain individual courses without following a complete curriculum. Such students are classified as *special* students.

In the main, special students are admitted only to those courses which are listed on pages 76 and 77. Exceptions to this rule are made only for students who have completed a regular university course and have obtained either a certificate or a degree. Such students may be permitted to take courses not included in the list of special courses.

Admission with Advanced Standing

Evening students who have satisfactorily completed university work in other acceptable colleges or universities will be given credit for such work to the extent that it satisfies the requirements of an evening curriculum in the School of Commerce and Finance, Saint Louis University.

Requirements for Certificates and Degrees

The regular four-year evening curricula lead to a General Certificate; the two-year curricula to a Special Certificate. Properly qualified students may extend their studies to fulfill the requirements for a degree of Bachelor of Science in Commerce.

The General Certificate

A General Certificate will be conferred upon any student who:

1. Completes the course requirements of a regular evening curriculum.

2. Completes 72 semester hours of work with at least 144 credit points.

3. Has discharged all financial obligations to the University, including a five-dollar graduation fee.

The Special Certificate

A special certificate will be granted any student who completes the 36 semester hours of work prescribed in a two-year evening curriculum, known as the Secretarial Course, with at least 72 credit points and pays the graduation fee of three dollars.

The Degree of Bachelor of Science in Commerce

Ample opportunity is afforded evening students to fulfill the requirements for the degree of Bachelor of Science in Commerce. Students who have this objective in mind, are expected first to complete one of the regular four-year evening curricula, and then to follow a specially prepared program of additional evening courses for a period of at least three years. The requirements for a degree in the Evening Division are precisely the same as those in the Day Division of the School. Degree candidates must conform with:

1. The entrance requirements outlined on page 45.

2. The degree requirements shown on page 46.

Tuition and Fees

(All fees are subject to change without notice.)

Tuition

The tuition for all students following a regular four-year evening curriculum is $180.00 per year. The annual tuition may be paid in four quarterly payments of $45.00 on registration date, December 1, February 1, and April 1. This tuition entitles the student to a maximum of nine university hours of instruction per semester, and to the University News.

The tuition for all students following a regular two-year evening Secretarial curriculum is $180.00 per year, payable quarterly, $45.00 on October 1, December 1, February 1, and April 1.

The tuition for all special evening students, who register for less than nine semester hours of work in a semester, is based on a rate of $10.00 per semester hour. Exceptions in the basic rate of $10.00 per semester hour are made in a few special courses which bear special tuition rates. Special students, whose semester tuition is less than $40.00, are required to pay the full amount at the beginning of the semester. Special students whose semester tuition exceeds $45.00, may pay one-half at the beginning of the semester and one-half at the middle of the semester.

See also Mid-Year Entrance Curriculum, page 75.

Matriculation Fee

A matriculation fee of $5.00 is required of every evening student. This fee is paid but once, at the time of first enrollment in any School or College of the University.

Special Fees

The following special fees are charged only when the occasion for the charge arises:

1. Examination Fees. A fee of $3.00 is charged for each conditioned examination, and a fee of $5.00 for each special examination.

2. Graduation Fee. Candidates for the General Certificate are required to pay a graduation fee of $5.00; for the Special Certificate, $3.00; for the degree of Bachelor of Science in Commerce, $10.00. These fees are payable by May 1, preceding graduation.

3. Change of Registration Fee—A fee of $1.00 is charged for every change in the course program of a student who receives permission to make such a change after the official registration days.

4. Deferred Payment Fee—When a student receives special permission to defer any portion of a full quarter's tuition (payable on October 1, December 1, February 1, and April 1), a deferred payment fee of $3.00 per semester is charged.

5. Late Registration Fee—Students who register after the officially designated registration dates, are charged a late registration fee of $5.00.

Text Books

Text book costs are approximately $20.00 a year, when purchased new in the University Book Store.

Regulations Affecting Tuition and Fees

All tuition and fees must be paid in advance as indicated above. No student is admitted to class until his current tuition and fee charges have been paid.

No deductions in tuition and fees are allowed for absences.

A student who is in debt to the University at the end of any semester is not permitted to register again in any School or College of the University, to graduate, or to receive an official statement of his credits from the Registrar until his indebtedness has been discharged.

Refunds

If an evening student withdraws after the middle of any quarter, no portion of that quarter's tuition payment will be refunded to him. If he withdraws before the middle of the quarter, one-half of the quarter's tuition payment may be refunded to him.

The College Year

The college year is divided into two semesters. The first semester of the year 1947-48 begins on September 22, 1947, and the second, on February 9, 1948.

Additional Information

For further information, address the School of Commerce and Finance, Davis-Shaughnessy Hall, 3674 Lindell Boulevard, St. Louis (8), Mo.

During the summer months some officer of the School may be found at the School office each morning, between 9:00 and 12:00 o'clock. After September 1, the office will be open Monday, Wednesday and Friday evenings, 7:30 to 9:00. Special appointments may be arranged. Catalog will be sent on request.

Telephone: JEfferson 1880.

Schedule of Courses—Evening School

The Evening School of the School of Commerce and Finance offers complete curricula. Experience has shown that a well balanced series of related subjects makes for that broad grasp and effective training which lay a solid foundation for leadership in business. The School does not recommend isolated branches or a collection of unrelated courses.

In harmony with this policy, the School offers seven complete evening curricula:

I. Curriculum in Accounting.

II. Curriculum in Business Administration.

III. Curriculum in Economics.

IV. Curriculum in Finance.

V. Curriculum in Industrial Relations.

VI. Curriculum in Marketing and Merchandising.

VII. Secretarial Course.

These curricula are outlined in detail on the following pages.

Each of the first six curricula requires four years of study, upon completion of which a General Certificate is granted. The Secretarial Course requires two years of study, and leads to a Special Certificate.

Accounting Curriculum
Business Administration Curriculum
Economics Curriculum
Finance Curriculum

Freshman Year—First Semester		*Hrs.*
Blw 11	Law of Contracts	2
En 5a	Rhetoric and Composition	2
Ac 5a	Constructive Accounting	4
Pl 3a	Fundamentals of Logic	1
		9

Freshman Year—Second Semester		
Blw 21	Law of Partnerships, Corporations, Agency	2
En 5b	Rhetoric and Composition	2
Ac 5b	Constructive Accounting	4
Pl 3b	Fundamentals of Logic	1
		9

The freshman-sophomore curriculum in Marketing and Merchandising appears on page 72; in Industrial Relations on page 71; the mid-year entrance curriculum on page 75.

Sophomore Year—First Semester		Hrs.
Blw 41a	Law of Negotiable Instruments	1
Ec 53	Elements of U. S. Economic History	2
Ec 1a	Fundamental Economics	2
Ac 21a	Principles of Accounting	4
		9

Sophomore Year—Second Semester		
Blw 41b	Law of Negotiable Instruments	1
Ec 1b	Fundamental Economics	2
Ac 21b	Principles of Accounting	4
Mt 13a,b	Business Algebra	2
		9

Curriculum in Accounting

The curriculum in Accounting, offered in the Evening School, provides a broad fundamental education for business and a thorough training in accounting principles and practices. A General Certificate is granted after the completion of the course.

Junior Year—First Semester		
Ec 121	Principles of Money and Banking	2
Fn 111a	Introduction to Corporate Finance	2
Ac 123	Intermediate Accounting Theory and Practice	4
Mt 107a	Mathematics for Accountants	1
		9

Junior Year—Second Semester		
Ac 133	Cost Accounting Principles and Practice A	2
Ac 125	Advanced Accounting Theory and Practice	2
Fn 111b	Introduction to Corporate Finance	2
Ec 141	Principles of Labor Economics	2
Mt 107b	Mathematics for Accountants	1
		9

Senior Year—First Semester		
Ac 161	Federal Income Tax Principles	2
Ac 135a	Cost Accounting Principles and Practice B	2
Ac 141a	Auditing Principles and Practice	2
En 7	Advanced Composition	3
		9

Senior Year—Second Semester		
Ac 135b	Cost Accounting Principles and Practices B	2
Ac 141b	Auditing Principles and Practice	2
Ba 121	Principles of Budgetary Control	2
Pl 25	General and Applied Ethics	3
		9

Curriculum in Business Administration

The curriculum in Business Administration is intended for students who desire the benefits of a broad training for business, without marked specialization in any single field. A General Certificate is granted after the completion of the course.

Junior Year—First Semester		*Hrs.*
Ec 121	Principles of Money and Banking	2
Fn 111a	Introduction to Corporate Finance	2
Ba 101	Principles of Business Management	2
Mt 107a	Mathematics for Accountants	1
Mm 101	Marketing Principles A	2
		9

Junior Year—Second Semester		
Fn 115	Principles of Credits	2
Mm 103	Marketing Principles B	2
Fn 111b	Introduction to Corporate Finance	2
Ec 141	Principles of Labor Economics	2
Mt 107b	Mathematics for Accountants	1
		9

Senior Year—First Semester		
Ba 171	Principles of Personnel Management	2
Mm 131	Salesmanship	2
Ec 171a	Statistics and Statistical Methods	2
En 7	Advanced Composition	3
		9

Senior Year—Second Semester		
Mm 121	Principles of Advertising	2
Ec 171b	Statistics and Statistical Methods	2
Ba 121	Principles of Budgetary Control	3
Pl 25	General and Applied Ethics	3
		9

Economics Curriculum

The Economics Curriculum furnishes the student an insight into the deeper factors affecting business decisions and is designed to meet the needs of the student who wishes his training to serve long-run rather than immediate objectives. A General Certificate is granted after the completion of the course.

Junior Year—First Semester		*Hrs.*
Ec 121	Principles of Money and Banking	2
Ec 171a	Statistics and Statistical Methods	2
Fn 111a	Introduction to Corporate Finance	2
Ba 101	Principles of Business Management A	2
Ec 185a	Government Regulation of Business	1
		9

Junior Year—Second Semester

Ec 141	Principles of Labor Economics	2
Fn 111b	Introduction to Corporate Finance	2
Ec 171b	Statistics and Statistical Methods	2
Ec 173	Fundamentals of Business Cycles	2
Ec 185b	Government Regulation of Business	1
		9

Senior Year—First Semester

Ec 101	Economic Theory	2
Ec 155	Economic History Since 1750	2
Ba 171	Principles of Personnel Management	2
En 7	Advanced Composition	3
		9

Senior Year—Second Semester

Ec 107	Types of Economic Organization	2
Fn 181	Government Finance	2
Fn 173	Business Forecasting	2
Pl 25	General and Applied Ethics	3
		9

Finance Curriculum

The Finance Curriculum furnishes both a practical and theoretical training for the student whose interests and opportunities lie in the field of financial administration. A General Certificate is granted after the completion of the course.

Junior Year—First Semester *Hrs.*

Ec 121	Principles of Money and Banking	2
Ec 171a	Statistics and Statistical Methods	2
Fn 111a	Introduction to Corporate Finance	2
Ba 101	Principles of Business Management	2
Ec 185a	Government Regulation of Business	1
		9

Junior Year—Second Semester

Ec 141	Principles of Labor Economics	2
Fn 111b	Introduction to Corporate Finance	2
Ec 171b	Statistics and Statistical Methods	2
Ec 173	Fundamentals of Business Cycles	2
Ec 185b	Government Regulation of Business	1
		9

Senior Year—First Semester

Fn 113	Financial Statement Analysis	2
Fn 115	Principles of Credit	2
Ba 171	Principles of Personnel Management	2
En 7	Advanced Composition	3
		9

Senior Year—Second Semester

Ec 107	Types of Economic Organization	2
Fn 191	Principles of Investment	2
Fn 173	Business Forecasting	2
Pl 25	General and Applied Ethics	3
		9

Curriculum in Industrial Relations

This curriculum in Industrial Relations is designed to provide factual and analytical data necessary for an insight into practical labor relations, including personnel administration. A certificate is granted upon the successful completion of the four-year course.

Freshman Year—First Semester *Hrs.*

Blw 11	Law of Contracts	2
En 5a	Rhetoric and Composition	2
Ac 5a	Constructive Accounting	4
Pl 3a	Fundamentals of Logic	1
		9

Freshman Year—Second Semester *Hrs.*

Blw 33	Law of Partnerships, Corporations, Agency	2
En 5b	Rhetoric and Composition	2
Ac 5b	Constructive Accounting	4
Pl 3b	Fundamentals of Logic	1
		9

Sophomore Year—First Semester *Hrs.*

En 7	Advanced Composition	3
Ec 41	The European Labor Movement	2
Ec 1a	Fundamental Economics	2
Ba 71	Human Relations in Business	2
		9

Sophomore Year—Second Semester *Hrs.*

Pl 25	General and Applied Ethics	3
Ec 1b	Fundamental Economics	2
Ec 70	Introductory Statistics	2
Sph 25	Parliamentary Practice	2
		9

Junior Year—First Semester		Hrs.
Ec 139a	Introduction to Labor Economics	2
Ec 147a	Labor Legislation	2
Ba 141	Fundamentals of Industrial Management	2
Ec 171a	Statistics and Statistical Methods	2
Ba 67a	Business Reports	1
		9

Junior Year—Second Semester		Hrs.
Ba 171	Principles of Personnel Management	2
Ec 147b	Labor Legislation	2
Ba 173	Industrial Supervision	2
Ec 139b	Introduction to Labor Economics	2
Ba 67b	Business Reports	1
		9

Senior Year—First Semester		Hrs.
Ec 185a	Government Regulation of Business	1
Ec 181	Economics of Large Scale Production	2
Ec 121	Principles of Money and Banking	2
Ba 165a	Execution of Labor Agreements	2
Ec 149a	Contemporary Labor Institutions	2
		9

Senior Year—Second Semester		Hrs.
Ec 185b	Government Regulation of Business	1
Ec 107	Types of Economic Organization	2
Sph 102	Practical Speaking	2
Ba 165b	Execution of Labor Agreements	2
Ec 149b	Contemporary Labor Institutions	2
		9

Curriculum in Marketing and Merchandising

The evening course in Marketing and Merchandising is particularly planned to benefit persons who are engaged or interested in selling, advertising, sales, office and administrative work, sales analysis, retail and wholesale distribution. Upon completion of the required four year program, a General Certificate is granted.

Freshman Year—First Semester		Hrs.
Blw 11	Law of Contracts	2
En 5a	Rhetoric and Composition	2
Ac 3a	Fundamentals of Accounting	2
Pl 3a	Fundamentals of Logic	1
Mm 1a	Introduction to Marketing Principles	2
		9

Freshman Year—Second Semester

Blw 21	Law of Partnerships, Corporations, Agency	2
En 5b	Rhetoric and Composition	2
Ac 3b	Fundamentals of Accounting	2
Pl 3b	Fundamentals of Logic	1
Mm 1b	Introduction to Marketing Principles	2
		9

Sophomore Year—First Semester

Blw 41a	Law of Negotiable Instruments	1
Ec 11	Elements of Economic Geography	2
Ec 1a	Fundamental Economics	2
Ac 7a	Accounting Fundamentals II	2
Mm 3a	Introduction to Marketing Problems	2
		9

Sophomore Year—Second Semester

Blw 41b	Law of Negotiable Instruments	1
Ec 1b	Fundamental Economics	2
Ac 7b	Accounting Fundamentals II	2
Sm 65	Business Correspondence and Report Writing	2
Mm 3b	Introduction to Marketing Problems	2
		9

Junior Year—First Semester

Ec 121	Principles of Money and Banking	2
Ec 171a	Statistics and Statistical Methods	2
Mm 151	Merchandising Laboratory A	2
Mm 131	Salesmanship	2
Mt 13a	Fundamentals of Algebra	1
		9

Junior Year—Second Semester

Ec 171b	Statistics and Statistical Methods	2
Fn 115	Principles of Credits	2
Mm 153	Merchandising Laboratory B	2
Ec 101	Economic Theory	2
Mt 13b	Fundamentals of Algebra	1
		9

Senior Year—First Semester

Ba 171	Principles of Personnel Management	2
Mm 121	Principles of Advertising	2
Mm 115a	Market Analysis	2
En 7	Advanced Composition	3
		9

Senior Year—Second Semester

Mm 133	Principles of Sales Management	2
Mm 115b	Market Analysis	2
Mm 135	Principles of Retail Store Management	2
Pl 25	General and Applied Ethics	3
		9

SECRETARIAL COURSE

The Secretarial Course is designed to give capable young men and women the knowledge and training which will enable them to act as efficient assistants and representatives of executives.

The duties of such a position are varied and exacting, requiring wide and accurate information in addition to tact and sound judgment.

This course is completed in two years and is intended for High School graduates or for those who have had sufficient business experience.

Freshman Year—First Semester		*Hrs.*
Blw 11	Law of Contracts	2
En 5a	Rhetoric and Composition	2
Ac 3a	Fundamentals of Accounting	2
Pl 3a	Fundamentals of Logic	1
Sm 61	Secretarial Methods	2
		9

Freshman Year—Second Semester

Blw 21	Law of Partnerships, Corporations, Agency	2
En 5b	Rhetoric and Composition	2
Ac 3b	Fundamentals of Accounting	2
Pl 3b	Fundamentals of Logic	1
Ba 71	Human Relations in Business	2
		9

Sophomore Year—First Semester

Blw 41a	Law of Negotiable Instruments	1
Ec 53	Elements of U. S. Economic History	2
Ec 1a	Fundamental Economics	2
Ac 7a	Accounting Fundamentals II	2
Sm 63	Business Correspondence and Report Writing A	2
		9

Sophomore Year—Second Semester

Blw 41b	Law of Negotiable Instruments	1
Ec 1b	Fundamental Economics	2
Ac 7b	Accounting Fundamentals II	2
Sm 65	Business Correspondence and Report Writing B	2
Mt 13	Business Algebra	2
		9

Mid-Year Entrance Curriculum

For students who wish to enter the Evening School in February

The following special curriculum enables students who enter the School at the second semester, to begin any one of the regular evening curricula in February.

This schedule of studies satisfies the requirements of one year, in any of the Evening School curricula.

According to this plan, the completion of a full curriculum will require four and one-half years, instead of four years. Nevertheless, the tuition charges for the first year and one-half are so adjusted that the total cost of four and one-half years is no greater than for the normal four-year curriculum.

The tuition for the first three semesters is $60.00 per semester.

FIRST THREE SEMESTERS

First Semester (January-June)

ACCOUNTING

Ac 1	Accounting Fundamentals I	4
Pl 7	Essentials of Logic	2
		6

MARKETING

Ac 1	Accounting Fundamentals I	4
Pl 7	Essentials of Logic	2
		6

Second Semester (October-January)

ACCOUNTING

Ac 7a	Accounting Fundamentals II	2
En 5a	Rhetoric and Composition	2
Blw 11	Law of Contracts	2
		6

MARKETING

Mm 1a	Introduction to Marketing Principles	2
En 5a	Rhetoric and Composition	2
Blw 11	Law of Contracts	2
		6

Third Semester (January-June)

ACCOUNTING

Ac 7b	Accounting Fundamentals II	2
En 5b	Rhetoric and Composition	2
Blw 21	Law of Partnerships, Corporations, Agency	2
		6

	MARKETING	
Mm 1b	Introduction to Marketing Principles	2
En 5b	Rhetoric and Composition	2
Blw 21	Law of Partnerships, Corporations, Agency	2
		6

Special Evening Courses

The School of Commerce and Finance offers complete, coordinated curricula leading to a balanced business education. The School does not encourage and ordinarily does not permit students to take a series of scattered and unrelated courses.

Students with proper educational background, business experience, or maturity, may be permitted to take courses for which they are qualified from the following list. No more than six semester hours is permitted in any one term. Students who do not make a grade of "C" will not be permitted to register for further work.

The University reserves the right to withdraw a course for which the registration is insufficient.

Course No.	*Subject*	*Credit Hours Sem. I*	*Sem. II*
ACCOUNTING			
Ac 250	Cases and Problems in Public Accounting	To be arranged	
BUSINESS ADMINISTRATION			
Ba 71	Human Relations in Business	2	..
Ba 101	Principles of Business Management A	2	..
Ba 103	Principles of Business Management B	..	2
Ba 121	Principles of Budgetary Control	..	2
Ba 141	Fundamentals of Industrial Management	2	..
Ba 171	Principles of Personnel Management	2	..
ECONOMICS			
Ec 1a, b	Fundamental Economics	2	2
Ec 11	Elements of Economic Geography	2	..
Ec 53	Elements of U. S. Economic History	..	2
Ec 101	Economic Theory	..	2
Ec 121	Principles of Money and Banking	2	..
Ec 141	Principles of Labor Economics	2	..
Ec 155	Economic History since 1750	..	2
Ec 171a, b	Statistics and Statistical Methods	2	2
Ec 185a, b	Government Regulation of Business	2	2

English			
En 5a, b	Rhetoric and Composition	2	2
En 7	Advanced Composition	..	3
Sm 63	Business Correspondence and Report Writing A	2	..
Sm 65	Business Correspondence and Report Writing B	..	2
Finance			
Fn 113	Financial Statement Analysis	..	2
Fn 135	Property Insurance	2	..
Fn 141	Real Estate	..	2
Fn 173	Business Forecasting	2	..
Fn 181	Principles of Government Finance	2	..
Fn 191	Principles of Investment	2	..
Fn 193	Investment Supervision	..	2
Marketing and Merchandising			
Mm 101	Marketing Principles A	2	..
Mm 103	Marketing Principles B	..	2
Mm 105	Problems in Marketing A	2	..
Mm 107	Problems in Marketing B	..	2
Mm 115a, b	Market Analysis	2	2
Mm 133	Principles of Sales Management	2	..
Mm 135	Principles of Retail Store Management	..	2
Mathematics			
Mt 13a, b	Business Algebra	1	1
Mt 107a, b	Mathematics for Accountants	1	1
Philosophy			
Pl 3a, b	Fundamentals of Logic	1	1
Pl 7	Essentials of Logic	2	..
Pl 25	General and Applied Ethics	..	3

(The required sequence of upper division Philosophy courses for the Bachelor's Degree, Pl 120, 140, 150, and 151, is regularly offered for those Certificate graduates who wish to complete their requirements for the Bachelor's Degree.)

Departments of Instruction

Introductory Notes

The courses of instruction in all Schools of the University are numbered in accordance with a unified plan. To facilitate consultation, the following points should be borne in mind:

(a) Lower Division Courses, numbered 1 to 99, are, in general, elementary or introductory. They are open to freshmen and to sophomores who have the necessary preparation and may not be offered in fulfillment of the requirements for the Master's and Doctor's Degrees.

(b) Upper Division Courses, numbered 100 to 199, are more advanced and are accepted for undergraduate as well as graduate credit under such restrictions as may be in force in the various departments. For these courses, elementary training in the same or allied subjects is a prerequisite. They are not open to freshmen or sophomores.

(c) Courses numbered 200 to 299 are restricted and are intended for graduate students only. Undergraduate students of senior standing who may desire to attend such courses must obtain the written consent of the Dean of the School of Commerce and Finance and of the Dean of the Graduate School, and credit for such attendance will be allowed only under special conditions.

(d) The decade numbers in a given department of instruction indicate subdivisions of the subject.

(e) Credit for courses is given in terms of credit hours. A credit hour is defined as a subject taken for one semester, with one recitation period weekly. A credit hour of laboratory work, however, is defined as two clock hour periods in a given subject a week for one semester.

(f) At the head of the Departments of Accounting, Business Administration, Business Law, Economics, Finance, Marketing and Merchandising, which are the departments administered by the School of Commerce and Finance, appears a list of all faculty members of the department. Academic records of all faculty members are shown in the General Catalogue of the University. In the University departments the only names carried are those members of the departments who regularly teach students of the School of Commerce and Finance.

(g) The following is a list of the key letters used to indicate the different departments of instruction, both in the subsequent announcements as well as in official transcripts of credits issued by the University:

Key Symbols for Courses

Ac .....Accounting
Ba.....Business Administration
Blw .....Business Law
Ec .....Economics
En .....English
Fn .....Finance
Gg .....Geography
Hs .....History
Mm.....Marketing and Merchandising.
Mt .....Mathematics
Pl .....Philosophy
Pe .....Physical Education
Ps .....Psychology
Rl .....Religion
Sph .....Speech
Sm .....Secretarial Studies

Accounting (Ac)

MR. LANG, *Director*, MR. KLAUSNER, MR. CANTWELL, MR. KELLER, MR. BRAECKEL, MR. GUNTLY, MR. PARADOSKI, MR. WULLER, MR. ALBERS, MR. BECKERLE, MR. CAVENDER, MR. FAGAN, MR. FEDERER, MR. FRIEHS, MR. HALLEMAN, MR. MCDANIEL, MR. R. MEYERS, MR. MILLES, MR. NEUKUM, MISS SIMS, MR. ZIEHA, MR. DUNNE, MRS. MCDONOUGH, MR. REHER, MR. AROND, MR. BAUER, MR. BOLAND, MR. BOUNK, MR. BRENNER, MR. BRUEN, MR. CANTONI, MR. CAVANAGH, MR. CAVANAUGH, MR. CHEELY, MR. CLARK, MR. COFFEY, MR. COLEMAN, MR. COWAN, MR. DEWS, MR. FORD, MR. FORREST, MR. GUNN, MR. HALLORAN, MR. HOLLAND, MR. D. HURLEY, MR. KNAUP, MR. KNEFEL, MR. LANGDON, MR. LEBER, MR. LINEK, MR. MCELROY, MR. J. MEYERS, MR. J. MURPHY, MR. O'CONNOR, MR. PERRY, MR. POTTS, MR. PROCTOR, MR. RECK, MR. RICK, MR. SCHLOSSER, MR. SCHUSTER, MR. SLAIS, MR. A. SMITH, MR. SNIDER, MR. WERTZ, MR. ZWART.

And the following from other departments: MR. CARMODY, MR. DAUTEN, MR. GLYNN, MR. GODAIRE, MR. KOTTHOFF, MR. BADARACCO, DR. HOFFSTEN, MR. JOHNSON, MR. SCHULER, MRS. WHITE.

Prerequisites for Graduate Study with Accounting as the Major or Principal Study

Besides the general requirements as stated in the catalog of the Graduate School the equivalent of an undergraduate major in Accounting as understood in this University is required. Course Ec 170 or its equivalent is also required.

Requirements for the Master's Degree

A total of twenty-four semester hours of courses in the 100 and 200 groups will be required. Of these at least one-half must be chosen from courses in Accounting and the other half arranged with the approval of the Director of this Department. At least one-half of the major and one-half of the total credit hours must be chosen from the 200 group.

Lower Division Courses

1. ACCOUNTING FUNDAMENTALS I. One semester; four hours. STAFF.

3a, b. FUNDAMENTALS OF ACCOUNTING. Two semesters; four hours. ZWART.

4a, b. ACCOUNTING I. Two semesters; six hours. STAFF.

5a, b. CONSTRUCTIVE ACCOUNTING. Two semesters; eight hours. STAFF.

7a, b. ACCOUNTING FUNDAMENTALS II. Two semesters; four hours. Prerequisite, Ac 1 or Ac 3a,b. ZWART.

10a, b. ACCOUNTING II. Two semesters; six hours. Prerequisite Ac 4. STAFF.

21a, b. Principles of Accounting. Two semesters; eight hours. Prerequisite Ac 5 or Ac 7. Staff.

Upper Division Courses

120. Intermediate Accounting. One semester; five hours. Prerequisite, Ac 10a,b. Klausner.

122. Advanced Accounting. One semester; five hours. Prerequisite, Ac 120. Klausner.

123. Intermediate Accounting Theory and Practice. One semester; four hours. Prerequisite, Ac 21a,b. Guntly, Klausner.

125. Advanced Accounting Theory and Practice. One semester; two hours. Prerequisite, Ac 123. Guntly, Klausner.

130. Cost Accounting I. One semester; four hours. Prerequisite, Ac 10a,b. Lang, Guntly, Cantwell, Beckerle.

132. Cost Accounting II. One semester; three hours. Prerequisite, Ac 130. Staff.

133. Cost Accounting Principles and Practice A. One semester; two hours. Prerequisite, Ac 21a,b. Guntly, Zwart.

135a,b. Cost Accounting Principles and Practice B. Two semesters; four hours. Prerequisite, Ac 133. Schuster, Forrest.

140. Auditing. One semester; three hours. Prerequisite, Ac 122. Lang.

141a,b. Auditing Principles and Practices. Two semesters; four hours. Prerequisite, Ac 125. Lang.

160. Federal Income Tax. One semester; three hours. Prerequisite, Ac 120. Lang, Keller.

161. Federal Income Tax Principles. One semester; two hours. Prerequisite, Ac 123. Lang, Keller.

170. Report Writing. One semester; one hour. Staff.

198. Special Study. Time and credit to be arranged.

Courses in Other Departments Accepted for Credit in the Department of Accounting

Ba 120, Fn 112.

Graduate Courses

220. Accounting Systems. One semester; three hours. Prerequisites, Ac 122 and Ac 132. Lang.

222. Consolidated Statements. One semester; three credit hours. Guntly.

230. Problems in Industrial Accounting. One semester; three hours. Prerequisites, Ac 122 and Ac 132. Lang.

250. Cases and Problems in Public Accounting. Time and credit to be arranged. Prerequisites, Ac 132 and Ac 140 or equivalent. Lang, Coleman, Snider, Schuster, Braeckel.

266. Seminar in Tax Problems.. One semester, three hours. Braeckel.

280. Municipal Accounting. One semester; three hours. Prerequisite, Ac 122. Guntly.

290. Seminar. Time and credit to be arranged. Prerequisites, all undergraduate accounting courses.

291. Accounting Journal Club. One semester; one hour. Cantwell, Lang.

298. Graduate Reading Course. Credit to be arranged.

299. Research. Credit to be arranged.

Business Administration (Ba)

Mr. Gast, *Director*, Dr. Bruce, Dr. Noffsinger, Mr. Dauten, Mr. Blank, Mr. Flannery, Mr. Glynn, Mr. McCrum, Mr. A. Meyers, Sr., Mr. Murray, Miss Pendleton, Mr. Taylor, Miss Vanderschmidt, Mrs. White.

And the following from other departments: Mr. Klausner, Dr. Taeusch, Dr. Simmons, Mr. Cavender, Mr. Livingston, Mr. Zieha.

Lower Divsion Courses

2. Business Organization. One semester; three hours. Zieha.

4. Office Procedure. One semester; three hours. Zieha.

10. Principles of Business Organization and Control. One semester; two hours. Staff.

61a,b. Business Reports. Two semesters; two hours. Hoffstein.

70. Human Factors in Management. One semester; two hours. Taylor.

71. Human Relations in Business. One semester; two hours. Taylor.

Upper Division Courses

100. Business Management. One semester; three hours. Gast.

101. Principles of Business Management. One semester; two hours. Blank.

102. Problems in Business Administration. One semester; three hours. Staff.

110a,b. Business Organization and Control. Two semesters; six hours. Prerequisite, Sophomore standing in Pre-Legal or I.G.T. program. Gast.

120. Budgetary Control One semester; three hours. Prerequisites, Ac 120, Ba 100. Klausner, McCrum.

121. Principles of Budgetary Control. One semester; three hours. McCrum.

130. Traffic Management. One semester; three hours. Prerequisite, Junior standing.

140. Industrial Management. One semester; three hours. Prerequisite, Ba 100. Gast.

141. Fundamentals of Industrial Management. One semester; two hours. Gast.

142. Industrial Engineering Methods. One semester; three hours. Staff.

144. Manufacturing Methods and Materials A. One semester; three hours. Gast.

146. Manufacturing Methods and Materials B. One semester; three hours. Prerequisite, Ba 144. Gast.

164. Administration of Labor Agreements. One semester; three hours.

165a,b. Execution of Labor Agreements. Two semesters; four hours. Cole.

168. Methods of Wage Payment. One semester; three hours.

170. Personnel Management. One semester; three hours. Prerequisite, Ba 100. Bruce.

171. Principles of Personnel Management. One semester; two hours. Taylor.

172. Problems in Industrial Supervision. One semester; three hours. Prerequisites, Ba 100, 170. Taylor.

173. Industrial Supervision. One semester; two hours. Taylor.

180. Industrial Purchasing. One semester; three hours. Prerequisite, Ba 100.

197. Placement Training. One semester; one hour.

198. Special Study. Time and credit to be arranged.

Secretarial Courses (Sm)

61. Secretarial Methods. One semester; two hours. Pendleton.

62. Business Correspondence. One semester; three hours. Vanderschmidt.

63. Business Correspondence and Report Writing A. One semester; two hours. Vanderschmidt.

65. Business Correspondence and Report Writing B. One semester; two hours. Vanderschmidt.

67a,b. Business Reports. Two semesters; two hours. Staff.

169. Methods of Teaching Commercial Subjects in Secondary Schools. One semester; three hours. Vanderschmidt.

A, B, C, D.* Typewriting. Each course one semester; three hours. Sarachon-Hooley.

L, M, N, O.* Shorthand. Each course one semester; three hours. Sarachon-Hooley.

*College credit is given for these courses and they are recorded on the official transcript, but they are not acceptable for the Degree of Bachelor of Science in Commerce.

T. Thomas Method.. One semester; three hours.
Sarachon-Hooley.

Courses in Other Departments Accepted for Credit in Business Administration

Ec 127; Fn 120; Mm 132.

Graduate Courses

200. The Theory of Management. One semester; three hours. Staff.

210. Administrative Policy. One semester; three hours. Staff.

290. Case Studies in Management. One semester; three hours. Staff.

298. Graduate Reading Course. Credit to be arranged. Staff.

299. Research. Credit to be arranged. Staff.

Business Law (Blw)

Mr. Schowengerdt, *Director*, Mr. Watkins, Mr. Motherway, Mr. Roos, Mr. W. Durbin, Mr. Bahn, Mr. E. Baker, Mr. Balfay, Mr. Boyles, Mr. Brauch, Mr. Case, Mr. Cole, Mr. Cramer, Mr. D. Durbin, Mr. Flynn, Mr. Gallagher, Mr. Grimm, Mr. Hassett, Mr. Herrmann, Mr. Hummert, Mr. Keaney, Mr. Kelly, Mr. Kessler, Mr. King, Mr. McCarthy, Mr. R. McNearney, Mr. H. Neill, Mr. Neumann, Mr. Ramsay, Mr. Schillinger, Mr. Schuler, Mr. Steitz, Mr. Taff, Mr. Tenney, Mr. Wright.

And the following from other departments: Mr. Quinn, Mr. Sinclitico, Mr. Murray.

Lower Division Courses

8. Principles of Business Law. One semester; three hours. Staff.

10. Contracts. One semester; three hours. Staff.

11. Law of Contracts. One semester; two hours. Staff.

20. Agency, Partnerships, Corporations. One semester; three hours. Staff.

21. Law of Agency, Partnerships, Corporations. One semester; two hours. Staff.

30. Sales; Bailments and Carriers. One semester; three hours. Staff.

40. Negotiable Instruments. One semester; three hours. Staff.

41a, b. Law of Negotiable Instruments. Two semesters; two hours. Staff.

80. Aviation Law. One semester; three hours. Staff.

Economics (Ec)

Fr. Dempsey, *Director*, Fr. Crane, Fr. Brown, Dr. Ischboldin Al Bakri, Dr. Silvanic, Mr. A. C. Meyers, Jr., Dr. Junckerstorff, Fr. McGinley, Mr. Connors, Mr. Godaire, Mr. Hayes, Mr. Joyce, Mr. Livingston, Mrs. McNearney, Fr. Miller, Mr. Schwier, Mr. Waeltermann, Mr. Ashen, Mr. Berra, Mr. Kotthoff, Mr. Moffitt, Mr. Soldofsky, Miss Walleman, Mr. Wherry, Mr. Blackwell, Mr. Daly, Mr. Eberle, Mr. Garesche, Mr. Hall, Mr. Linzee, Mr. Moore, Mr. Muellerleile, Mr. Mullen, Dr. Purdy, Mr. Robinson, Mr. H. Smith, Miss Stranquist, Mr. Trent, Mr. L. Young, Mr. P. Young.

And the following from other departments: Dr. Hauhart, Dr. O'Neill, Dr. Radke, Dr. Taeusch, Dr. Mihanovich, Dr. Simmons, Mr. Roos, Mr. Carmody, Mr. Fagan, Mr. Klenck, Mr. Heuson, Mr. McCluggage, Mr. Cheely, Mr. Corrigan, Mr. DuBois, Mr. D. Hurley, Mr. J. Meyers, Mr. Potts, Mr. Reck.

Prerequisites for Graduate Study with Economics as the Major or Principal Study

Besides the general requirements as stated in the catalog of the Graduate School, the equivalent of an undergraduate major in Economics as understood in this University is required. A reading knowledge of French and German is recommended. Ec 100, 120, 170, or equivalents must be included in the course.

Requirements for the Master's Degree

A total of twenty-four semester hours of courses in the 100 or 200 group will be required. Of these at least one-half must be chosen from courses in Economics and the other half arranged with the approval of the Director of this department. At least one-half of the major and one-half of the total credit hours must be chosen in the 200 group.

Requirements for the Degree of Doctor of Philosophy

For information in regard to the Degree of Doctor of Philosophy, consult the catalog of the Graduate School.

Lower Division Courses

1a, b. Fundamental Economics. Two semesters; four hours. Prerequisite, Ec 51. Staff.

2a, b. Principles of Economics. Two semesters; six hours. Prerequisite, Ec 50. Staff.

4. Introduction to Economics. One semester; three hours. Staff.

10. Economic Geography. One semester; three hours. Moffitt.

11. Elements of Economic Geography. One semester; two hours. Livingston, Conoyer.

41. The European Labor Movement. One semester; two hours. Livingston.

50. Economic History of the United States. One semester; three hours. Hayes, Soldofsky, McNearney, Livingston.

53. Elements of United States Economic History. One semester; two hours. Robinson.

70. Introductory Statistics. One semester; three hours. Prerequisite, Freshman mathematics. Meyer, Wherry, Waeltermann.

Upper Division Courses

100. Intermediate Economic Analysis. One semester; three hours. Prerequisite, Ec 2a,b and Ec 70. Ischboldin.

101. Economic Theory. One semester; two hours. Prerequisite, Ec 1. Joyce.

106. Theories of Corporate Economy. One semester; three hours. Prerequisite, Junior standing. Dempsey.

107. Types of Economic Organization. One semester; two hours. Prerequisite, Junior standing. Dempsey.

120. Money and Banking. One semester; three hours. Prerequisites, Ec 2a,b and Ec 70. Dempsey, Hauhart, O'Neill.

121. Principles of Money and Banking. One semester; two hours. Prerequisite, Ec 1a,b. Dubois, Corrigan.

127. Export Procedure. One semester; two hours. Moore, Smith.

139a,b. Introduction to Labor Economics Two semesters; four hours. Prerequisite, Ec 1a,b. Staff.

140. Labor Economics. One semester; three hours. Prerequisites, Ec 2a,b and Ec 70. Brown.

141. Principles of Labor Economics. One semester; two hours. Prerequisite, Ec 1a,b. Brown, Schwier.

142. Economics of Social Security. One semester; three hours. Prerequisites, Ec 2a,b and Ec 70. Brown, Schwier.

143. Economic Aspects of Social Security. One semester; two hours. Prerequisite, Ec 1a,b. Schwier.

146. Labor and the Law. One semester; three hours. Schwier.

147a,b. Labor Legislation. Two semesters; four hours. Roos.

148. Labor Institutions. One semester; three hours. Brown.

149a,b. Contemporary Labor Institutions. Two semesters; four hours. Daly.

154. Economic History Since the Industrial Revolution. One semester; three hours. Prerequisite, Junior standing. Livingston, Ischboldin.

155. Economic History Since 1750. One semester; two hours. Prerequisite, Junior standing. Trent, Ischboldin.

156. Intermediate Economic History. One semester; three hours. Prerequisite, Junior standing. Ischboldin.

170. Intermediate Statistics. One semester; three hours. Prerequisite, Ec 70. Dempsey, Meyers.

171a,b. Statistics and Statistical Methods. Two semesters; four hours. Linzee, Noffsinger.

172. Business Cycles. One semester; three hours. Prerequisites, Ec 2a,b and Ec70. Meyers.

173. Fundamentals of Business Cycles. One semester; two hours. Prerequisites, Ec 1a,b and Ec 171. Purdy.

180. Competition, Combination and Control.. One semester; three hours. Prerequisites, Ec 2a,b and Ec 70. Brown, Joyce.

181. Economics of Large Scale Production. One semester; two hours. Joyce.

184. Government and Business. One semester; three hours. Prerequisites, Ec 2a,b and Ec 70. Brown, Schwier.

185a, b. Government Regulation of Business. Two semesters; two hours. Brown, Schwier.

186. Public Utilities. One semester; three hours. Prerequisites, Ec 2a,b and Ec 70. O'Neill.

198. Special Study. Credit to be arranged. Prerequisites to be determined.

Courses in other departments accepted for credit in Economics:

Fn 100, 173, 180; Gg 185; Sc 100, 110, 111, 121, 263; Sw 170a, 177, 178, 270.

Graduate Courses

200a, b. Advanced Economic Theory. Two semesters; six hours. Prerequisite, twelve hours of 100 courses. Ischboldin.

202. Seminar in Economic Theory One semester; three hours. Ischboldin.

206. Economic Analysis and Social Policy. One semester; three hours. Prerequisite, Ec 200a,b. Dempsey, Crane.

208. National Income. One semester; three hours. Prerequisite, Ec 200a,b. Dempsey.

217a, b. History of Economic Thought. Two semesters; six hours. Prerequisite, Ec 200a,b. Dempsey.

219. Readings in the History of Economic Thought. One semester; three hours. Dempsey.

220. Advanced Money and Banking. One semester; three hours: Prerequisites: 12 hours of upper division courses including Ec 120. Dempsey.

222. Theory of Prices. One semester; three hours. Silvanic.

224. Theory of Interest. One semester; three hours. Prerequisite, Ec 200a,b. Dempsey.

230. Theory of Inter-Regional Trade. One semester, three hours. Ischboldin.

232. International Economic Combinations. One semester; three hours. Ischboldin.

234. Economics of Reconstruction and Rehabilitation. One semester; three hours. Taeusch.

240. Seminar in Labor Economics. One semester; three hours. Prerequisite, Ec 140. McGinley.

242. Seminar in Labor Relations. One semester; three hours. Prerequisite, Ec 140. Brown, Eberle.

246. Labor Legislation. One semester; three hours. Brown.

248. Economics of Consumption. One semester; three hours. Radke.

254. American Economic History. One semester; three hours.

256. Advanced Economic History. Two semesters; six hours. Ischboldin.

280. Studies in Competitive Practice. One semester; three hours. Junckerstorff.

286. Seminar in Public Regulation of Business. One semester; three hours. Purdy.

291. Economics Journal Club. One semester; one hour. Staff.

298. Graduate Reading Course.. Credit to be arranged.

299. Research. Credit to be arranged.

English (En)

Fr. Dreyfus, *Director*, Mr. Breslin, Mr. Koch, Mr. McCarthy, Fr. McNamee, Miss Moissner, Mrs. Murray, Mr. O'Neill, Mr. Rogers, Mr. Staudt, Mr. Heggli, Mr. McLelland, Mr. Massa, Mr. O'Brien, Mr. Stewart, Mr. Badaracco, Mr. D. Baker, Mr. Faulstich, Mr. Flotron, Miss Ginn, Mr. Hart, Dr. Hoffsten, Miss Holden, Mr. J. Johnson, Mr. Lippert, Mr. Nay, Mr. Power, Mr. Teeuwen, Mr. Tenge, Mr. Tucker, Mr. Wetmore.

And the following from other departments: Mr. Arond, Mr. Brauch, Mr. Hummert, Mr. McAuley, Mr. Mullen, Mr. Murphy, Mr. Perry, Mr. Schuler, Mr. Wertz.

Lower Division Courses

(1.) Freshman English A. One semester; three hours. Staff.

1a,b,c. Freshman English. Three semesters; three hours. Staff.

(2) Freshman English B. One semester; three hours. Staff.

5a, b. Rhetoric and Composition. Two semesters; four hours. Staff.

7. Advanced Composition. One semester; three hours. Hoffsten.

80. Survey of English Literature. One semester; three hours. Staff.

Finance (Fn)

DR. O'NEILL, *Director*, DR. HAUHART, MR. MCNALLY, MR. BRAUN, MR. COERVER, MR. CORRIGAN, MR. DUBOIS, MR. FULLER, MR. JOHNSTON, MR. MORFELD, MR. NAUNHEIM, MR. PENZLER, MR. SCHROER.

And the following from other departments: DR. JUNCKERSTORFF, MR. KLAUSNER, MR. LANG, MR. A. C. MEYERS, JR.

Prerequisites for Graduate Study with Finance as the Major or Principal Study

Besides the general requirements stated in the catalog of the Graduate School, the equivalent of an undergraduate major in Finance as understood in this University is required. A reading knowledge of French and German is recommended.

Requirements for the Master's Degree

A total of twenty-four semester hours of courses in the 100 or 200 group will be required. Of these at least one-half must be chosen from courses in Finance and the other half arranged with the approval of the Director of the Department. At least one-half of the major and one-half of the total credit hours must be chosen in the 200 group.

Upper Division Courses

100. FINANCIAL HISTORY OF THE UNITED STATES. One semester; three hours. A. C. MEYERS, JR.

102. THE FEDERAL RESERVE SYSTEM. One semester; three hours. O'NEILL.

110. CORPORATE FINANCE. One semester; three hours. MCNALLY.

111a, b. INTRODUCTION TO CORPORATE FINANCE. Two semesters; four hours. MCNALLY.

112. ANALYSIS OF FINANCIAL STATEMENTS. One semester; three hours. LANG.

113. FINANCIAL STATEMENT ANALYSIS. One semester; three hours. PENZLER, SCHROER.

114. CREDITS. One semester; three hours. KLAUSNER.

115. PRINCIPLES OF CREDITS. One semester; two hours. COERVER.

120. BANK ADMINISTRATION. One semester; three hours. Prerequisite, Ec 120. MCNALLY.

122. FINANCING OF IMPORTS AND EXPORTS. One semester; three hours. JOHNSTON.

135. PROPERTY INSURANCE. One semester; two hours. ———

141. REAL ESTATE. One semester; two hours. ———

150. AIRLINE FINANCE. One semester; three hours. STAFF.

160. Consumer Financing. One semester; three hours. O'Neill.

173. Business Forecasting. One semester; two hours. O'Neill.

180. Government Finance. One semester; three hours. Hauhart.

181. Principles of Government Finance. One semester; two hours. Hauhart.

182. Municipal Finance. One semester; three hours. Hauhart.

190. Investments. One semester; three hours. Prerequisite, Fn 110. O'Neill.

191. Principles of Investment. One semester; two hours. Johnston.

193. Investment Supervision. One semester; two hours. Penzler.

198. Special Study. Time and credit to be arranged.

Courses in other departments accepted for credit in Finance:

Ac. 160, 161, Ec. 120, 121, 142, 170, 171a,b, 172, 173, 186, Mt. 106, 107a,b.

Graduate Courses

200. Historical Studies in American Government Finance. One semester; three hours. Prerequisite, Fn 180. O'Neill.

201. Federal Reserve Policy. One semester; three hours. Prerequisite, Ec 120. Hauhart.

206. Foreign Banking Systems. One semester; three hours. Prerequisite, Ec 120. Junckerstorff.

210. Seminar in Corporate Finance. One semester; three hours. Prerequisite, Fn 110. O'Neill.

220. Seminar in Bank Administration. One semester; three hours. Prerequisite, Ec 120, Fn 120 or equivalent. McNally.

222. Seminar in Export and Import Financing. One semester; three hours. Prerequisite, Ec 120, Fn 122, or practical experience in exporting or importing. Junckerstorff.

226. International Financial Institutions. One semester; three hours. Hauhart, Junckerstorff.

260. Studies in Consumer Financing. One semester; three hours. Prerequisite, Fn 160. O'Neill.

280. Seminar in Taxation. One semester; three hours. Prerequisite, Fn 180. Hauhart.

290. Studies in Investment Supervision. One semester; three hours. Prerequisite, Fn 193. O'Neill.

292. The Investment Trust. One semester; three hours. O'Neill.

294. The Securities and Exchange Commission. One semester; three hours. O'Neill.

298. Graduate Reading Course. Credit to be arranged.

299. Research. Credit to be arranged.

History (Hs) and Geography (Gg)

Fr. Bannon, *Director,* Fr. Donnelly, Dr. Neill, Mr. Conoyer, Dr. Johnson.

Hs 4. Historical Background of the Modern World. One semester; three hours. Donnelly and Staff.

Gg 150. Geography of North America. One semester; two hours. Conoyer.

Gg 185. Trade Centers and Trade Routes. One semester; two hours. Conoyer.

Marketing & Merchandising (Mm)

Dr. Simmons, *Director,* Mr. Holmes, Mr. Carmody, Mr. Marien, Mr. Brandt, Mr. Fick, Mr. Gamber, Mr. Groppel, Mr. R. McCarthy, Mr. Pyke, Mr. Schmitt, Mr. Sherwood, Mr. Stoner.

And the following from other departments: Mr. Gast.

Prerequisites for Graduate Study in the Department of Marketing

Besides the general requirements stated in the Graduate School catalog, the equivalent of an undergraduate major in Marketing and Merchandising as understood in this University is required. A course in Ec 170 is required.

Lower Division Courses

1a, b. Introduction to Marketing Principles. Two semesters; four hours. Staff.

2. Elementary Marketing. One semester; three hours. Staff.

3a,b. Introduction to Marketing Problems. Two semesters; four hours. Staff.

20. Introduction to Advertising. One semester; two hours. Staff.

Upper Division Courses

100. Principles of Marketing. One semester; three hours. Carmody, Marien.

101. Marketing Principles A. One semester; two hours. Gamber.

103. Marketing Principles B. One semester; two hours. Gamber.

104. MARKETING PROBLEMS. One semester; three hours. Prerequisite, Mm 100. SIMMONS.

105. PROBLEMS IN MARKETING A. One semester; two hours. Prerequisite, Mm 103. GROPPEL.

107. PROBLEMS IN MARKETING B. One semester; two hours. Prerequisite, Mm 103. GROPPEL.

110. MARKETING CONFERENCES. One semester; one hour. Prerequisite, Mm 100. SIMMONS.

114. MARKET RESEARCH. One semester; three hours. HOLMES.

115a,b. MARKETING ANALYSIS. Two semesters; four hours. HOLMES.

120. ADVERTISING PRINCIPLES. One semester; three hours. Prerequisite, Mm 100. SIMMONS.

121. PRINCIPLES OF ADVERTISING. One semester; two hours. Prerequisite, Mm 103. SCHMITT.

123a,b,c. ADVERTISING. Two semesters; four hours. Offered in cooperation with the Advertising Club of St. Louis. PYKE.

124. ADVERTISING MEDIA. One semester; three hours. Prerequisite, Mm 120. SCHMITT.

125. ADVERTISING PROBLEMS A. One semester; two hours. Prerequisite, Mm 121 or equivalent. GAST.

126. ADVERTISING CAMPAIGNS AND PROBLEMS. One semester; three hours. Prerequisite, Mm 120. HOLMES.

127. ADVERTISING PROBLEMS B. One semester; two hours. Prerequisite, Mm 121 or equivalent. GAST.

130. PRINCIPLES OF SALESMANSHIP. One semester; three hours. Prerequisite, Mm 100. MCCARTHY.

131. SALESMANSHIP. One semester; two hours. Prerequisite Mm 101. MCCARTHY.

132. SALES MANAGEMENT. One semester; three hours. Prerequisite, Mm 100 and Mm 142. GAST.

133. PRINCIPLES OF SALES MANAGEMENT. One semester; two hours. GAST.

134. RETAIL STORE MANAGEMENT. One semester; three hours. Prerequisite, Ba 100 and Mm 100. HOLMES.

135. PRINCIPLES OF RETAIL STORE MANAGEMENT. One semester; two hours. FICK.

138. SELLING TECHNIQUES. One semester; three hours. Prerequisite, Mm 100. MARIEN.

142. DISTRIBUTION METHODS. One semester; three hours. Prerequisite, Mm 100. SIMMONS.

151. MERCHANDISING LABORATORY A. One semester; two hours. GAST.

153. MERCHANDISING LABORATORY B. One semester; two hours. GAST.

180. Aircraft Sales. One semester; three hours. Staff.

182. Airline Advertising. One semester; two hours. Staff.

198. Special Study. Credit to be arranged.

Courses in Other Departments Accepted for Credit in Marketing and Merchandising:

Ba 130, Ec 127; Fn 114, 160, Sph 159.

Graduate Courses

200. Marketing Principles and Problems. One semester; three hours. Simmons.

230. Merchandising Problems. One semester; three hours. Simmons.

298. Graduate Reading Course. Credit to be arranged.

299. Research. Credit to be arranged.

Mathematics (Mt)

Fr. Case, *Director*, Dr. Regan, Mr. Stellwagen, Mr. Vezeau, Mr. Andrews, Mr. Derwort, Mr. Richardson, Mr. Dobinsky, Mr. Dooley, Mr. Fink, Mr. Heuson, Mr. Jennemann, Mr. McGrath, Mr. Merello, Mr. Phegley, Mr. V. Smith, Mr. Wuller, Mr. J. Smith, Mr. Cuba, Miss Jackson, Mr. Staudinger, Miss Hurst.

And the following from other departments: Fr. Brunner, Mr. Anderhalter, Fr. Blum, Mr. Federer, Mr. Guntly, Mr. Halleman, Mr. A. Meyers, Jr., Mr. Neukum, Mr. Simpson, Mr. Bounk, Mr. D. Hurley, Mr. Linek, Dr. Noffsinger, Mr. Reck.

Lower Division Courses

4. Mathematical Analysis I. One semester; three hours. Staff.

6. Mathematical Analysis II. One semester; three hours. Staff.

8. Mathematical Analysis III. One semester; three hours. Staff.

13a,b. Business Algebra. One semester; two hours. Staff.

22. Business Mathematics. One semester; three hours. Staff.

Upper Division Courses

106. Mathematics of Accounting. One semester; three hours. Noffsinger, Linek.

107a, b. Mathematics for Accountants. Two semesters; two hours. Guntly, Wuller, Cantwell.

Philosophy (Pl)

Fr. Wade, *Director*, Dr. Bourke, Fr. McWilliams, Fr. Renard, Fr. Smith, Fr. O'Brien. Fr. Bonnet, Fr. Cantwell, Fr. Henle, Fr. McKemie, Fr. Mueller, Fr. O'Reilly, Fr. Ziegelmeyer, Dr. Collins, Dr. Jacoby, Miss Miller, Mr. Childress, Mr. Fay, Mr. Foss, Mr. Haymond, Mr. Human, Mr. Keller, Mr. Kramen, Mr. Loyke, Mr. Reed, Mr. Spurck, Mr. Strasser, Mr. Zimmerman, Mr. Meyer, Mr. Desloge, Mr. Kaufmann, Mr. McAuley, Mr. Pollman, Mr. Trares.

And the following from other departments: Mr. Godaire, Mr. Hart, Mr. Hermann, Mr. Linek, Mr. McNearney, Mr. J. Meyers, Mr. Potts, Mr. Wahl.

Lower Division Courses

1. Logic. One semester; three hours. Staff.

3.a, b. Fundamentals of Logic. Two semesters; two hours. Staff.

7. Essentials of Logic. One semester; two hours. Staff.

24. Foundations of Morality. One semester; three hours. Staff.

25. General and Applied Ethics. One semester; three hours. Staff.

51a,b. Ethics. Two semesters; two hours. Staff.

Upper Division Courses

120. Philosophy of Being. One semester; three hours. Staff.

140. Philosophy of Man. One semester; three hours. Staff.

150. Ethical Theory. One semester; three hours. Staff.

151. Social Ethics. One semester; three hours. Staff.

Physical Education (Pe)

Mr. Eberhardt, *Director*, Mr. Klenck.

1. Freshman First Semester Course in Physical Education. One semester; two hours. Eberhardt.

2. Freshman Second Semester Course in Physical Education. One semester; two hours. Eberhardt.

Psychology (Ps)

Fr. McCarthy, *Director*, Dr. Harmon, Mr. Wahl,
And the following from other departments: Fr. Cantwell, Fr. Fulkerson, Fr. Douglas.

Lower Division Courses

32. Training of the Will. One semester; three hours. Staff.

Religion (Rl)

Fr. Morrison, *Director*, Fr. DeMuth, Fr. Lynam, Fr. Fulkerson, Fr. Finn, Fr. Wise, Fr. Boland, Fr. Douglas. Fr. McManus, Fr. Egan.

Lower Division Courses

12. Formation of Catholic Character. One semester; three hours. Staff.

50. Catholicism and Current Thought. One semester; three hours. Staff.

Upper Division Courses

144. Catholic Marriage. One semester; three hours. Staff.

Speech (Sph)

Fr. Johnston, *Acting Director*, Dr. Sanford, Dr. Wagner, Mr. McClain, Mr. Buchan.
And the following from other departments: Fr. McKemie, Fr. Mueller, Fr. Bonnet, Dr. Hoffsten.

Lower Division Courses

1. Introduction to Effective Speaking (2). Offered annually. Staff.

12. Public Speaking (2). Prerequisite: Sph 1. Offered annually. Sanford.

20. Elements of Discussion and Debate (3). Prerequisite: Sph 1. Offered annually. Sanford.

25. Parliamentary Practice. One semester; two hours. Wagner.

Upper Division Courses

102. Business and Professional Speaking (2). Prerequisite: Sph 15 or 20. Offered annually. Sanford.

122. Conference Speaking (2). Prerequisite: Sph 102, 106, 107, or 120 or consent of instructor. Offered in 1947-48. Sanford.

125. Group Leadership and Parliamentary Law (2). Prerequisite: Sph 102, 106, 107, or 120. Offered in 1947-48. Sanford.

159. Radio Sales and Advertising (3). Buchan.
(Acceptable for credit in Marketing)

Degrees Conferred

The Degree of BACHELOR OF SCIENCE IN COMMERCE was conferred upon the following:

August 3, 1946

Rafael Benitez-Carle.....Santurce, P. R.
Robert Joseph Burke.....Pittsburgh, Pa.
Paul Martin Dauten, Jr.....Saint Louis
John Patrick Farrell.....University City
Theodore Thomas Foss.....Cresco, Iowa
James Edward McCarthy.....Little Rock, Ark.
Daniel Leonhard McDermott.....Saint Louis
Dennis Anthony Niemeyer.....Breese, Ill.
Vincent Paul O'Connell.....Saint Louis
Cornelius Patrick O'Sullivan.....Saint Louis
Leonard Tzinberg.....Saint Louis
Thomas Edward Venker.....Saint Louis
*Eugene Louis Zieha.....Saint Louis

January 25, 1947

William Anthony Behr.....Saint Louis
Robert Louis Berra.....Overland
Arthur William Birkenmeier, Jr.....Saint Louis
Louis Nowlin Broyles, Jr.....Saint Louis
John Marion Dippel.....Saint Louis
*Oliver Robert Fink.....Saint Louis
*Mary Lee Goeke.....East Saint Louis, Ill.
James Joseph Guihan.....Saint Louis
Anthony Dennis Guilfoy.....Saint Louis
Jerome Thomas Holden.....Saint Louis
Margaret Mary Hurley.....Saint Louis
Walter Christ Leeker.....Saint Louis
Robert Emmet Moran, Jr.....Saint Louis
Joseph Edward Mudd.....Saint Louis
John Thomas Neaf, Jr.....Saint Louis
Russell Joseph Ohmer.....Saint Louis
*Lynn Glendolen Phegley.....Saint Louis
Joseph Leo Rehme, Jr.....University City
*Ralph Frank Schulik.....Saint Louis
John Brinsley Sheridan.....Saint Louis
Arthur Otto Tabbert.....Saint Louis
John Vernon Toler.....Webster Groves
Clarence Edward Troy.....Saint Louis County
Frank Gilbert Wherry.....Maplewood

June 3, 1947

Sam Natali Antonacci.....Saint Louis
Walter Clarence Bailey.....Saint Louis
Robert Girard Barringer.....Saint Louis
Elmer William Blankmann.....Saint Louis
John Andrew Boudreau.....Webster Groves

*Cum Laude.

Richard Joseph Braeckel.....Joplin
William Doyle Brannan.....Saint Louis
Robert James Brinkman.....Terre Haute, Ind.
Robert James Brockmeier.....Saint Louis
Vincent Michael Dooley.....Saint Louis
John Thomas Dumont, Jr.....Saint Louis
Arthur Joseph Eberle, Jr.....Kirkwood
William Edwin Fenimore.....Saint Louis
Edward Joseph Garlich.....University City
John Joseph Genetti.....Collinsville, Ill.
Andrew Christ Gitchoff.....Madison, Ill.
Leonard Gene Heckert.....Saint Louis
Stewart Joseph Hennelly.....Saint Louis
Robert John Horrell.....Saint Louis
John Nicholas Hummel.....Saint Louis
Vernon Bernard Kenny.....Saint Louis
*Eugene Valerian Kerber, Jr.....Saint Louis
Walter Herman Koehler, Jr.....North Little Rock, Ark.
Chris William Kotthoff.....Saint Louis
*Francis Joseph Kubik, Jr.....Saint Louis
William Joseph Looney.....University City
*James Joseph McGuire.....Saint Louis
Frank Herman Moeller, Jr.....Saint Louis
**Lawrence Mark Morrison.....Saint Louis
James Burke Nichols.....Saint Louis
Joseph Francis Peters.....Saint Louis
*Chester Lewis Pierce.....Saint Louis
Beverly Francis Randolph.....New York, N. Y.
Charles Martin Rempe.....Mt. Olive, Ill.
Samuel Morris Rosch.....Saint Louis
Robert Warner Ruhe.....Saint Louis
*William Clement Ruppert.....Saint Louis
*George Lilburn Seitz.....Saint Louis
Paul Thomas Sieben, Jr.....Kansas City
Joseph Mathew Speiser.....Saint Louis
Ralph Frederick Torrence.....Saint Louis
Arthur Philip Walsh, Jr.....Webster Groves
Joseph Lloyd Walsh.....Saint Louis
Ruth Barrington Welch.....Saint Louis
**William Carleton Wilkinson, Jr.....Richmond Heights
Philip Alphonse Winter, III.....Saint Louis
John Joseph Woods, Jr.....Saint Louis
Thomas Charles Wright.....Maplewood
**James Herman Wuller.....Richmond Heights

A GENERAL CERTIFICATE was conferred upon the following:

January 25, 1947

George Bernard Forness, Jr.....Saint Louis
Paul Carl Reichle, Jr.....Saint Louis
Leland Stanford Scofield.....Webster Groves
Louis Earl Shucart.....Saint Louis

June 3, 1947

Sol Adelstein.....Saint Louis
Arthur John Aranda.....Saint Louis

*Cum Laude.
**Magna Cum Laude.

Joseph Nicholas Baumann.....Saint Louis
Robert Dean Bell.....Saint Louis
Elmer Louis Benecke.....Affton
Francis Walter Broeder.....Saint Louis
Daniel Aloysius Callahan.....Saint Louis
Joseph John Clarke.....Saint Louis
Mary Bernice Deptula.....Saint Louis
Robert Lee Fredericks.....Saint Louis
Lewis Frank Frey.....Kirkwood
Eugene Sherwood Gifford.....Saint Louis
Mervyn Goodman.....University City
Charles Gudiswitz.....Saint Louis
Edmund Francis Harty.....Saint Louis
George Peter Holtmann.....Saint Louis
Robert Eagan Howze.....Maplewood
Joseph Robert Hydar.....Saint Louis
Charles Frank Janku.....Saint Louis
Frank Raymond Kannapell.....Saint Louis
Aimee Louise Knaup.....Richmond Heights
Alvin Fred Kracht.....Saint Louis
William Raymond Krone, Jr.....Saint Louis
Harold Frederick Krutzman.....Saint Louis County
Mildred Isabelle Lapp.....Saint Louis
Harry Burton Lichtenberger.....Saint Louis
Herbert Nicholas Linhardt.....Saint Louis
Robert Earl Marriott.....Moberly
George Raymond McIntyre.....Saint Louis
Oscar Peter Meyer.....Saint Louis
Thomas Robert Moriarity.....Saint Louis
Arthur Nalick.....Saint Louis
Jeanette Jennie Noto.....Saint Louis
Thomas Joseph O'Neill.....Saint Louis
Anthony John Piasecki.....Saint Louis
James Erwin Rung.....Saint Louis
Clarence John Schamel.....Saint Louis
Edward Anthony Schmittgens.....Saint Louis
Lawrence Herman Schulte.....Saint Louis
John James Schwarzmann.....Saint Louis
Richard Alexander Schweitzer.....Saint Louis
Dwight Stephen Schwesig, Sr.....Belleville, Ill.
John Mason Seamans, Jr.....Normandy
Robert Marvin Sears, Jr.....Saint Louis
Elmer William Smitt.....Saint Louis
Jake Spiegleglass.....Saint Louis
Paul Albert Sprenger.....Saint Louis
Clarence Henry Tesson.....Lemay
John Pershing Uthoff.....Saint Louis
William Oscar Wagner.....Saint Louis
Eleanor Rose Wessels.....Saint Louis
Julius John Wilhelm.....Saint Louis

A SECRETARIAL CERTIFICATE was conferred upon the following:

June 3, 1947

Alma Jane Wilder.....Saint Louis

*Cum Laude.
**Magna Cum Laude.

DELTA SIGMA PI SCHOLARSHIP KEY

Delta Sigma Pi Scholarship Keys, awarded annually to the graduate with the highest four-year average in a school where the fraternity has a chapter, were merited by

James Herman Wuller
in the Degree Program, and by
Robert Dean Bell
in the Certificate Program.

Alumni Association
School of Commerce and Finance

Officers

Francis C. Flynn ('31), President
Cecil E. Muellerleile ('32) Vice-President
Curt G. Friehs ('42), Secretary
Catherine Hurst ('40) Assistant Secretary
Walter E. Braeckel ('27), Treasurer
Reverend Bernard W. Dempsey, S.J., Faculty Representative

General Committee

Gustave K. Klausner ('13)
Arthur C. Meyers, Sr. ('13)
Joseph A. Neumann ('13)
Richard K. Peckmann ('14)
Joseph P. Whyte ('14)
Ralph E. Marshall ('15)
F. J. Meyer ('15)
Joseph P. Bodenmiller ('16)
Martin Thal ('16)
Hord Hardin ('17)
Robert A. Huelsick ('17)
J. H. Fischer ('18)
Francis M. McDonnell ('18)
Henry A. Duerfahr ('19)
A. M. Grossheim ('19)
Bernard M. Murphy ('19)
Bertha M. Bruening ('20)
Gus V. Keller ('20)
Fred A. Bertram ('21)
Maurice Keily ('21)
M. Guy Hardin ('22)
William J. Slais ('22)
John A. Behrens ('23)
Oscar E. Fischer ('23)
Wilfred J. Boos ('24)
William M. Fogarty ('24)
Joseph F. Krebs ('24)
Thomas A. Proctor ('24)
J. Gregory Driscoll ('25)
Jeanette E. Hohner ('25)
A. C. Hoffmeister ('26)
A. F. McKenzie ('26)
Gregory J. Nooney ('26)
Leo J. Weick ('26)
Louis J. Kerber ('27)
Kenneth E. Penzler ('27)
Sophia Fronang ('28)
Joseph C. Huehn ('28)
Herman F. Kriegshauser ('28)
Nellie V. Quinn ('28)
William C. Brennan ('29)
Isabelle Carter Donley ('29)
Frank A. Wagenfuehr Jr. ('29)
Henry R. Franz ('30)
Mary Clare McDonnell ('30)
Francis C. Flynn ('31)
A. A. Hales ('31)
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The Association of American Universities
The North Central Association of Colleges and Secondary Schools
The American Council on Education
The National Catholic Educational Association
The Association of American Colleges
The Regents of the University of the State of New York
The Missouri College Union
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The American Dental Association
The American Association of Dental Schools
The Dental Educational Council of America
The National Association of Dental Examiners
The National Board of Dental Examiners
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The Association of American Medical Colleges
The American College of Surgeons
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The American Hospital Association
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*For detailed information, see Announcements of individual Schools.

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California	Loyola University, Los Angeles. Santa Clara University, Santa Clara. University of San Francisco, San Francisco.
Colorado	Regis College, Denver.
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Michigan	University of Detroit, Detroit.
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Saint Louis University

1818

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ALPHONSE M. SCHWITALLA, Dean GR 7600

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SISTER MARY CAECILIA SCHALLER, Associate Dean

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VOLUME 44, NO. 8

SAINT LOUIS UNIVERSITY BULLETIN

THE SCHOOL OF COMMERCE AND FINANCE

1948-1949

JUNE 1, 1948
SAINT LOUIS, MISSOURI

For further information address the School of Commerce and Finance, Davis-Shaughnessy Hall, 3674 Lindell Boulevard, St. Louis (8) Mo.

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SAINT LOUIS UNIVERSITY BULLETIN

THE SCHOOL OF COMMERCE AND FINANCE

1948-1949

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A. M. D. G.

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1948

JANUARY

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Day School Calendar

1948

September 9.....Conditioned examinations, 1:00 to 4:00 P. M.

September 14-16.....Orientation week for new students.

Sepetmber 15.....Registration, new students, 9:00 A. M. to 4:30 P. M.

September 16, 17.....Registration, returning students, 9:00 A. M. to 4:30 P. M.

September 21.....Regular session begins, 8:00 A. M.

September 27.....Last day for delayed or changed registration.

September 30.....Solemn Mass of the Holy Spirit, University Gymnasium, 9:00 A. M. President's Convocation, 10:00 A. M. Nine and ten and eleven o'clock classes will not meet.

October 28-31.....Annual Retreat (Closing Exercises, October 31, 8:30 A. M.).

November 1.....Feast of All Saints. Holiday.

November 8-13.....Mid-semester examinations.

November 12.....Solemn Memorial Services, University Gymnasium, 9:00 A. M. Nine and ten o'clock classes will not meet.

November 24.....Thanksgiving recess begins at 5:00 P. M.

November 29.....Classes resumed, 8:00 A. M.

December 8.....Feast of the Immaculate Conception. Holiday.

December 18.....Christmas recess begins at 6:00 P. M.

1949

January 3.....Classes resumed, 8:00 A. M.

January 24-February 5.....Semester examinations.

February 5.....First Semester ends.

February 7.....Registration, new students, 9:00 A. M. to 4:30 P. M.

February 8-9.....Registration, returning students, 9:00 A. M. to 4:30 P. M.

February 11.....Second Semester begins, 8:00 A. M.

February 17.....Last day for delayed or changed registration.

February 22.....Washington's Birthday. Holiday.

February 23, 24.....Conditioned examinations, 1:00 to 4:00 P. M.

March 28-April	2	Mid-semester examinations.
April	13	Easter recess begins at 10:00 P. M.
April	19	Classes resumed, 8:00 A. M.
May 23-June	4	Semester examinations.
May	26	Ascension Day. Holiday.
May	30	Memorial Day. Holiday.
June	4	Second Semester ends.
June	6	Baccalaureate Services, University Church, 8:00 P. M.
June	7	University Commencement, University Gymnasium, 10:00 A. M.
June	17, 20	Registration, Summer Session.
June	21	Summer Session begins.
June	22	Last day for delayed registration.
June	26	Mass of the Holy Spirit, University Church, 9:00 A. M.
July	4	Independence Day. Holiday.
July	28, 29	Final examinations.
July	29	Summer Session ends.

Evening School Calendar

1948

September	20	Registration, new students, 7:30 to 9:00 P. M.
September	22, 24	Registration, returning students, 7:30 to 9:00 P. M.
September	27	Regular sessions begin.
October	1	Last day for delayed or changed registration.
November	24	Thanksgiving recess begins at 10:00 P. M.
November	29	Classes resumed.
December	17	Christmas recess begins at 10:00 P. M.

1949

January	3	Classes resumed. 9:00 P. M.
January 31-February	11	Semester examinations.

February	9	Registration for second semester, 7:30 to 9:00 P. M.
February	11	First semester ends.
February	14	Regular sessions begin.
February	18	Last day for delayed or changed registration.
April	13	Easter recess begins at 10:00 P. M
April	18	Classes resumed.
May	16	Senior examinations begin.
May	30	Memorial Day. Holiday.
June	6-17	Semester examinations — Freshmen, Sophomores, Juniors.
June	6	Baccalaureate Services, University Church, 8:00 P. M.
June	7	University Commencement, University Gymnasium, 10:00 A. M.
June	17	Second Semester ends.

Faculty*

MARY L. ADAMS, A.B.
Lecturer in Economics (1947).

STERLING J. ALEXANDER, A.B.
Lecturer in Economics (1947).

JAMES L. AMSDEN, B.S. in C., C.P.A.
Lecturer in Accounting (1947).

JOHN J. ANDREWS, A.M.
Instructor in Mathematics (1946).

WILLIAM S. BAHN, LL.B.
Lecturer in Business Law (1946).

ERNEST E. BAKER, LL.M.
Lecturer in Business Law (1945).

GEORGEHARDIN G. BAKER, B.S. in B.A.
Lecturer in Business Administration (1947).

EMIL L. BALFAY, LL.M.
Lecturer in Business Law (1945).

REVEREND JOHN F. BANNON, S.J., A.M., S.T.L., Ph.D.
Associate Professor of History (1944); Director of the Department (1943).

FRANCIS G. BAUER, B.S. in C.
Lecturer in Accounting (1947).

VAL J. BECKERLE, B.S. in C., M.S. in C.
Instructor in Accounting (1946).

ROBERT L. BERRA, B.S. in C., M.B.A.
Instructor in Business Administration (1947).

EDWARD T. BLACKWELL, B.C.S.
Lecturer in Economics (1947).

CARL H. BLANK, B.S. in C.
Lecturer in Business Administration (1946).

*The year appearing in parenthesis after the academic rank and official position indicates the date of the present appointment.

Forrest Boecker, A.B., LL.B.
Lecturer in Business Law (1947).

Alfred L. Boisaubin, A.B., LL.B.
Lecturer in Business Law (1948).

Donald J. Boland, B.C.S.
Lecturer in Accounting (1942).

Reverend Joseph E. Boland, S.J., A.M., S.T.L.
Instructor in Religion (1946); Student Counselor and Sodality Moderator, School of Commerce and Finance (1946).

Joseph H. Bounk, B.S. in C.
Lecturer in Accounting (1946).

C. McKinley Boyles, LL.B.
Lecturer in Business Law (1946).

Walter E. Braeckel, B.C.S., C.P.A.
Assistant Professor of Accounting (1944)

Arthur J. Brandt, B.S. in C.
Lecturer in Marketing (1947).

John J. Brauch, LL.B.
Lecturer in Business Law (1946).

Harold A. Braun
Lecturer in Finance (1930).

Frederick H. Brenner, B.S. in C.
Lecturer in Accounting (1946).

Reverend Leo C. Brown, S.J., A.M., S.T.L., Ph.D.
Associate Professor of Economics (1945); Director of the Labor School (1942); Director of the Institute of Social Sciences (1944).

Thor W. Bruce, A.M., Ph.D.
Associate Professor of Business Administration (1944)

Douglas Brumfield, M.S. in C.
Instructor in Economics (1940)

John F. Bruen, Jr., C.P.A.
Lecturer in Accounting (1946).

Reverend John E. Cantwell, S.J., A.M., S.T.L.
Assistant Professor of Philosophy (1939)

Robert Murray Cantwell, A.M., C.P.A.
Associate Professor of Accounting (1943)

Robert E. Carmody, M.S. in C.
Instructor in Marketing (1946).

Reverend James E. Case, S.J., A.M., Ph.D.
Professor of Mathematics (1945); Director of the Department (1936).

T. Jackson Case, A.B.
Lecturer in Business Law (1946).

Venant Cauchy, L.Ph., Ph.D.
Instructor in Philosophy (1947).

Richard I. Cavanagh, B.S. in B.A.
Lecturer in Accounting (1947).

John E. Cheely, B.C.S.
Lecturer in Accounting (1946)

Ernest A. Clark, C.P.A.
Lecturer in Accounting (1946).

Harrison F. Coerver
Lecturer in Finance (1946).

Brian Coffey, M.S., Ph.D.
Assistant Professor of Philosophy (1947)

William G. Coffey
Lecturer in Accounting (1947).

John J. Cole, A.B., LL.B.
Lecturer in Business Law (1946).

Russell W. Coleman, C.P.A.
Lecturer in Accounting (1936)

James D. Collins, A.M., Ph.D.
Instructor in Philosophy (1945).

ROBERT G. CONNORS, M.S. in C.
Instructor in Economics (1946).

REVEREND EDWARD A. CONWAY, S.J., A.M., Ph.D.
Instructor in Religion (1947).

FRANCIS J. CORRIGAN, B.S. in C., M.B.A
Lecturer in Economics (1943).

GERALD T. COWAN, C.P.A.
Lecturer in Accounting (1947).

REVEREND PAUL CRANE, S.J., B.S. (Econ.).
Visiting Professor of Economics (1947)

PAUL M. DAUTEN, JR., B.S. in C., A.M.
Instructor in Business Administration (1946).

FRED DEMING, A.M., Ph.D.
Lecturer in Finance (1948).

REVEREND BERNARD W. DEMPSEY, S.J., A.M., S.T.L., Ph.D.
Associate Professor of Economics (1945); Director of the Department (1943); Regent, School of Commerce and Finance (1943).

REVEREND CLEMENT F. DEMUTH, S.J., A.M., S.T.D.
Visiting Professor of Religion (1947).

BERNARD J. DERWORT, B.S.
Instructor in Mathematics (1947)

LEROY W. DEWS, B.S. in C., C.P.A.
Lecturer in Accounting (1946).

NORMAN S. DOBINSKY, B.S.
Assistant in Mathematics (1947).

REVEREND JOSEPH P. DONNELLY, S.J., A.M., S.T.L., Ph.D.
Associate Professor of History (1945); University Librarian (1946).

ALICE M. DOYLE
Registrar, School of Commerce and Finance (1943).

Reverend Norman J. Dreyfus, S.J., A.M., Ph.D.
Associate Professor of English (1942); Director of the Department (1940).

Leon M. duBois, B.S. in C.
Lecturer in Finance (1946).

Walter C. Eberhardt, B.P.E., A.M.
Associate Professor of Physical Education (1947); Director of the Department (1938); Director of Intramural Sports (1938).

Rupert J. Ederer, A.B.
Lecturer in Economics (1947).

Edward J. Fick
Lecturer in Marketing (1946).

Oliver R. Fink, B.S. in C., M.B.A
Instructor in Accounting (1948).

Reverend Edward E. Finn, S.J., A.M., S.T.L.
Instructor in Religion (1947); Moderator of Chapel Exercises and Retreats (1945).

Paul D. Finney, B.S. in C.
Lecturer in Economics (1947).

Richard J. Flannery
Lecturer in Business Administration (1947).

Francis C. Flynn, B.C.S., LL.B
Lecturer in Business Law (1946).

Charles E. Forrest, B.S. in C., C.P.A.
Lecturer in Accounting (1946).

Curt G. Friehs, M.S. in C.
Instructor in Accounting (1946).

Reverend Benjamin R. Fulkerson, S.J., A.M., S.T.L.
Associate Professor of Religion (1947); Moderator, Women's Sodality (1937).

MERLE P. GAMBER, A.M.
Lecturer in Marketing (1946).

WALTER F. GAST, M.S.
Professor of Business Administration (1943); Director of the Department (1928).

JOHN J. GLYNN, B.S. in C.
Instructor in Business Administration (1946)

JOHN G. GODAIRE, B.S. in C
Instructor in Economics (1947)

WILLIAM F. GRIFFIN, B.S. in C.
Lecturer in Economics (1947)

ELMER H. GRIMM, A.B., LL.B.
Lecturer in Business Law (1946).

EDWARD T. GROPPEL, B.S. in C., M.S. in B
Lecturer in Marketing (1946)

ARTHUR W. GUNTLY, M.S. in C.
Assistant Professor of Accounting (1944); Comptroller of the University (1939)

THOMAS J. HAILSTONES, M.S
Instructor in Economics (1948)

MILFORD S. HALL, B.S. in Ed
Lecturer in Economics (1946)

GEORGE R. HALLEMAN, B.S. in C
Instructor in Accounting (1946)

LEO A. HALLORAN, B.C.S., C.P.A.
Lecturer in Accounting (1947).

JOSEPH N. HASSETT, LL.M.
Lecturer in Business Law (1927).

RICHARD D. HATTON, A.B., LL.B.
Lecturer in Business Law (1947).

WILLIAM F. HAUHART, A.M., Ph.D.
Professor of Finance (1945).

JOHN B. HAYDEN, C.P.A.
Lecturer in Accounting (1947).

JOHN KANEY HAYES, A.M.
Instructor in Economics (1946).

VALBORG O. HENDRICKSON, A.B.
Lecturer in Business Administration (1947).

REVEREND ROBERT J. HENLE, S.J., A.M., S.T.L.
Assistant Professor of Philosophy (1947); Dean of the School of Philosophy and Science (1943).

CHARLES T. HERRMANN, A.B., LL.B.
Lecturer in Business Law (1946).

WILLIAM HEUSON, B.A., M.S.
Instructor in Economics (1947).

WILLIAM H. HIGGINBOTHAM
Lecturer in Business Administration (1947).

JOSEPH J. HOLLAND, B.C.S., C.P.A.
Lecturer in Accounting (1947).

PARKER M. HOLMES, B.Ed., A.M.
Associate Professor of Marketing (1947).

CHARLES D. HORN, B.S., in Ed., A.M.
Lecturer in Marketing (1947).

JOSEPH L. HUMMERT, LL.B.
Lecturer in Business Law (1946).

DANIEL C. HURLEY, B.S. in C.
Lecturer in Accounting (1946).

JAMES B. IRWIN, B.S. in Ch.E.
Lecturer in Business Administration (1947).

BORIS ISHBOLDIN AL BAKRI, Diplom-Kaufmann, Diplom-Volkswirt, Dr. Sc. Pol., Agrégé Sc. Oec.
Associate Professor of Economics (1947).

PAUL J. JACOBY, A.B., Ph.D.
Instructor in Philosophy (1946).

JOHN J. JOHNSTON, LL.B.
Lecturer in Finance (1929).

REVEREND ROBERT A. JOHNSTON, S.J., A.M.
Instructor in Speech (1941); Acting Director of the Department (1945).

KURT JUNCKERSTORFF, J.U.D., Docteur en Droit.
Assistant Professor of Economics (1947).

ROBERT E. KEANEY, LL.B.
Lecturer in Business Law (1946).

REVEREND JOHN JOSEPH KEEFE, S.J., A.M.
Instructor in Religion (1947).

RICHARD M. KEEFE, A.B.
Assistant in Philosophy (1947); Assistant to the Dean, School of Commerce and Finance (1948).

GUS V. KELLER, C.P.A.
Associate Professor of Accounting (1936).

HAROLD V. KELLY, A.B.
Instructor in English (1947).

STEPHEN L. KELLY, B.C.S., LL.B.
Lecturer in Accounting (1947).

FRANCIS L. KENNEY, B.S., LL.B.
Lecturer in Business Law (1947).

MAURICE B. KESSLER, LL.B.
Lecturer in Business Law (1947).

WILLIAM T. KING, A.B., LL.B.
Lecturer in Business Law (1946)

GUSTAVE K. KLAUSNER, M.C.S.
Professor of Accounting (1943)

WARREN C. KNAUP, B.S. in C.
Lecturer in Accounting (1947)

RAYMOND T. KNEFEL, B.S. in C., C.P.A.
Lecturer in Accounting (1946)

ALBERT W. KOCH, A.M.
Instructor in English (1946).

GERALD A. KOETTING, B.S. in C., M.S
Instructor in Marketing (1947).

CHRISTOPHER W. KOTTHOFF, B.S. in C
Instructor in Economics (1947)

VIRGINIA KYNER, A.M.
Instructor in Economics (1948).

EDWARD J. LAMBUR, B.S. in C
Lecturer in Finance (1947)

JOHN J. LANG, C.P.A.
Professor of Accounting (1943); Director of the Department (1928).

WILBUR N. LEBER
Lecturer in Accounting (1947)

FRANCIS M. LINEK, B.S. in C., C.P.A.
Lecturer in Accounting (1946)

HOMER E. LINZEE, B.S. in C.
Lecturer in Economics (1946)

DON A. LIVINGSTON, A.M.
Instructor in Economics (1946).

REVEREND BOLESLAUS T. LUKASZEWSKI, S.J., A.M., Ph.L., S.T.L.
Instructor in Philosophy (1947).

REVEREND THOMAS A. LYNAM, S.J., A.M.
Associate Professor of Religion (1945)

RAYMOND F. MCCARTHY, LL.B.
Lecturer in Marketing (1946).

EDWARD J. MCCARTY, A.B., LL.B.
Lecturer in Business Law (1947)

REID MCCRUM, R.I.A.
Lecturer in Business Administration (1947)

WILLIAM PATRICK MCCUE, B.C.S., LL.B.
Assistant in Finance (1948).

JOHN L. MCDANIEL, JR., B.S. in C.
Instructor in Accounting (1946).

GEORGE L. MCELROY, JR., B.S. in C., A.M.
Lecturer in Accounting (1946).

REVEREND JAMES J. MCGINLEY, S.J., A.M., S.T.L., Ph.D.
Instructor in Economics (1947).

MILO J. MCGINLEY, Ph.B., A.M.
Instructor in History (1947).

REVEREND JOHN J. MCINERNY, S.J., A.M., M.S.
Instructor in Religion (1947).

REVEREND HUBERT H. MCKEMIE, S.J., A.M., S.T.L., J.C.L.
Assistant Professor of Philosophy (1946); Assistant Librarian (1940).

REVEREND NEIL P. MCMANUS, S.J., A.M., S.T.L.
Dean of Men (1947).

RAYMOND F. MCNALLY, A.M.
Professor of Finance (1947).

BLANCHE HILL MCNAMARA, B.S. in L.S., M.A.
Librarian, School of Commerce and Finance (1948).

REVEREND MAURICE B. MCNAMEE, S.J., A.M., S.T.L., Ph.D
Instructor in English (1944).

MARIE M. MCNEARNEY, A.M.
Instructor in Economics (1946).

ROBERT O. MCNEARNEY, A.B., LL.B.
Lecturer in Business Law (1946).

REVEREND JAMES A. MCWILLIAMS, S.J., A.M., Ph.D
Professor of Philosophy (1930).

EDWARD J. MAGUIRE, B.S.
Instructor in History (1948).

RENE H. MANKIEWICZ, Ph.D.
Visiting Lecturer in Economics (1948).

ALBERT E. MARIEN, B.S. in C., M.S.
Instructor in Marketing (1947)

VIVIAN M. MARTIN, B.S. in C.
Instructor in Accounting (1948).

THEODORE A. MAUL, C.P.A.
Lecturer in Accounting (1947).

GEORGE T. MEHAN, JR., A.B.
Assistant in Economics (1947).

RICHARD J. MEHAN
Assistant in Economics (1947).

ROY E. MERELLO, A.B. in Ed.
Assistant in Mathematics (1946).

ARTHUR C. MEYERS, JR., M.S. in C.
Assistant Professor of Economics (1947).

ARTHUR C. MEYERS, SR., B.S. in ENGINEERING, B.C.S.
Lecturer in Business Administration (1937).

JOHN C. MEYERS, B.S. in C.
Lecturer in Accounting (1944).

ROY C. MEYERS, M.S. in C.
Instructor in Accounting (1946).

CLEMENT S. MIHANOVICH, A.M., Ph.D
Professor of Sociology (1947); Director of the Department (1946).

REVEREND JOHN W. MILLER, A.M.
Instructor in Economics (1946).

RICHARD J. MILLES, B.S. in C.
Instructor in Economics (1947).

ALBERT J. MOFFITT, B.S. in Ed.
Assistant in Economics (1947).

MARJORIE C. MOISSNER, A.M., Ed.D.
Instructor in English (1946).

WENDELL W. MOORE
Lecturer in Economics (1944).

EDWARD H. MORFELD
Lecturer in Finance (1946).

REVEREND BAKEWELL MORRISON, S.J., A.M., S.T.D.
Professor of Religion (1939); Director of the Department (1930).

FRANCIS P. MOTHERWAY, A.B., LL.B.
Assistant Professor of Business Law (1946).

REVEREND JOSEPH P. MUELLER, S.J., A.M.
Assistant Professor of Philosophy (1943).

CECIL E. MUELLERLEILE, B.C.S., A.M.
Lecturer in Economics (1943).

LAWRENCE M. MULLEN, JR., A.B.
Lecturer in Economics (1946)

*BERNARD M. MURPHY
Lecturer in Business Administration (1947)

JOHN M. MURPHY
Lecturer in Accounting (1946).

FRIEDA M. MURRAY, A.M.
Instructor in English (1946).

RANDALL M. NAY, A.M.
Lecturer in Accounting (1947).

HARRY NEILL, JR., A.B., LL.B.
Lecturer in Business Law (1946).

FOREST R. NOFFSINGER, A.M., Ph.D
Associate Professor of Business Administration (1947); Acting Dean, School of Commerce and Finance (1948).

*Deceased—April 22, 1948.

Reverend John J. O'Brien, S.J., A.M., S.T.L., Ph.D., Agrégé Gregorian University
Associate Professor of Philosophy (1947)

Maurice F. O'Connor, B.C.S.
Lecturer in Accounting (1946).

Harry J. O'Neil, A.M., Ph.D.
Professor of Finance (1943); Director of the Department (1943).

Reverend Francis J. O'Reilly, S.J., A.M., S.T.L.
Assistant Professor of Philosophy (1945); Regent, School of Dentistry (1944).

Clement H. Orf, B.S.
Lecturer in Economics (1947).

John H. Pahlmann, B.S.
Lecturer in Finance (1947).

Edwin A. Paradoski, C.P.A.
Assistant Professor of Accounting (1947).

John B. Payne, A.B.
Lecturer in Business Administration (1947)

Clara T. Pendleton
Lecturer in Business Administration (1940).

Kenneth E. Penzler
Lecturer in Finance (1939).

Bruce L. Perry, B.Sc., M.A.
Lecturer in Accounting (1947).

John P. Pfeffer, LL.B.
Lecturer in Business Law (1947)

Walter H. Pollman, A.B., LL.B
Lecturer in Business Law (1947).

Patrick J. Potts, A.B.
Lecturer in Accounting (1946).

Don O. Pyke, B.S., in C.
Lecturer in Marketing (1946).

JAMES F. QUINN, Ph.B.
Lecturer in Marketing (1947).

THOMAS F. QUINN, A.B., LL.B., M.B.A.
Assistant Professor of Business Administration (1948); Assistant Dean of School of Commerce and Finance (1948).

BROTHER DANIEL J. RABITT, S.M., A.B., LL.B., M.S. in C.
Associate Professor of Marketing (1947)

KATHARINE RADKE, Ph.D.
Assistant Professor of Social Work (1943).

ARTHUR L. RAYHAWK, Ph.D.
Associate Professor of Marketing (1948).

ALOIS S. RECK, B.S. in C.
Lecturer in Accounting (1946)

DANIEL J. REED, B.S., M.A.
Instructor in History (1948).

FRANCIS REGAN, LL.B., A.M., Ph.D
Professor of Mathematics (1945)

WILLIAM C. REHER, M.S. in C.
Instructor in Accounting (1947).

MARJORIE M. REICH, A.B.
Lecturer in Marketing (1948).

JAMES F. O'NEILL REID, A.B
Assistant in English (1948).

CLIFFORD J. REUTTER, M.A.
Instructor in History (1948).

NORMAN L. RICHARDSON, A.B.
Instructor in Mathematics (1946).

NANCY MCNEIR RING, A.M.
Dean of Women (1943).

JAMES F. ROBINSON, A.M.
Lecturer in Economics (1946)

WALTER L. ROOS, A.B., LL.B.
Assistant Professor of Business Law (1944).

WILLIAM P. SANDFORD, A.M., Ph.D.
Professor of Speech (1946).

HAROLD H. SCHELLER, B.C.S.
Lecturer in Accounting (1948).

AVERY SCHERMER, B.S. in C.
Instructor in Marketing (1947).

JOHN W. SCHLOSSER
Lecturer in Accounting (1944)

HENRY J. SCHMANDT, B.S., LL.B
Assistant in Economics (1947).

BLAINE G. SCHMIDT, M.S.
Instructor in Economics (1947).

RALPH L. SCHMITT, B.J.
Instructor in Marketing (1946).

ELIZABETH STELLWAGEN SCHNEIDER, A.M.
Instructor in Philosophy (1948).

THOMAS J. SCHOPP, C.P.A.
Lecturer in Accounting (1947).

ERWIN E. SCHOWENGERDT, A.B., LL.B.
Associate Professor of Business Law (1944); Director of the Department (1944).

FRED J. L. SCHULER, A.B., LL.B.
Lecturer in Business Law (1946).

GEORGE A. R. SCHUSTER, A.B., C.P.A
Lecturer in Accounting (1939).

ANN STRANQUIST SCHWIER, B.S.
Instructor in Economics (1947).

JEROME F. SCHWIER, B.S., LL.B
Instructor in Economics (1946).

GERALD L. SEEGERS, LL.B.
Lecturer in Business Law (1947).

REVEREND FRANCIS T. SEVERIN, S.J., A.M.
Assistant Professor of Psychology (1947); Assistant Dean of the College of Arts and Sciences (1945).

BURKE M. SHEA
Lecturer in Marketing (1947).

ARTHUR SHERWOOD
Lecturer in Marketing (1947).

DONALD P. SHINE, B.S. in C.
Lecturer in Economics (1948).

EUGENE LEE SHRADER, A.B., M.D.
Assistant Professor of Internal Medicine (1933); Director of the University Student Health Service (1926).

HAIG SILVANIE, A.M., Ph.D.
Associate Professor of Economics (1947).

LEO T. SIMMONS, M.S., Ph.D.
Associate Professor of Marketing (1944); Director of the Department (1939).

JOSEPH A. SINCLITICO, JR., A.B., LL.B.
Instructor in Law (1946).

WILLIAM J. SLAIS, C.P.A.
Lecturer in Accounting (1936).

ALEXANDER J. SMITH, C.P.A.
Lecturer in Accounting (1941).

H. LYMAN SMITH, A.B.
Lecturer in Economics (1944).

JOHN W. SNIDER, C.P.A.
Lecturer in Accounting (1924).

ROBERT M. SOLDOFSKY, B.S. in C., M.A.
Instructor in Economics (1947).

JEAN C. STAPENHORST, B.S. in B.A.
Instructor in Accounting (1948).

RAYMOND E. STEITZ, LL.B.
Lecturer in Business Law (1946).

HERBERT P. STELLWAGEN, A.M.
Assistant Professor of Mathematics (1946)

THOMAS M. STERLING, A.B., LL.B
Lecturer in Economics (1947).

BEN E. STONER, B.S. in B.A.
Lecturer in Marketing (1947).

KATHERINE J. SULLIVAN, B.S., A.M.
Instructor in English (1947).

CARL F. TAEUSCH, Litt.B., Ph.D.
Professor of Public Administration (1946); Secretary of the Curriculum of Public Administration (1946).

GEORGE E. TAFF, LL.B.
Lecturer in Business Law (1946).

FORREST H. TAYLOR, A.B.
Lecturer in Business Administration (1944).

JOHN B. TRENT, A.M.
Lecturer in Economics (1946).

C. ALLEN TRUMBULL, A.B., LL.B.
Lecturer in Business Law (1947).

GRETCHEN G. VANDERSCHMIDT
Lecturer in Business Administration (1943).

LEONARD E. VERBEKE, B.S. in C.
Assistant in Accounting (1948).

REVEREND WILLIAM L. WADE, S.J., A.M., S.T.L., Ph.D.
Assistant Professor of Philosophy (1943); Director of the Department (1943).

JOHN J. WAELTERMANN, M.A.
Instructor in Economics (1946).

GLADYS WALLEMAN, A.B.
Assistant in Economics (1947).

BOAZ B. WATKINS, LL.B.
Associate Professor of Business Law (1944).

WILLIAM L. WEISS, LL.B.
Instructor in Business Law (1947).

ROBERT F. WERTZ, A.B., M.B.A.
Lecturer in Accounting (1946).

FRANK G. WHERRY, B.S. in C.
Instructor in Economics (1947).

FRANK Y. WHITFIELD, A.M.
Lecturer in Economics (1947).

CLYDE C. WHITESIDE, B.S. in C.
Lecturer in Accounting (1948).

MALCOLM C. WILD, B.S. in C.
Lecturer in Accounting (1947).

GILETTE F. WRIGHT, LL.B.
Lecturer in Business Law (1946).

THOMAS C. WRIGHT, B.S. in C.
Assistant in Economics

CHARLES E. WULLER, M.S. in C.
Assistant Professor of Accounting (1947); Assistant Dean, School of Commerce and Finance (1946).

LEE YOUNG, B.S. in C.
Lecturer in Economics (1947).

PAUL H. YOUNG, JR., B.S. in C., M.B.A.
Lecturer in Economics (1946).

DOROTHY A. ZERZAN, A.M.
Instructor in Economics (1948).

EUGENE L. ZIEHA, M.S. in C.
Instructor in Accounting (1946).

GABRIEL A. ZIMMERMAN, B.S.
Assistant in Philosophy (1947).

LOUIS B. ZWART, C.P.A.
Lecturer in Accounting (1939).

The School of Commerce and Finance

Saint Louis University

General Statement

The School of Commerce and Finance was established in 1910 as a distinct, but integral, unit of Saint Louis University. As the University, founded in 1818, is the oldest university west of the Mississippi River, so the School of Commerce and Finance in 1910 became one of the first of its kind in the western half of the United States. Under the inspiring and unselfish leadership of Francis A. Thornton, George Wade Wilson, and Joseph L. Davis, S.J., Regent of the School from its first days until his death twenty-nine years later, the School has developed to its present position in the University organization and in the community.

The School of Commerce and Finance offers to men and women students an extensive program of university courses in business and allied fields through its

1. Day School.
2. Evening School.
3. Graduate Division.

The School administers six departments of instruction: Accounting, Business Administration, Business Law, Economics, Finance, Marketing. These instructional departments actively participate in the work of all divisions of the School of Commerce and Finance. In addition the University departments of English, Geography, History, Mathematics, Philosophy, Physical Education, Psychology, Religion, Sociology, and Speech contribute required and elective courses to the various Day and Evening curricula.

The Day School

In the Day School seven complete curricula are available to graduates of accredited high schools who fulfill the entrance requirements stated on page 42. Seven of these curricula require four years of study and lead to the Degree of Bachelor of Science in Commerce; the eighth, a course in Secretarial Studies, leads to a Certificate at the end of two years.

The Evening School

The Evening School offers regular curricula leading to the degree of Associate in Science (Commerce) in six fields requiring four years of evening study. A seventh course in Secretarial Studies leads to a Certificate at the end of two years. In addition, a selected number of evening courses is open to special students, mature persons, who wish to extend their education in business or cultural fields.

Properly qualified students who have completed one of the regular evening curricula may continue their studies in the Evening School to satisfy the requirements of the Degree of Bachelor of Science in Commerce.

Evening classes are held regularly on Monday, Wednesday and Friday between 7:30 P. M. and 10:00 P. M. Special courses may occasionally be offered from 6:30 P. M. to 7:20 P. M.

The Graduate Division

All departments of the School of Commerce and Finance under the general jurisdiction of the Graduate School offer advanced instruction to qualified persons possessing the Bachelor's Degree. Programs of study leading to the degrees of Master of Science in Commerce, Master of Arts, Master of Science, Master of Business Administration, and Doctor of Philosophy are maintained.

Purpose of the School of Commerce and Finance

The specific objectives of the School of Commerce and Finance naturally assume somewhat different forms in the various divisions of the School. Certain definite and fundamental purposes, however, underlie all of its instructional activities. These may be described briefly as follows:

1. To develop the minds and personalities of its students by means of selected disciplines which cultivate keen observation, clear thinking, and adjustment to the demands of life.

2. To encourage intellectual, moral and social habits which prompt a scientific and professional view of business responsibilities and contribute effectively to good citizenship.

3. To give its students the larger knowledge, skill and resourcefulness which constitute a professional college training for the better opportunities in business.

4. To guide its students in the selection of their business careers, and to aid its graduates in the pursuit of their chosen business objectives.

Moral and Religious Training

The University makes every effort to safeguard and promote the higher interests of its students. Nothing is permitted in its curricula, in its activities or in its environment which has a tendency to weaken solid religious and moral standards. Catholic students are given abundant opportunities to attend regular religious services in the College Church and in the University Chapel. The benefits of sodalities and retreats are made easily accessible to them. Courses in ethical and religious instruction form a part of their regular schedule of studies.

Of the non-Catholic student no religious test is ever exacted, and his attendance at any religious service of the School is left to his own free choice.

All Courses Open to Women

While the majority of students in the School of Commerce and Finance are men, all courses are open to women who give evidence of aptitude for a professional business career.

Educational Affiliations

The School of Commerce and Finance is a member of the American Association of Collegiate Schools of Business, is on the approved list of the Association of American Universities and is an accredited member of the North Central Association of Colleges and Secondary Schools. It holds membership in the Jesuit Educational Association, the National Catholic Educational Association, the American Council on Education, the Association of American Colleges, and the American Association of Collegiate Registrars.

All the curricula of the School of Commerce and Finance leading to the Bachelor of Science degree are registered with the Regents of the University of the State of New York.

Location and Facilities

The Location of the School: Davis-Shaughnessy Hall

The School of Commerce and Finance occupies its own building of modern construction on Lindell Boulevard, between Grand Boulevard and Spring Avenue, immediately west of the other buildings in the central university group. This building is named for the founder of the School and for its principal benefactors, Davis-Shaughnessy Hall. The building is readily accessible from all parts of St. Louis, since it is close to the geographical center of the city, on a great thoroughfare with excellent means of transportation.

Because the city of St. Louis is the commercial and industrial capital of a large area, active in all important lines of business, the students of the School of Commerce and Finance have at their disposal a splendid, practical laboratory which provides abundant illustration of modern business methods. The generous co-operation of a large number of St. Louis business houses enables the School to provide its students with field trips, special observation assignments, and varied placement training programs.

Building and Equipment

Davis-Shaughnessy Hall, erected in 1931, is a spacious four-story structure of modified French Gothic design. It contains the administrative and faculty offices of the School of Commerce and Finance, lecture rooms and laboratories, the Commerce Library, and two large student club rooms.

A statistics laboratory is equipped with calculating machines for the use of students and faculty engaged in statistical investigations.

Library Facilities

The Saint Louis University Libraries, containing 439,741 volumes, as of July 31, 1947, constitute the largest Catholic University Library in the world.

The University Central Library, located at 221 North Grand Boulevard, contains 162,374 volumes. It is open daily (except Sunday) from 8:00 A. M. to 9:30 P. M. On Saturday, the Library closes at 8:00 P. M.

A special Commerce Library on the third and fourth floors of the Commerce and Finance Building, in charge of a trained librarian, contains 18,109 titles, including a selection of significant pamphlets on business subjects and 280 periodicals currently received.

In addition, the Saint Louis Mercantile Library, the Saint Louis Law Library, the Library of the Saint Louis Medical Society, the Library of the Missouri Historical Society, the Library of the Saint Louis Academy of Science, as well as the libraries of the other great educational institutions in and around Saint Louis which likewise are available for consultation, enrich the splendid library facilities for students of Saint Louis University.

Student Welfare

Student welfare, in the widest sense of the word, is under the direction of the University Council of the Dean of Men. It is the function of this committee to supervise all social activities of the students, boarding houses and extra-mural discipline.

All students not living at home or with immediate relatives, are required to live in private homes, inspected, approved and supervised by the Dean of Men. Complete information on all rooming and boarding facilities may be obtained from the office of the Dean of Men, Chouteau House, 3693 West Pine (8).

Student Health Service

Through the Student Health Service the University assures itself and the student's family that there is competent supervision of the health of the student body. The Student Health Service conducts health examinations of all new students, advises and encourages healthful living habits, gives advice for the improvement of impaired health, provides ordinary ambulatory medical attention, and supervises the hospitalization of ill students. If hospitalization is necessary, it is provided at Firmin Desloge Hospital.

Students who are referred by the Student Health Service to specialists for consultation, operations, or other treatment, will be responsible for the payment of fees to the physician or the surgeon. The Student Health Service does not assume responsibility for such fees. This regulation applies also to the payment of all medical and hospital charges in the case of students who are sent as patients to the hospital. The hospital rates and physician's or surgeon's fees are determined after an interview concerning the patient's finances through the admission procedures of the Medical Social Service Department of the University Hospital.

A student is at liberty to choose his own physician and his own hospital for the care of illness. If he chooses a physician or surgeon or consultant other than those on the active or consultant staff of the Student Health Service or if he chooses a hospital other than the Firmin Desloge Hospital, no promise can be given concerning the adjustment of fees or hospital rates.

Students not vaccinated within five years prior to their admission to the University are urged to apply for smallpox vacinnation at the Student Health Service. Immunization against typhoid fever, diphtheria, and influenza will also be given by the Student Health Service for a nominal fee, and in case of emergency may be declared obligatory.

There are four Student Health Service centers: one at 3611 Vista Avenue for students in the Schools of Medicine and Dentistry and advanced students in Nursing; one at Saint Mary's Hospital for undergraduates in the School of Nursing; one at Parks College of Aeronautical Technology; and one at 3672 West Pine Boulevard for students in the College of Arts and Sciences, the School of Commerce and Finance, University College, the Institute of Technology, the School of Law, and the Graduate School.

The administrative office of the Student Health Service is at 3611 Vista Avenue, telephone GRand 7600.

Veterans' Facilities

Saint Louis University Veterans Service Office — For the convenience of those veterans considering enrollment in the University, as well as those already enrolled, the University maintains a Veterans Service Office at 3655 West Pine Boulevard. Training Officers from the Veterans Administration are available for consultation from 8:30 a. m. to 5:00 p. m., from Monday through Friday, and on Saturday from 8:30 a. m. to 12:00 M. They are prepared to offer general educational counseling and to help veterans decide programs of study and select courses. They also assist veterans in correctly filling out the prescribed forms to secure their educational benefits and furnish current information on veterans' educational rights and priviliges as set out in veterans' legislation.

Veterans Administration — The Veterans Administration has been designated by the government as the authorizing agency for training under Servicemen's Readjustment Act of 1944. (G. I. Bill) and under the Vocational Rehabilitation Act for veterans with service-connected disabilities. Veterans approved for training under either act will have tuition, fees, books, supplies, and allowance for maintenance paid by the government. Application may be made to the Veterans Administration, 415 Pine, Saint Louis 2, Missouri. (Telephone: GA 6467).

Department of Veterans Affairs, State Service, same address as above. This is the official agency for administration of the State Service to Veterans. Veterans who are legal residents of Missouri should investigate the provisions of this service for emergency aid and educational rehabilitation.

Recreational

The University Gymnasium, a half block south of the Davis-Shaughnessy Hall, contains a large amphitheatre seating 2,000, a swimming pool, and other athletic facilities. Intercollegiate athletic contests are held in the Edward J. Walsh Memorial Stadium, located on Oakland Boulevard west of Kingshighway Boulevard.

Student Organizations

The School provides for and encourages a variety of student activities and organizations in so far as they promote wholesome entertainment and experience as well as the objectives of the School. All student activities are under the supervision of the faculty. Student organizations must secure the approval of the Dean of Men for all meetings and programs.

These organizations are: Sodality of Our Lady, Student Conclave of the University, Student Council of the School of Commerce and Finance, Alpha Sigma Nu, Jesuit Honor Society, Gamma Pi Epsilon, University News, The Fleur-de-Lis, The Archive, Junior and Senior Debating Squads, Philathetic Society, Playhouse Club, Men's Glee Club, Women's Glee Club, Book and Quill, La Union Panamericana, Le Cercle Français, German Club, International Relations Club, Pi Mu Epsilon.

Eligibility Rules

Students taking part in dramatic performances, public debates, oratorical contests or intercollegiate academic and athletic contests and those who are appointed to the staffs of the University publications, as well as all officers of student organizations are subject to the following *eligibility rules:*

1. They must be enrolled in at least twelve semester hours of college work in regular or special courses as defined in the curricula of Saint Louis University.
2. They must have passed at least twelve semester hours during the last semester in residence.
3. They must not be under official censure of any kind.
4. For participation in intercollegiate athletic contests, they must conform to the eligibility rules of the Missouri Valley Conference of which Saint Louis University is a member.

Scholarships and Loans

Daniel and Blanche Bordley Loan Fund

This fund of ten thousand dollars, made available through the generosity of Daniel and Blanche Bordley, is administered by Saint Louis University in the form of loans to needy and deserving students. Rates of interest are kept as low as possible, consistent with the maintenance of the principal of the fund.

David May Loan Fund

Through the generosity of Mr. David May of St. Louis, Mo., the sum of ten thousand dollars was donated to the University for loans to deserving students. This fund, as well as the Daniel and Blanche Bordley Loan Fund, is administered by a Special Committee.

The Alumni Loan Fund

The Alumni Association of the School of Commerce and Finance provides and administers a substantial fund from which students of

the School, under certain conditions, may borrow moderate sums for the payment of tuition.

Scholarships

The Joseph L. Davis Scholarship: The income from a fund of $5,000.00, founded June, 1929, is available to a day student to be designated by the Regent of the School of Commerce and Finance.

The Gustave K. Klausner Scholarship: An annual sum of $150.00 donated by Mr. Harry Oppenheimer and Mr. Morris Treiman, is available to an evening student.

The Henrietta Heermans Scholarships: A permanent scholarship fund was founded by William Heermans in 1941 in memory of his mother, Henrietta Heermans. The earnings of this fund provide scholarships and partial scholarships for worthy students who are recommended by the Dean or Regent of any School in the University and who are approved by the University Committee on Student Finance.

Honor Scholarships

An honor scholarship is offered to one member of the graduating class of any first-class high school or junior college. This award is made only to one who ranks in the upper ten per cent of the class, and who, moreover, has been chosen by the principal on the basis of physical vigor, qualities of manhood, force of character, and leadership.

This scholarship entitles the holder to an award of $400.00 ($50.00 each semester) towards payment of his tuition. It is honored only in courses leading to the bachelor's degree, and is good for four years. Its renewal each semester is contingent on the holder's continuing as an honor student and conforming to the University's standards of conduct.

Scholarship Foundation

A permanent scholarship which entitles the founder to designate an undergraduate student acceptable to the School of Commerce and Finance, and which guarantees the student free tuition, may be founded by a gift of $6000.00. This gift, however, does not exempt the student from moderate fees.

Employment

The School of Commerce and Finance works in close cooperation with the Saint Louis University Alumni Placement Service to provide employment helps for its students and alumni. Requests are received to recommend men and women for a variety of positions in accounting, sales, banking, management, and many other types of work. Through this service, many alumni and students have been placed in excellent positions. Students and alumni who wish to avail themselves of the contacts and facilities of the placement service register their names and qualifications. As soon as an appropriate employment opportunity develops, an interview between employer and applicant is arranged.

The Saint Louis University Alumni Placement Service is operated without cost to student, alumnus or employer. Its office is located in the University's Chouteau House, 3673 West Pine Boulevard.

General Regulations and Standards

The following general regulations and standards have been established for the guidance of students in the School of Commerce and Finance.

The Semester Hour

The semester hour is the unit or standard for computing the AMOUNT of a student's work. A semester hour is defined as one lecture, recitation or class exercise, one hour in length per week, for one semester. Two hours of laboratory work are equivalent to one recitation hour. Two hours of preparation on the part of the student is expected for each hour of lecture or recitation.

The Credit Point

The credit point is a unit for indicating the QUALITY of a student's work as reflected in his semester grades. For a grade of "A" in a given course, a student will receive FOUR times as many credit points as there are semester hours in that course; for a grade of "B" THREE times as many credit points; for a grade of "C" TWICE as many credit points as semester hours; for a grade of "D" the SAME NUMBER of credit points as semester hours. Grades less than "D" yield neither credit points nor semester hours.

Class Standing

Those students are ranked as sophomores who have at least twenty-four semester hours; juniors, those who completed all freshman and sophomore course and credit point requirements; seniors, those who have ninety-two semester hours and one hundred and eighty-four credit points.

Quality Requirements

All students in the School of Commerce and Finance are expected to maintain a standard of scholarship not lower than "C" average.

Freshman whose credit point ratio at the end of their first year is not at least 1.6, and Sophomores whose credit point ratio at the end of their second year is not at least 1.8 are not eligible for readmission to the School. CREDIT-POINT RATIOS ARE FIGURED ON THE BASIS OF POINTS EARNED AND HOURS ATTEMPTED.

No student will be considered a candidate for graduation if he has any credit point deficiency at the beginning of the second semester of the senior year.

Graduation Honors

A student is graduated cum laude if the ratio of his credit points to semester hours is at least 3.2; magna cum laude if the ratio is at least 3.5; summa cum laude if the ratio is at least 3.8.

Reports

A detailed report of scholarship is given each student at the end of the first semester, and again at the end of the second semester. Grades are not distributed by professors, but are issued only by the office of the Registrar of the School.

Grading System

A student's grade of scholarship in each of his subjects is determined by the combined results of examinations, class and laboratory work.

The following table indicates the grading system and the numerical equivalents of the various grades:

"A" (93-100) indicates not only high achievement but also an unusual degree of intellectual initiative.

"B" (85-92) indicates attainment above the average.

"C" (77-84) indicates work of medium or average attainment.

"D" (70-76) indicates work of inferior quality, but passing.

"E" (60-69) indicates a condition, which is given only to a student who could pass and who would profit by repetition of the subject-matter for the conditioned examination. A course passed by such examination shall be recorded with a grade "D".

"F" indicates failure.

"I" indicates that the student has not submitted for grading all of the required work of the course.

"WF" indicates that at the time of withdrawal, the student was failing in the course.

"WP" indicates that at the time of withdrawal, the student was passing in the course.

"X" indicates that the student was absent from the final examination with permission from the Dean.

Incomplete Work

A student's grade in a particular course may be reported as "I" (incomplete) if some small portion of his work remains unfinished, provided his standing in the course otherwise has been at least "D". Such work must be completed within one month after the final examination; otherwise the grade automatically becomes a failure "F".

Absence from Examination

When a student is absent from a final examination, his grade in that course is reported as "F", unless, prior to the examination, he has received permission from the Dean to be absent from the examination — in which event his grade is reported as "X". A student who has been absent from any regular final examination for reasons satis-

factory to the Dean may receive a special examination not later than one month after the date of the regular final examination. A fee of five dollars may be charged for this special examination.

Conditions

When a student receives a grade of "E" in any course, he has failed to pass the course, but is regarded as "conditioned". He may then be given a special conditioned examination, at an appointed time. If the student passes this conditioned examination he will receive credit for the course. The recorded grade in such a course will then be "D". If the student fails to pass the conditioned examination or to present himself for it at the appointed time, his original conditioned grade will stand and he may obtain credit for the course only by repeating it.

A fee of three dollars must be paid in advance of every conditioned examination taken at the time appointed for it. Students who receive permission of the Dean to take conditioned examinations at other than the regular time, must pay an advance fee of five dollars for each examination.

To be eligible for a conditioned examination a student must pass all other courses for which he is registered.

No conditioned examinations are permitted in any senior subject.

Failures

A student who receives a grade of "F" in any course, may not take a conditioned examination in that course, and must repeat the course to receive credit for it.

Any student who fails in more than one-third of the total number of semester hours of work for which he is registered in any semester or who fails or is conditioned in more than one subject, not only may not take any conditioned examinations, but renders himself liable to dismissal for poor scholarship. Exception to this rule is made only for weighty reasons.

Probation

Low grades, neglect of work during a semester, or any breach of discipline may render a student liable to probation. Failure to improve after probation has been imposed, leads to dismissal or reduction of the student's course schedule.

Discipline

The educational system employed by the School includes, as one of its most important feaures, the formation of character. For this reason, the discipline, while considerate, and largely a matter of student morale, is firm, especially when the good of the student body and the reputation of the institution are concerned. Matters of discipline outside the classroom are supervised by the Dean of Men and his Council. In the interests of the common weal, students who conduct themselves contrary to the University standards will be dismissed.

Transcripts of Records

Transcripts of records will be furnished students upon request. One transcript of record will be issued without charge. A fee of one dollar is charged for subsequent copies.

No transcrips are issued during the busy periods of examination or registration.

Further Information

Regulations and standards applicable specifically to the Day or to the Evening Division will be found in the sections of this Bulletin devoted to that Division.

The Day School

School of Commerce and Finance

Saint Louis University

(For Evening School see Page 61)

Admission

Application for Admission

Applicants for admission to the freshman class must file the official Application for Admission with the Registrar, Room 100 Davis-Shaughnessy Hall. The Registrar will apply directly to the applicant's high school for his academic record, record of tests, and other information which may contribute evidence of the scholastic ability, character, personality, and health required for admission to the School. All applicants for admission are required to contact the office of the Assistant Dean to make arrangements to take the entrance examinations required of all applicants by the Committee on Admissions of the School of Commerce and Finance.

If registration is granted on the basis of evidence other than official records, such records must be filed with the Registrar not later than two weeks after the Registration Day, and it shall be the responsibility of the student to see that this is done. Failure to fulfill this requirement will mean suspension for a period of one week and cancellation of the conditional registration at the expiration of that time.

Subject Requirements

Candidates for admission must offer not less than sixteen acceptable units, exclusive of physical education, from a four-year high school, or twelve units, exclusive of physical education, from a three-year senior high school.

A unit is a series of recitations or exercices in a given subject pursued continuously throughout the school year of not less than thirty-six weeks. The number of class exercises required a week for each unit shall be five. Double periods are required for laboratory courses. Not less than eleven of the units must be from the fields of English, Foreign Languages, Mathematics, Natural Sciences, and Social sciences. These eleven units must include one major, English, of four units, Mathematics, Natural Sciences, and Social Sciences. These eleven units must include one major, English, of four units, Mathematics, of at least two units, one in Algebra and one in Geometry. The remaining courses should include one major of three units and a minor of two units.

The remaining units of the required sixteen or twelve may be selected from any subjects accepted for graduation in accredited high schools. Graduates who have ranked in the highest ten per cent of their classes and who are highly recommended by their principals may be admitted without strict adherence to the subject requirements.

Quality Requirements

Applicants from accredited high schools who meet all subject requirements and who ranked in the upper two-thirds of their graduating classes are automatically eligible to take the required entrance examinations if the scholastic record is supported by satisfactory evidence of those qualities demanded for admission and if their

objectives are in accord with the programs and objectives of the School. Admission will depend on the combined evidence of previous academic work and satisfactory performance in the entrance examinations.

Students who graduated in the lowest third of their high school graduating classes are not eligible for admission without special action of the Committee on Admissions. Favorable action will be taken only on additional evidence of seriousness of purpose and of exceptional ability, supported by tests administered at the School in advance of admission.

Admission by Certificate

Admission by certificate is granted to students from secondary schools approved by an appropriate accrediting agency, and to students from high schools and academies which are not accredited but which upon investigation prove acceptable to Saint Louis University.

On request of the Registrar, certificates must be made out and signed by the principal or other proper officer of the school and mailed by him directly to the Office of the Registrar of the School. No certificate will be accepted unless the holder has spent the last year of his high school course in the school issuing the certificate.

The principal is not expected to recommend all graduates, but only those whose ability, application, and scholarship are so clearly marked that the school is willing to stand sponsor for their success at college.

Admission to Advanced Standing

Candidates for admission from other institutions of collegiate rank, which offer courses of the same level and quality as those offered by Saint Louis University, may be accepted. Students applying for advanced standing are expected to have made at least a "C" average in their previous college work. No credit will be accepted for work done with a grade below "C". Unless a student is eligible to return to the institution from which he transfers, he will not be admitted with advanced standing. Only those courses will be accepted which are direct or reasonable substitutes for courses required in the curricula of the School of Commerce and Finance. Such applicants must have the preceding schools send:

1. An official transcript of all college work he has ever taken.
2. An official transcript of high school units.
3. A marked copy of the catalog of the college previously attended, indicating the courses for which credit is desired.

An applicant who is unable to meet the entrance requirements in all respects or who is not a candidate for a degree from Saint Louis University, under certain circumstances may be permitted to matriculate for specified courses for which he can demonstrate adequate qualifications.

Though a special student is not eligible for any degree, he may ultimately be admitted as a classified student, and at such time all his previous academic work will be evaluated in terms of degree requirements.

Requirements for Degrees

All of the undergraduate curricula offered in the Day School with the exception of the curriculum in Secretarial Studies, lead to the Degree of Bachelor of Science in Commerce. Advanced study, accessible to qualified students who have received their Bachelor's degree, also is available as preparation for the graduate degree of Master of Science in Commerce, Master of Arts, Master of Science, Master of Business Administration, and Doctor of Philosophy.

The Degree of Bachelor of Science in Commerce

The University will confer the degree of Bachelor of Science in Commerce (B.S. in C.) upon all regular students in the Day Division who have fulfilled all entrance requirements and have successfully completed one of the curricula. Candidates for the degree of Bachelor of Science in Commerce must comply with the following conditions:

(1) The satisfactory completion of the minimum requirements of one of the seven curricula prescribed by the School. These curricula are outlined on pages 51 to 58. In each curriculum there are

a) courses which are required for the completion of a major and for satisfying the degree requirements of the School of Commerce and Finance and of the University;

b) courses required for the completion of a minor in the elected field of study;

c) courses chosen as free electives.

(2) The completion of not less than 136 semester hours of work, with not less than 272 credit points and not more than 72 lower division hours. For graduation a student must have a "C" or 2.0 credit point ratio in courses taken. Credit-point ratios are determined on the basis of hours attempted (not merely hours passed) and credit points earned.

(3) Fulfillment of the residence requirement that at least the last year's work must have been taken in Saint Louis University.

(4) The complete discharge of all financial obligations to the University, including a ten dollar graduation fee.

Combined Program in Commerce and Law

In cooperation with the School of Law of Saint Louis University, the School of Commerce and Finance offers a combined program requiring six years of study and leading to the degrees of Bachelor of Science in Commerce and Bachelor of Laws.

The degree of Bachelor of Science in Commerce is normally conferred upon the successful completion of the first year in the School of Law. Candidates under the combined program are required to maintain a credit point rating of 2.5 before admission to the School of Law.

Commerce students who are not candidates for both degrees may enter the School of Law upon the satisfactory completion of ninety hours work in the School of Commerce and Finance. Pre-legal students will follow regular Commerce curricula with the exception of the courses in Business Law.

For the present, veterans of World War II with satisfactory academic records will be admitted to the School of Law on the completion of sixty semester hours pre-legal work. Students following the accelerated program in the School of Commerce should consult the registration dates of the School of Law to be certain that there is no needless loss of time in combining the two programs.

The School also cooperates with the Institute of Technology in their curriculum in Industrial Engineering.

The Degree of Master of Science in Commerce

The University will confer the degree of Master of Science in Commerce, (M.S. in C.) upon all candidates who:

(1) are eligible under the general conditions prescribed by the Graduate School of Saint Louis University and register therein.

(2) have received a Bachelor's Degree in Commerce or Business Administration in an acceptable college or university. Such candidates must have satisfactorily completed foundation courses in the fields of economics, accounting, finance, marketing, statistics and business law. It is possible for students offering this preparation to receive the degree of Master of Science in Commerce in one year.

The Degree of Master of Business Administration

This degree is designed to serve the graduate of a College of Arts and Sciences or other holder of a bachelor's degree in a field other than Commerce and Finance.

The program normally requires two years of full time residence, including a course program of 69 hours, but a student with a satisfactory undergraduate major in Economics may be able to complete it in a minimum of three semesters. In no case, however, will the degree be granted for less than fifty semester hours work done in this University. Introductory courses in Economics, Accounting, Statistics, and Business Law are useful but are not requisite for enrollment. Isolated courses in Economics or Business Administration are not accepted as a basis for advanced standing.

Attention is called to the regulation of the Graduate School that quality of a student's preparation as evidenced by grades is of greater importance than quantitative preparation as indicated by courses. Since this program, as all other graduate work in the University, is under the jurisdiction of the Graduate School, the student is subject to all of the general requirements and regulations of the Graduate School.

A special examination in Statistics is required, but no examination is required in any modern language.

A thesis is required which characteristically will be an exhaustive analysis of a concrete business situation of sufficient complexity to warrant the work involved in thorough analysis.

There will be a final oral examination based upon the content of the thesis and the analytical background of the thesis as represented by the student's entire program.

Except for the stated electives, totalling twelve hours, this is an organized curriculum to be taken as a unit. The required courses are as follows:

Accounting—Ac 100, 102, 104, 106. Business Administration—Ba 100, 170, 200, 210. Economics—Ec 120, 140, 170, 172, 201, 206. Finance—Fn 110, 180. Marketing—Mk 100, 142, 200.

The elective groups are:

Accounting—Ac 132, 140, 160, 220, 230, 280. Economics—Ec 208, 222, 240, 242, 280, 286. Finance—Fn 100, 102, 112, 114, 201, 210, 260, 280, 290. Industrial Management—Ba 140, 144, 146, 164, 180, 290. Industrial Relations—Ba 140, 144, 146, 164, 180, 290. Marketing—Mk 114, 120, 130, 132, 134.

For Information on the Degrees of Master of Arts, Master of Science, and Doctor of Philosophy and for Complete Information on the Degrees of Master of Science in Commerce and Master of Business Administration consult the announcement of the Graduate School.

Tuition and Fees

(All fees are subject to change without notice.)

Tuition

The tuition for all regular students in the Day Division of the School of Commerce and Finance is $300.00 a year, or $150.00 a semester, payable on the day of registration in each semester.

This tuition entitles the student normally to a maximum of eighteen university hours of instruction per semester, to the use of the Libraries, to medical attention in the University's Student Health Service, to the University News, and to the recreational facilities of the University Gymnasium.

When a student's program, in any semester, exceeds a normal of eighteen semester hours, additional tuition is charged at the rate of $10.00 per semester hour for each hour in excess of eighteen. The fee for shorthand and typewriting is $10.00 per semester hour.

Matriculation Fee

A matriculation fee of $10.00 is required of every student. This fee is paid but once, at the time of first enrollment in any School or College of the University.

Special Fees

The following special fees are charged only when the occasion for the charge arises:

1. Examination Fees—A fee of $3.00 is charged for each conditioned examination, and a fee of $5.00 for each special examination.

2. Graduation Fee—Day students are required to pay a graduation fee of $10.00 by May 1 preceding their graduation. Special Secretarial Certificate Fee is $5.00.

3. Locker Fee—Students may rent lockers in the Commerce and Finance Building at a fee of $2.00 per year. Students are required to furnish their own locks.

4. Late Registration Fee—Students who register after the officially designated registration days are charged a late registration fee of $5.00.

5. Change of Registration Fee—A fee of $1.00 is charged for every change in the course program of a student who receives permission to make such a change after the official registration days.

6. Deferred Payment Fee—When a student receives special permission to defer any portion of a full semester's tuition (payable on the registration day of each semester), a deferred payment fee of $3.00 per semester is charged.

Tuition and Fees for Part-Time Students

Part-time students are those who carry 10 semester hours or less. The tuition for such students is $10.00 per semester hour. They are also subject to the matriculation fee of $10.00 and to special fees when occasion for them arises.

Part-time students are not eligible to scholarships; nor are they entitled to the privileges of the Student Health Service, or the student publications.

Text Books

Text book costs are approximately $35.00 a year, when purchased new in the University Book Store.

Living Expenses

Room and board are readily available in the vicinity of the University at rates which approximate $7.50 per week. (See page 32).

Regulations Affecting Tuition and Fees

All tuition and fees must be paid in advance as indicated above. No student is admitted to class until his current tuition and fee charges have been paid.

No deduction in tuition and fees are allowed for absences.

A student who is in debt to the University at the end of any semester is not permitted to register again in any School or College of the University, to graduate, or to receive an official statement of his credits from the Registrar until his indebtedness has been discharged.

Withdrawal and Tuition Charges

In case a student withdraws from the School or is dismissed during the first four weeks after classes begin in the semester, 60 per cent of the tuition will be refunded; if he withdraws or is dismissed between four and eight weeks, 40 per cent of the tuition will be refunded. After eight weeks, none of the tuition will be refunded.

School Regulations

Withdrawal from Courses

A course may be dropped by a student only with permission of the Dean or the Assistant Dean. If a student receives such permission after the fifth week in a semester, the student's grade for the dropped course may be recorded as WF (withdrew failing) or WP (withdrew passing) at the discretion of the Dean or Assistant Dean. If a student drops a course without permission, the grade will be recorded as F.

Withdrawal from School

A student desiring to withdraw from the School during a semester must submit his request in writing to the Dean or the Assistant Dean in charge of the Day Division. The final grade for each course in which the student is registered will be recorded as WP or WF depending upon whether the student was passing or failing at the time of withdrawal. If the student is a minor, his request for withdrawal must be accompanied by the written consent of his parents or guardian. Failure to submit a written request for withdrawal to the Dean or the Assistant Dean results in an automatic failure in all courses for which the student was registered.

Absence and Tardiness

In the Day School, whenever a student's unexcused absences in any course exceed the number of semester hours given for the course, the student is dropped from that course with a grade of "F". Students whose absences in any course excused and unexcused, total over twenty per cent of the scheduled meetings of the course, will be dropped from the course with a grade of "F".

Absence from class or laboratory exercises during the twenty-four hours preceding or following any University holiday or vacation will be recorded as three absences for each exercise missed, unless permission has been previously requested by the student and granted by the Assistant to the Dean.

Tardiness after roll call will be counted as half an absence from the recitation period. The student coming late is responsible for seeing that the instructor changes the absence noted at the beginning of class to a tardiness.

Student Retreat

Each year the Spiritual Exercises of St. Ignatius Loyola are given for the students. Attendance at the Retreat is obligatory for Catholic students. Non-Catholic students are invited to attend.

Chapel Exercises

The opportunity of attending daily Mass is amply provided for all students in St. Joseph's Oratory in the School. Chapel exercises, of a strictly religious character, are part of the regular curriculum on each Friday morning at 8:45, in the University Church. Non-Catholic students are invited to attend with a view to acquainting themselves with Catholic practice and with Christian principles of living.

The College Year

The college year is divided into two semesters. The first semester of the year 1948-49 begins on September 21, 1948, and the second on February 11, 1949. There is a Christmas and an Easter recess.

Schedule of Undergraduate Courses

Curricula Offering

The Day Division of the School of Commerce and Finance offers seven curricula leading to the degree of Bachelor of Science in Commerce. They are:

I Curriculum in Accounting
II Curriculum in Economics
III Curriculum in Finance
IV Curriculum in General Business
V Curriculum in Industrial Management
VI Curriculum in Industrial Relations
VII Curriculum in Marketing

In addition the School offers a two-year curriculum in Secretarial Studies which leads to a Certificate. This curriculum is offered under a program which calls for a year's work in the Day School followed by either an additional year's work in the Day School or two year's additional work in the Evening School.

Foundation Courses

Because all students in the degree curricula who wish to prepare themselves for business careers present certain fundamental educational needs, a uniform program of foundation courses is required of all students in the first and second years. This arrangement not only assures instruction in the basic disciplines of English, Mathematics; Economics, Accounting, History, Statistics, Logic, etc., but affords an acquaintance with the broad features of business in the

light of which the student may select his field of specialization more intelligently. These required foundation courses totaling 72 semester hours of lower division study are listed in sequence on page 51.

Major and General Degree Requirements

Recognizing the essential need for the development of processes of thought and of sound ethical viewpoints, the University requires of each degree student twelve semester hours of philosophy in the third and fourth years.

In addition all students will be required to complete the course in Business Management and Business Law III in the first semester of the Junior year, and all Catholic students will be required to complete the course in Catholic Marriage in the second semester of the Senior year.

During the second semester of the Sophomore year each student is required to select the field for his major and minor study. The course sequences for the major and general degree requirements in the seven fields of study for the Junior and Senior years are given on pages 52 to 58.

Additional Minor Requirements

Minor requirements in any particular field vary and are governed by the course content of the Major field. They are listed for each field in which a minor may be selected and may be found below the course sequences of Major and General Degree Requirements on pages 52 to 58. Substitutions or changes in minor requirements may be made only when they will aid the student to achieve more completely his educational objective and then only with the written recommendation of the Directors of both the Major and Minor fields.

Electives

Sufficient free electives must be taken so that the total of all upper division hours amounts to at least 64.

Freshman and Sophomore Years—All Degree Curricula

The following uniform program of studies is required of all day students in the School of Commerce and Finance during their freshman and sophomore years:

Freshman Year—First Semester

		Hrs.
Ac 4a	Accounting I	3
Ec 50	Economic History of the U. S.	3
Mt 14	College Algebra	3
En 1	Freshman English A	3
Hs 4	Historical Backgrounds of the Modern World	3
Rl 12	Formation of Catholic Character	3
Pl 24	Foundations of Morality	3
Pe 1	Physical Education	Cr.
		18

Freshman Year—Second Semester

Ac 4b	Accounting I	3
Ec 10	Economic Geography	3
Mt 16	College Algebra and Trigonometry	3
En 2	Freshman English B	3
Sph 22	Introduction to Business Speech	3
Rl 50	Catholicism and Current Thought	3
Ps 32	Training of the Will	3
Pe 2	Physical Education	Cr.
		18

Sophomore Year—First Semester

Ac 10a	Accounting II	3
Blw 18	Business Law I	3
Ec 2a	Principles of Economics	3
Pl 4	Logic	3
Mt 44	Plane Analytic Geometry	3
En 80	Survey of English Literature	3
		18

Sophomore Year—Second Semester

Ac 10b	Accounting II	3
Blw 28	Business Law II	3
Mt 50	Calculus	3
Ec 2b	Principles of Economics	3
Ec 70	Introductory Statistics	3
Sm 62	Business Correspondence	3
		18

Accounting Curriculum

Major and General Degree Requirements

Junior Year—First Semester

Pl	120	Philosophy of Being	3
Ac	120	Intermediate Accounting	5
Ba	100	Business Management	3
Blw	138	Business Law III	3

Junior Year—Second Semester

Pl	140	Philosophy of Man	3
Ac	122	Advanced Accounting	5
Ac	130	Cost Accounting I	4

Senior Year—First Semester

Pl	150	Ethical Theory	3
Ac	132	Cost Accounting II	3
Ac	160	Federal Income Tax	3

Senior Year—Second Semester

Pl	151	Social Ethics	3
Ac	140	Auditing	3
Rl	144	Catholic Marriage (Catholic Students)	3

Additional Minor Requirements

Economics—Ec 100, Ec 120, Ec 140, Ec 170
Finance—En 100, Fn 110, Fn 180, Fn 190
Management—Ba 140, Ba 170, Ec 140
Industrial Relations—Ba 170, Ba 164, Ba 168, Ba 172, Ec 140
Marketing—Mk 100, Mk 120, Mk 130, Mk 142

Electives

Sufficient free electives so that the total of all upper division hours amounts to at least 64.

Economics Curriculum

Major and General Degree Requirements

Junior Year—First Semester

			Hrs
Pl	120	Philosophy of Being	3
Ec	170	Intermediate Statistics	3
Ec	154	Economic History since the Industrial Revolution	3
Ba	100	Business Management	3
Blw	138	Business Law III	3

Junior Year—Second Semester

Pl	140	Philosophy of Man	3
Ec	120	Money and Banking	3
Ec	140	Labor Economics	3

Senior Year—First Semester

Pl	150	Ethical Theory	3
Ec	100	Intermediate Economic Analysis	3

Senior Year—Second Semester

Pl	151	Social Ethics	3
Ec	180	Competition, Combination and Control	3
Rl	144	Catholic Marriage (Catholic Students)	3

Additional Minor Requirements

Accounting—Ac 120, Ac 122, Ac 130
Finance—Fn 100, Fn 110, Fn 180, Fn 190
Management—Ba 140, Ba 170
Industrial Relations—Ba 170, Ba 164, Ba 158, Ba 172
Marketing—Mk 100, Mk 120, Mk 130, Mk 142

Electives

Sufficient free electives so that the total of all upper division hours amounts to at least 64.

Finance Curriculum

Major and General Degree Requirements

Junior Year—First Semester

			Hrs.
Pl	120	Philosophy of Being	3
Fn	100	Financial History of the U. S.	3
Ba	100	Business Management	3
Blw	138	Business Law III	3

Junior Year—Second Semester

Pl	140	Philosophy of Man	3
Fn	102	The Federal Reserve System	3
Ec	120	Money and Banking	3

Senior Year—First Semester

Pl	150	Ethical Theory	3
Fn	110	Corporate Finance	3
Fn	114	Credits	3
Ec	172	Business Cycles	3

Senior Year—Second Semester

Pl	151	Social Ethics	3
Fn	180	Government Finance	3
Fn	190	Investments	3
Rl	144	Catholic Marriage (Catholic Students)	3

Additional Minor Requirements

Accounting—Ac 120, Ac 122, Ac 130
Economics—Ec 100, Ec 140, Ec 170
Management—Ba 140, Ba 170, Ec 140
Industrial Relations—Ba 170, Ba 164, Ba 168, Ba 172, Ec 140
Marketing—Mk 100, Mk 120, Mk 130, Mk 142

Electives

Sufficient free electives so that the total of all upper division hours amounts to at least 64.

General Business Curriculum

Major and General Degree Requirements

Junior Year—First Semester

			Hrs.
Pl	120	Philosophy of Being	3
Ba	100	Business Management	3
Mk	100	Principles of Marketing	3
Blw	138	Business Law III	3

Junior Year—Second Semester

Pl	140	Philosophy of Man	3
Ec	120	Money and Banking	3
Ec	140	Labor Economics	3
Ac	130	Cost Accounting I	4

Senior Year—First Semester

Pl	150	Ethical Theory	3
Ba	170	Personnel Management	3
Fn	110	Corporate Finance	3

Senior Year—Second Semester

Pl	151	Social Ethics	3
Rl	144	Catholic Marriage (Catholic Students)	3

Additional Minor Requirements

Accounting—Ac 120, Ac 122
Economics—Ec 100, Ec 170
Finance—Fn 100, Fn 180, Fn 190
Industrial Relations—Ba 164, Ba 168, Ba 172
Marketing Mk 120, Mk 130, Mk 142

Electives

Sufficient free electives so that the total of all upper division hours amounts to at least 64.

Industrial Management Curriculum

Major and General Degree Requirements

Junior Year—First Semester

			Hrs.
Pl	120	Philosophy of Being	3
Ba	100	Business Management	3
Ba	144	Manufacturing Methods and Materials A	3
Blw	138	Business Law III	3

Junior Year—Second Semester

Pl	140	Philosophy of Man	3
Ac	130	Cost Accounting I	4
Ba	146	Manufacturing Methods and Materials B	3
Ec	140	Labor Economics	3

Senior Year—First Semester

Pl	150	Ethical Theory	3
Ba	170	Personnel Management	3
Ba	140	Industrial Management	3

Senior Year—Second Semester

Pl	151	Social Ethics	3
Rl	144	Catholic Marriage (Catholic Students)	3

Additional Minor Requirements

Accounting—Ac 120, Ac 122
Economics—Ec 100, Ec 120, Ec 170
Finance—Fn 100, Fn 110, Fn 180, Fn 190
Industrial Relations—Ba 164, Ba 168, Ba 172
Marketing—Mk 100, Mk 120, Mk 130, Mk 142

Electives

Sufficient free electives so that the total of all upper division hours amounts to at least 64.

Industrial Relations Curriculum

Major and General Degree Requirements

Junior Year—First Semester

			Hrs.
Pl	120	Philosophy of Being	3
Ec	140	Labor Economics	3
Ba	100	Business Management	3
Blw	138	Business Law III	3

Junior Year—Second Semester

Pl	140	Philosophy of Man	3
Ec	146	Labor and the Law	3
Ba	168	Methods of Wage Payment	3

Senior Year—First Semester

Pl	150	Ethical Theory	3
Ba	140	Industrial Management	3

Senior Year—Second Semester

Pl	151	Social Ethics	3
Ec	148	Labor Institutions	3
Rl	144	Catholic Marriage (Catholic Students)	3

Additional Minor Requirements

Accounting—Ac 120, Ac 122, Ac 130
Economics—Ec 100, Ec 120, Ec 170
Finance—Fn 100, Fn 110, Fn 180, Fn 190
Marketing—Mk 100, Mk 120, Mk 130, Mk 142

Electives

Sufficient free electives so that the total of all upper division hours amounts to at least 64.

Marketing Curriculum

Major and General Degree Requirements

Junior Year—First Semester

			Hrs.
Pl	120	Philosophy of Being	3
Mk	100	Principles of Marketing	3
Ba	100	Business Management	3
Blw	138	Business Law III	3

Junior Year—Second Semester

Pl	140	Philosophy of Man	3
Mk	120	Advertising Principles	3
Mk	130	Principles of Salesmanship	3

Senior Year—First Semester

Pl	150	Ethical Theory	3
Mk	134	Retail Store Management	3
Mk	142	Sales Planning	3

Seinor Year—Second Semester

Pl	151	Social Ethics	3
Mk	132	Sales Management	3
Rl	144	Catholic Marriage (Catholic Students)	3

Additional Minor Requirements

Accounting—Ac 120, Ac 122, Ac 130
Economics—Ec 100, Ec 120, Ec 140, Ec 170
Finance—Fn 100, Fn 110, Fn 180, Fn 190
Management—Ba 140, Ba 170, Ec 140
Industrial Relations—Ba 170, Ba 164, Ba 168, Ba 172, Ec 140

Electives

Sufficient free electives so that the total of all upper division hours amounts to at least 64.

Secretarial Studies Curriculum

Students completing the first year of the Day Secretarial Course have the option of taking one additional year in the Day School or two additional years in the Evening School.

Freshman Year—First Semester (Day)

En 1	Freshman English	3
Ba 2	Business Organization	3
Blw 10	Law of Contracts	3
Sm A, L	Shorthand and Typewriting	6
Rl 12	Formation of Catholic Character	3
Pl 24	Foundations of Morality	3

Freshman Year—Second Semester (Day)

En 2	Freshman English	3
Ba 4	Office Procedure	3
Mt 22	Business Mathematics	3
Sm B, M	Shorthand and Typewriting	6
Rl 50	Catholicism and Current Thought	3
Ps 32	Training of the Will	3

Sophomore Year—First Semester (Day)

Ac 4	Accounting, 1a	3
Ec 50	Economic History of the United States	3
Blw 30	Law of Sales, Bailments and Carriers	3
Mk 2	Elementary Marketing	3
Sm C, N	*Advanced Shorthand and Typewriting	6
Pl 1	Logic	3

Sophomore Year—Second Semester (Day)

Ac 6	Accounting, 1b	3
Ec 10	Economic Geography	3
Blw 40	Law of Negotiable Instruments	3
Sm 62	Business Correspondence	3
Sm D, O	*Advanced Shorthand and Typewriting	6
Ba 70	Human Factors in Management	3

Sophomore Year—First Semester (Evening)

Ac 13	Accounting, Constructive	4
Blw 41a	Law of Negotiable Instruments	1
Sm 63	Business Correspondence and Report Writing	1
Sm C	*Advanced Shorthand and Typewriting	3

*Students whose advanced standing or progress in Shorthand and Typewriting warrant the substitution may elect other courses.

Sophomore Year—Second Semester (Evening)

Ac 15	Accounting, Constructive	4
Blw 41b	Law of Negotiable Instruments	1
Sm 65	Business Correspondence and Report Writing	1
Sm O	*Advanced Shorthand and Typewriting	3

Junior Year—First Semester (Evening)

Ac 123	Accounting, Intermediate	4
Fn 111a	Corporation Finance	2
Ec 1a	Principles of Economics	2
Pl 51a	Ethics	1

Junior Year—Second Semester (Evening)

Ac 125	Accounting, Advanced	4
Fn 111b	Corporation Finance	2
Ec 1b	Principles of Economics	2
Pl 51b	Ethics	1

*Students whose advanced standing or progress in Shorthand and Typewriting warrant the substitution may elect other courses.

The Evening School

School of Commerce and Finance

Saint Louis University

(For Day School see Page 41)

Purpose of the Evening School

The School of Commerce and Finance of Saint Louis University conducts a large number of evening university courses, covering all important business and allied fields. These courses have been arranged especially for men and women who are engaged in business or other occupations during the day, and who feel the need of additional education and training for business. The many earnest and ambitious persons, who for financial or other reasons could not avail themselves of a university education in regular day classes, can now obtain a complete course of training in commerce through the School's evening sessions. Persons who already have finished all or a portion of their university course, have the opportunity to supplement or complete their studies. Mature and experienced men and women who wish to occupy one or more evenings in the study of certain subjects of particular interest or benefit, have access to a selection of special courses in many fields of business.

Types of Courses

Two types of courses are available to evening students in the School of Commerce and Finance, Saint Louis University.

1. For the large majority of its evening students, the School strongly recommends one of the complete programs of study outlined on pages 67 to 75. These courses require from two to four years of attendance three evenings a week, from late September to June. By taking one of the complete courses, the student is assured of a broad, pro- to the degree of Associate in Science (Commerce).The four-year courses may be extended to meet the requirements of a standard university degree.

2. Students of sufficient maturity, experience and previous education, may take certain individual subjects. These subjects are given in classes which meet one or two evenings a week for a half year or a full year.

Admission

Admission Procedure

The admission of any prospective student to the Evening School involves the following procedure:

1. Application for Admission. The first step toward entrance consists in filing a formal application for admission by the prospective student. This application must be made on a special form obtained from the School, and should be brought or sent to the office of the School of Commerce and Finance, Saint Louis University, Davis-Shaughnessy Hall, 3674 Lindell Boulevard (8), St. Louis, Mo.

2. Review of Application. Upon receipt of an application for admission, the Committee on Admissions will first review and pass upon the applicant's eligibility, and will then notify the applicant in writing.

3. Registration. Prospective students, whose applications for admission have been accepted, will be registered in the School of Commerce and Finance on the dates announced in the calendar of this catalog.

Admission Requirements

The Evening School requirements for admission are in general identical with those of the Day School, except that since the Evening School is intended to serve the educational needs and interests of persons who are occupied in business or other pursuits during the day, the requirements for admission to the evening classes have been given a degree of flexibility. Thus an applicant for the evening classes may establish his eligibility either by graduation from a standard high school course, or by the attainment of sufficient maturity and business experience to enable him to follow an evening course with profit. For all cases, students not twenty-one years of age must be high school graduates. Early in the fall semester, examinations will be given to determine the aptitude for university studies in Commerce and Finance of all entering students.

Admission to Regular Evening Curricula

New students who satisfy the entrance requirements stated above, will be admitted to the first year program of any of the regular evening curricula outlined on pages 67 to 74. Such students, who constitute the large majority of the evening enrollment, are regularly matriculated and are classified as *regular* students.

Admission to Special Evening Courses

Although the School usually recommends a complete curriculum, students who possess sufficient maturity, experience and educational foundation, are permitted to take certain individual courses without following a complete curriculum. Such students are classified as *special* students.

In the main, special students are admitted only to those courses which are listed on pages 75 and 76. Exceptions to this rule are made only for students who have completed a regular university course and have obtained either a certificate or a degree. Such students may be permitted to take courses not included in the list of special courses.

Admission with Advanced Standing

Evening students who have satisfactorily completed university work in other acceptable colleges or universities will be given credit for such work to the extent that it satisfies the requirements of an evening curriculum in the School of Commerce and Finance, Saint Louis University.

Requirements for Degrees and Certificates

The regular four-year evening curricula lead to the Degree of Associate in Science (Commerce); the two-year curriculum to a Special Certificate. Properly qualified students may extend their studies to fulfill the requirements for the degree of Bachelor of Science in Commerce.

The Associate Degree in Science (Commerce)

The Associate Degree in Science (Commerce) will be conferred upon any student who:

1. Completes the course requirements of a regular evening curriculum.

2. Completes 72 semester hours of work with at least 144 credit points.

3. Has discharged all financial obligations to the University, including a five-dollar graduation fee.

The Special Certificate

A special certificate will be granted any student who completes the 36 semester hours of work prescribed in a two-year evening curriculum, known as the Secretarial Course, with at least 72 credit points and pays the graduation fee of three dollars.

The Degree of Bachelor of Science in Commerce

Ample opportunity is afforded evening students to fulfill the requirements for the degree of Bachelor of Science in Commerce. Students who have this objective in mind, are expected first to complete one of the regular four-year evening curricula, and then to follow a specially prepared program of additional evening courses for a period of at least three years. The requirements for a degree in the Evening Division are precisely the same as those in the Day Division of the School. Degree candidates must conform with:

1. The entrance requirements outlined on page 42.
2. The degree requirements shown on page 44.

Tuition and Fees

(All fees are subject to change without notice.)

Tuition

The tuition for all students following a regular four-year evening curriculum is $180.00 per year. The annual tuition may be paid in four quarterly payments of $45.00 on registration date, December 1, February 1, and April 1. This tuition entitles the student to a maximum of nine university hours of instruction per semester, and to the University News.

The tuition for all students following a regular two-year evening Secretarial curriculum is $180.00 per year, payable quarterly, $45.00 on October 1, December 1, February 1, and April 1.

The tuition for all special evening students, who register for less than nine semester hours of work in a semester, is based on a rate of $10.00 per semester hour. Exceptions in the basic rate of $10.00 per semester hour are made in a few special courses which bear special tuition rates. Special students, whose semester tuition is less than $40.00, are required to pay the full amount at the beginning of the semester. Special students whose semester tuition exceeds $45.00, may pay one-half at the beginning of the semester and one-half at the middle of the semester.

The Mid-Year Entrance Curriculum was discontinued after February, 1948. Students entering in February, 1949, will be required to carry a full load of nine semester hours.

Matriculation Fee

A matriculation fee of $5.00 is required of every evening student. This fee is paid but once, at the time of first enrollment in the Evening Division.

Special Fees

The following special fees are charged only when the occasion for the charge arises:

1. Examination Fees. A fee of $3.00 is charged for each conditioned examination, and a fee of $5.00 for each special examination.

2. Graduation Fee. Candidates for the degree of Associate in Science (Commerce) are required to pay a graduation fee of $5.00; for the Special Certificate, $3.00; for the degree of Bachelor of Science in Commerce, $10.00. These fees are payable by May 1, preceding graduation.

3. Change of Registration Fee—A fee of $1.00 is charged for every change in the course program of a student who receives permission to make such a change after the official registration days.

4. Deferred Payment Fee—When a student receives special permission to defer any portion of a full quarter's tuition (payable on October 1, December 1, February 1, and April 1), a deferred payment fee of $3.00 per semester is charged.

5. Late Registration Fee—Students who register after the officially designated registration dates, are charged a late registration fee of $5.00.

Text Books

Text book costs are approximately $30.00 a year, when purchased new in the University Book Store.

Regulations Affecting Tuition and Fees

All tuition and fees must be paid in advance as indicated above. No student is admitted to class until his current tuition and fee charges have been paid.

No deductions in tuition and fees are allowed for absences.

A student who is in debt to the University at the end of any semester is not permitted to register again in any School or College of the University, to graduate, or to receive an official statement of his credits from the Registrar until his indebtedness has been discharged.

Refunds

If an evening student withdraws after the middle of any quarter, no portion of that quarter's tuition payment will be refunded to him. If he withdraws before the middle of the quarter, one-half of the quarter's tuition payment may be refunded to him.

School Regulations

Withdrawals from Courses and Withdrawals from School

A student is permitted to withdraw either from certain courses or to withdraw entirely from school prior to the end of the fifth week of the school semester, providing that the permission of the Dean or the Assistant Dean is secured. The grade or grades for such a student will be "W".

If a student seeks to cease attending certain courses or wishes to drop from school after the close of the fifth week of the school semester, such a student must secure the permission of the Dean or the Assistant Dean for withdrawal and the grade for the course or courses concerned will be either a "W" or "F" at the discretion of the Dean or the Assistant Dean.

The general policy of the school is that no student shall stop his attendance at class unless he has been permitted to do so.

Absence from Class

In the Evening Division, students whose absences in any course total over twenty per cent of the scheduled meetings of the course, may not be admitted to the mid-year or the final examinations nor receive credit in the course.

Absence from class or laboratory exercises during the twenty-four hours preceding or following any University holiday or vacation will be recorded as three absences for each exercise missed, unless permission has been previously requested by the student and granted by the Dean.

Tardiness after roll call will be counted as half an absence from the recitation period. The student coming late is responsible for seeing that the instructor changes the absence noted at the beginning of class to a tardiness.

The College Year

The college year is divided into two semesters. The first semester of the year 1948-49 begins on September 27, 1948, and the second, on February 14, 1949.

Schedule of Courses—Evening School

The Evening School of the School of Commerce and Finance offers complete curricula. Experience has shown that a well balanced series of related subjects makes for that broad grasp and effective training which lay a solid foundation for leadership in business. The School does not recommend isolated branches or a collection of unrelated courses.

In harmony with this policy, the School offers seven complete evening curricula:

I. Curriculum in Accounting.

II. Curriculum in Business Administration.

III. Curriculum in Economics.

IV. Curriculum in Finance.

V. Curriculum in Industrial Relations.

VI. Curriculum in Marketing.

VII. Secretarial Course.

These curricula are outlined in detail on the following pages.

Each of the first six curricula requires four years of study, upon completion of which the degree of Associate in Science (Commerce) is conferred. The Secretarial Course requires two years of study, and leads to a Special Certificate.

Accounting Curriculum
Business Administration Curriculum
Economics Curriculum
Finance Curriculum

Freshman Year—First Semester		*Hrs.*
Blw 11	Law of Contracts	2
En 5a	Rhetoric and Composition	2
Ac 5a	Constructive Accounting	4
Pl 3a	Fundamentals of Logic	1
		9

Freshman Year—Second Semester		
Blw 21	Law of Partnerships, Corporations, Agency	2
En 5b	Rhetoric and Composition	2
Ac 5b	Constructive Accounting	4
Pl 3b	Fundamentals of Logic	1
		9

The freshman-sophomore curriculum in marketing appears on pages 72 and 73; in Industrial Relations on page 71.

Sophomore Year—First Semester		*Hrs.*
Blw 41a	Law of Negotiable Instruments	1
Ec 53	Elements of U. S. Economic History	2
Ec 1a	Fundamental Economics	2
Ac 21a	Principles of Accounting	4
		9

Sophomore Year—Second Semester		
Blw 41b	Law of Negotiable Instruments	1
Ec 1b	Fundamental Economics	2
Ac 21b	Principles of Accounting	4
Mt 13a,b	Business Algebra	2
		9

Curriculum in Accounting

The curriculum in Accounting, offered in the Evening School, provides a broad fundamental education for business and a thorough training in accounting principles and practices. The degree of Associate in Science (Commerce) is conferred after the completion of the course.

Junior Year—First Semester		
Ec 121	Principles of Money and Banking	2
Fn 111a	Introduction to Corporate Finance	2
Ac 123	Intermediate Accounting Theory and Practice	4
Mt 107a	Mathematics for Accountants	1
		9

Junior Year—Second Semester		
Ac 133	Cost Accounting Principles and Practice A	2
Ac 125	Advanced Accounting Theory and Practice	2
Fn 111b	Introduction to Corporate Finance	2
Ec 141	Principles of Labor Economics	2
Mt 107b	Mathematics for Accountants	1
		9

Senior Year—First Semester		
Ac 161	Federal Income Tax Principles	2
Ac 135a	Cost Accounting Principles and Practice B	2
Ac 141a	Auditing Principles and Practice	2
En 7	Advanced Composition	3
		9

Senior Year—Second Semester		
Ac 135b	Cost Accounting Principles and Practices B	2
Ac 141b	Auditing Principles and Practice	2
Ba 121	Principles of Budgetary Control	2
Pl 25	General and Applied Ethics	3
		9

Curriculum in Business Administration

The curriculum in Business Administration is intended for students who desire the benefits of a broad training for business, without marked specialization in any single field. The degree of Associate in Science (Commerce) is conferred after the completion of the course.

Junior Year—First Semester		*Hrs.*
Ec 121	Principles of Money and Banking	2
Fn 111a	Introduction to Corporate Finance	2
Ba 101	Principles of Business Management	2
Mt 107a	Mathematics for Accountants	1
Mk 101	Marketing Principles A	2
		9

Junior Year—Second Semester		
Fn 115	Principles of Credits	2
Mk 103	Marketing Principles B	2
Fn 111b	Introduction to Corporate Finance	2
Ec 141	Principles of Labor Economics	2
Mt 107b	Mathematics for Accountants	1
		9

Senior Year—First Semester		
Ba 171	Principles of Personnel Management	2
Mk 131	Salesmanship	2
Ec 171a	Statistics and Statistical Methods	2
En 7	Advanced Composition	3
		9

Senior Year—Second Semester		
Mk 121	Principles of Advertising	2
Ec 171b	Statistics and Statistical Methods	2
Ba 121	Principles of Budgetary Control	3
Pl 25	General and Applied Ethics	3
		9

Economics Curriculum

The Economics Curriculum furnishes the student an insight into the deeper factors affecting business decisions and is designed to meet the needs of the student who wishes his training to serve long-run rather than immediate objectives. The degree of Associate in Science (Commerce) is conferred after the completion of the course.

Junior Year—First Semester		*Hrs.*
Ec 121	Principles of Money and Banking	2
Ec 171a	Statistics and Statistical Methods	2
Fn 111a	Introduction to Corporate Finance	2
Ba 101	Principles of Business Management A	2
Ec 185a	Government Regulation of Business	1
		9

Junior Year—Second Semester

Ec 141	Principles of Labor Economics	2
Fn 111b	Introduction to Corporate Finance	2
Ec 171b	Statistics and Statistical Methods	2
Ec 173	Fundamentals of Business Cycles	2
Ec 185b	Government Regulation of Business	1
		9

Senior Year—First Semester

Ec 101	Economic Theory	2
Ec 155	Economic History Since 1750	2
Ba 171	Principles of Personnel Management	2
En 7	Advanced Composition	3
		9

Senior Year—Second Semester

Ec 107	Types of Economic Organization	2
Fn 181	Government Finance	2
Fn 173	Business Forecasting	2
Pl 25	General and Applied Ethics	3
		9

Finance Curriculum

The Finance Curriculum furnishes both a practical and theoretical training for the student whose interests and opportunities lie in the field of financial administration. The degree of Associate in Science (Commerce) is conferred after the completion of the course.

Junior Year—First Semester *Hrs.*

Ec 121	Principles of Money and Banking	2
Ec 171a	Statistics and Statistical Methods	2
Fn 111a	Introduction to Corporate Finance	2
Ba 101	Principles of Business Management	2
Ec 185a	Government Regulation of Business	1
		9

Junior Year—Second Semester

Ec 141	Principles of Labor Economics	2
Fn 111b	Introduction to Corporate Finance	2
Ec 171b	Statistics and Statistical Methods	2
Ec 173	Fundamentals of Business Cycles	2
Ec 185b	Government Regulation of Business	1
		9

Senior Year—First Semester

Fn 113	Financial Statement Analysis	2
Fn 115	Principles of Credit	2
Ba 171	Principles of Personnel Management	2
En 7	Advanced Composition	3
		9

Senior Year—Second Semester

Ec 107	Types of Economic Organization	2
Fn 191	Principles of Investment	2
Fn 173	Business Forecasting	2
Pl 25	General and Applied Ethics	3
		9

Curriculum in Industrial Relations

This curriculum in Industrial Relations is designed to provide factual and analytical data necessary for an insight into practical labor relations, including personnel administration. The degree of Associate in Science (Commerce) is conferred upon the successful completion of the four-year course.

Freshman Year—First Semester		*Hrs.*
Blw 11	Law of Contracts	2
En 5a	Rhetoric and Composition	2
Ac 3a	Constructive Accounting	2
Pl 3a	Fundamentals of Logic	1
Ba 51	Industrial Relations I	2
		9

Freshman Year—Second Semester

Blw 21	Law of Partnerships, Corporations, Agency	2
En 5b	Rhetoric and Composition	2
Ac 3b	Constructive Accounting	2
Pl 3b	Fundamentals of Logic	1
Ba 53	Industrial Relations II	2
		9

Sophomore Year—First Semester

Ec 1a	Fundamental Economics	2
Ac 7a	Accounting Fundamentals II	2
Ec 53	Elements of United States Economic History	2
Ba 55	Industrial Relations III	2
Sph 25a	Parliamentary Practice	1
		9

Sophomore Year—Second Semester

Ec 1b	Fundamental Economics	2
Ac 7b	Accounting Fundamentals II	2
Ba 57	Industrial Relations IV	2
Ba 61	Business Reports	2
Sph 25b	Parliamentary Practice	1
		9

Junior Year—First Semester *Hrs.*

Ec 139a	Introduction to Labor Economics	2
Ec 147a	Labor Legislation	2
Ec 171a	Statistics and Statistical Methods	2
Ec 121	Principles of Money and Banking	2
Ec 185a	Government Regulation of Business	1
		9

Junior Year—Second Semester

Ec 147b	Labor Legislation	2
Ba 171	Principles of Personnel Management	2
Ec 139b	Introduction to Labor Economics	2
Ec 185b	Government Regulation of Business	1
Ec 171b	Statistics and Statistical Methods	2
		9

Senior Year—First Semester

Ec 181	Economics of Large Scale Production	2
Ba 165	Negotiation and Administration of Labor Agreements	2
En 7	Advanced Composition	3
Ba 173	Industrial Supervision	2
		9

Senior Year—Second Semester

Ec 107	Types of Economic Organization	2
Sph 102	Practical Speaking	2
Ba 169	Job Evaluation and Methods of Wage Payment	2
Pl 25	General and Applied Ethics	3
		9

Curriculum in Marketing

The evening course in Marketing is particularly planned to benefit persons who are engaged or interested in selling advertising, sales, office and administrative work, sales analysis, retail and wholesale distribution. Upon completion of the required four year program, the degree of Associate in Science (Commerce) is conferred.

Freshman Year—First Semester *Hrs.*

Blw 11	Law of Contracts	2
En 5a	Rhetoric and Composition	2
Ac 3a	Fundamentals of Accounting	2
Pl 3a	Fundamentals of Logic	1
Mk 1a	Introduction to Marketing Principles	2
		9

Freshman Year—Second Semester

Blw 21	Law of Partnerships, Corporations, Agency	2
En 5b	Rhetoric and Composition	2
Ac 3b	Fundamentals of Accounting	2
Pl 3b	Fundamentals of Logic	1
Mk 1b	Introduction to Marketing Principles	2
		9

Sophomore Year—First Semester

Blw 41a	Law of Negotiable Instruments	1
Ec 11	Elements of Economic Geography	2
Ec 1a	Fundamental Economics	2
Ac 7a	Accounting Fundamentals II	2
Mk 3a	Introduction to Marketing Problems	2
		9

Sophomore Year—Second Semester

Blw 41b	Law of Negotiable Instruments	1
Ec 1b	Fundamental Economics	2
Ac 7b	Accounting Fundamentals II	2
Sm 65	Business Correspondence and Report Writing	2
Mk 3b	Introduction to Marketing Problems	2
		9

Junior Year—First Semester

Ec 121	Principles of Money and Banking	2
Ec 171a	Statistics and Statistical Methods	2
Mk 151	Merchandising Laboratory A	2
Mk 131	Salesmanship	2
Mt 13a	Fundamentals of Algebra	1
		9

Junior Year—Second Semester

Ec 171b	Statistics and Statistical Methods	2
Fn 115	Principles of Credits	2
Mk 153	Merchandising Laboratory B	2
Ec 101	Economic Theory	2
Mt 13b	Fundamentals of Algebra	1
		9

Senior Year—First Semester

Ba 171	Principles of Personnel Management	2
Mk 121	Principles of Advertising	2
Mk 115a	Market Analysis	2
En 7	Advanced Composition	3
		9

Senior Year—Second Semester

Mk 133	Principles of Sales Management	2
Mk 115b	Market Analysis	2
Mk 135	Principles of Retail Store Management	2
Pl 25	General and Applied Ethics	3
		9

Secretarial Course

The Secretarial Course is designed to give capable young men and women the knowledge and training which will enable them to act as efficient assistants and representatives of executives.

The duties of such a position are varied and exacting, requiring wide and accurate information in addition to tact and sound judgment.

This course is completed in two years and is intended for High School graduates or for those who have had sufficient business experience.

Freshman Year—First Semester		*Hrs.*
Blw 11	Law of Contracts	2
En 5a	Rhetoric and Composition	2
Ac 3a	Fundamentals of Accounting	2
Pl 3a	Fundamentals of Logic	1
Sm 61	Secretarial Methods	2
		9

Freshman Year—Second Semester

Blw 21	Law of Partnerships, Corporations, Agency	2
En 5b	Rhetoric and Composition	2
Ac 3b	Fundamentals of Accounting	2
Pl 3b	Fundamentals of Logic	1
Ba 71	Human Relations in Business	2
		9

Sophomore Year—First Semester

Blw 41a	Law of Negotiable Instruments	1
Ec 53	Elements of U. S. Economic History	2
Ec 1a	Fundamental Economics	2
Ac 7a	Accounting Fundamentals II	2
Sm 63	Business Correspondence and Report Writing A	2
		9

Sophomore Year—Second Semester

Blw 41b	Law of Negotiable Instruments	1
Ec 1b	Fundamental Economics	2
Ac 7b	Accounting Fundamentals II	2
Sm 65	Business Correspondence and Report Writing B	2
Mt 13	Business Algebra	2
		9

Special Evening Courses

The School of Commerce and Finance offers complete, coordinated curricula leading to a balanced business education. The School does not encourage and ordinarily does not permit students to take a series of scattered and unrelated courses.

Students with proper educational background, business experience, or maturity, may be permitted to take courses for which they are qualified from the following list. No more than six semester hours is permitted in any one term. Students who do not make a grade of "C" will not be permitted to register for further work.

The University reserves the right to withdraw a course for which the registration is insufficient.

Course No.	*Subject*	*Semester Hours*
ACCOUNTING		
Ac 250	Cases and Problems in Public Accounting	To be arranged
BUSINESS ADMINISTRATION		
Ba 51	Industrial Relations I	2
Ba 53	Industrial Relations II	2
Ba 55	Industrial Relations III	2
Ba 57	Industrial Relations IV	2
Ba 101	Principles of Business Management A	2
Ba 103	Principles of Business Management B	2
Ba 121	Principles of Budgetary Control	2
Ba 141	Fundamentals of Industrial Management	2
Ba 165	Negotiation and Administration of Labor Agreements	2
Ba 169	Job Evaluation and Methods of Wage Payment	2
Ba 171	Principles of Personnel Management	2
Ba 173	Industrial Supervision	2
ECONOMICS		
Ec 1a,b	Fundamental Economics	2
Ec 11	Elements of Economic Geography	2
Ec 53	Elements of U. S. History	2
Ec 101	Economic Theory	2
Ec 121	Principles of Money and Banking	2
Ec 141	Principles of Labor Economics	2
Ec 155	Economic History since 1750	2
Ec 171a, b	Statistics and Statistical Methods	2
Ec 185a, b,	Government Regulation of Business	2
ENGLISH		
En 5a, b	Rhetoric and Composition	2
En 7	Advanced Composition	3
Sm 63	Business Correspondence and Report Writing A	2
Sm 65	Business Correspondence and Report Writing B	2

FINANCE

Fn 113	Financial Statement Analysis	2
Fn 135	Property Insurance	2
Fn 141	Real Estate	2
Fn 173	Business Forecasting	2
Fn 181	Principles in Government Finance	2
Fn 191	Principles of Investment	2
Fn 193	Investment Supervision	2

MARKETING

Mk 101	Marketing Principles A	2
Mk 103	Marketing Principles B	2
Mk 105	Problems in Marketing A	2
Mk 107	Problems in Marketing B	2
Mk 115a, b	Market Analysis	2
Mk 133	Principles of Sales Management	2
Mk 135	Principles of Retail Store Management	2

MATHEMATICS

Mt 13a, b	Business Algebra	2
Mt 107a, b	Mathematics for Accountants	2

PHILOSOPHY

Pl 3a, b	Fundamentals of Logic	2
Pl 7	Essentials of Logic	2
Pl 25	General and Applied Ethics	3

(The required sequence of upper division Philosophy courses for the Bachelor's Degree, Pl 120, 140, 150, and 151, is regularly offered for those Associate in Science graduates who wish to complete their requirements for the Bachelor's Degree.)

Departments of Instruction

Introductory Notes

The courses of instruction in all Schools of the University are numbered in accordance with a unified plan. To facilitate consultation, the following points should be borne in mind:

(a) Lower Division Courses, numbered 1 to 99, are, in general, elementary or introductory. They are open to freshmen and to sophomores who have the necessary preparation and may not be offered in fulfillment of the requirements for the Master's and Doctor's Degrees.

(b) Upper Division Courses, numbered 100 to 199, are more advanced and are accepted for undergraduate as well as graduate credit under such restrictions as may be in force in the various departments. For these courses, elementary training in the same or allied subjects is a prerequisite. They are not open to freshmen or sophomores.

(c) Courses numbered 200 to 299 are restricted and are intended for graduate students only. Undergraduate students of senior standing who may desire to attend such courses must obtain the written consent of the Dean of the School of Commerce and Finance and of the Dean of the Graduate School, and credit for such attendance will be allowed only under special conditions.

(d) The decade numbers in a given department of instruction indicate subdivisions of the subject.

(e) Credit for courses is given in terms of semester hours. A semester hour is defined as a subject taken for one semester, with one recitation period weekly. A semester hour of laboratory work, however, is defined as two clock hour periods in a given subject a week for one semester.

(f) At the head of the Departments of Accounting, Business Administration, Business Law, Economics, Finance, and Marketing, which are the departments administered by the School of Commerce and Finance, appears a list of all faculty member of the department. Academic records of all faculty members are shown in the General Catalogue of the University. In the University departments the only names carried are those members of the departments who regularly teach students of the School of Commerce and Finance.

(g) The following is a list of the key letters used to indicate the different departments of instruction, both in the subsequent announcements as well as in official transcripts of credits issued by the University:

Key Symbols for Courses

Ac .....Accounting
Ba.....Business Administration
Blw .....Business Law
Ec .....Economics
En .....English
Fn .....Finance
Gg .....Geography
Hs .....History
Mk .....Marketing
Mt .....Mathematics
Pl .....Philosophy
Pe .....Physical Education
Ps .....Psychology
Rl .....Religion
Sph .....Speech
Sm .....Secretarial Studies

Accounting (Ac)

Mr. Lang, *Director,* Mr. Klausner, Mr. Cantwell, Mr. Keller, Mr. Braeckel, Mr. Guntly, Mr. Paradoski, Mr. Wuller, Mr. Albers, Mr. Beckerle, Mr. Fagan, Mr. Fink, Mr. Friehs, Mr. Hallemann, Mr. McDaniel, Miss Martin, Mr. R. Meyers, Mr. Milles, Mr. Reher, Mr. Verbeke, Mr. Zieha, Mr. Amsden, Mr. Bauer, Mr. Boland, Mr. Bounk, Mr. Brenner, Mr. Bruen, Mr. Cavanagh, Mr. Cheely, Mr. Clark, Mr. Coffey, Mr. Coleman, Mr. Cowan, Mr. Dews, Mr. Forrest, Mr. Halloran, Mr. Hayden, Mr. Holland, Mr. D. Hurley, Mr. Kelly, Mr. Knaup, Mr. Knefel, Mr. Leber, Mr. Linek, Mr. McElroy, Mr. Maul, Mr. J. Meyers, Mr. J. Murphy, Mr. Nay, Mr. O'Connor, Mr. Perry, Mr. Potts, Mr. Proctor, Mr. Reck, Mr. Scheller, Mr. Schlosser, Mr. Schopp, Mr. Schuster, Mr. Slais, Mr. A. Smith, Mr. Snider, Mr. Wertz, Mr. Whiteside, Mr. Wild, Mr. Zwart.

And the following from other departments: Mr. Neukum.

Prerequisites for Graduate Study with Accounting as the Major or Principal Study

Besides the general requirements as stated in the catalog of the Graduate School the equivalent of an undergraduate major in Accounting as understood in this University is required. Course Ec 170 or its equivalent is also required.

Requirements for the Master's Degree

A total of twenty-four semester hours of courses in the 100 and 200 groups will be required. Of these at least one-half must be chosen from courses in Accounting and the other half arranged with the approval of the Director of this Department. At least one-half of the major and one-half of the total credit hours must be chosen from the 200 group.

Lower Division Courses

1. Accounting Fundamentals I. One semester; four hours. Staff.

3a, b. Fundamentals of Accounting. Two semesters; four hours. Zwart.

4a, b. Accounting I. Two semesters; six hours. Staff.

5a, b. Constructive Accounting. Two semesters; eight hours. Staff.

7a, b. Accounting Fundamentals II. Two semesters; four hours. Prerequisite, Ac 1 or Ac 3a,b. Zwart.

10a, b. Accounting II. Two semesters; six hours. Prerequisite Ac 4. Staff.

21a, b. Principles of Accounting. Two semesters; eight hours Prerequisite Ac 5 or Ac 7. Staff.

Upper Division Courses

100.* MANAGERIAL ACCOUNTING I. One semester; three hours. LINEK.

102* MANAGERIAL ACCOUNTING II. One semester; three hours. LINEK.

104.* MANAGERIAL ACCOUNTING III. One semester; three hours. LINEK.

106.* MANAGERIAL ACCOUNTING IV. One semester; three hours. LINEK.

120. INTERMEDIATE ACCOUNTING. One semester; five hours. Prerequisite, Ac 10a,b. KLAUSNER.

122. ADVANCED ACCOUNTING. One semester; five hours. Prerequisite, Ac 120. KLAUSNER.

123. INTERMEDIATE ACCOUNTING THEORY AND PRACTICE. One semester; four hours. Prerequisite, Ac 21a,b. GUNTLY, KLAUSNER.

125. ADVANCED ACCOUNTING THEORY AND PRACTICE. One semester; two hours. Prerequisite, Ac 123. GUNTLY, KLAUSNER.

130. COST ACCOUNTING I. One semester; four hours. Prerequisite, Ac 10a,b. LANG, GUNTLY, CANTWELL, BECKERLE.

132. COST ACCOUNTING II. One semester; three hours. Prerequisite, Ac 130. STAFF.

133. COST ACCOUNTING PRINCIPLES AND PRACTICE A. One semester; two hours. Prerequisite, Ac 21a,b. GUNTLY, ZWART.

135a,b. COST ACCOUNTING PRINCIPLES AND PRACTICE B. Two semesters; four hours. Prerequisite, Ac 133. SCHUSTER, FORREST.

140. AUDITING. One semester; three hours. Prerequisite, Ac 122. LANG.

141a,b. AUDITING PRINCIPLES AND PRACTICES. Two semesters; four hours. Prerequisite, Ac 125. LANG.

160. FEDERAL INCOME TAX. One semester; three hours. Prerequisite, Ac 120. LANG, KELLER.

161. FEDERAL INCOME TAX PRINCIPLES. One semester; two hours. Prerequisite, Ac 123. LANG, KELLER.

170. REPORT WRITING. One semester; one hour. STAFF.

198. SPECIAL STUDY. Time and credit to be arranged.

Courses in Other Departments Accepted for Credit in the Department of Accounting

Ba 120, Fn 112.

Graduate Courses

220. ACCOUNTING SYSTEMS. One semester; three hours. Prerequisites, Ac 122 and Ac 132. LANG.

222. CONSOLIDATED STATEMENTS. One semester; three credit hours. GUNTLY.

230. PROBLEMS IN INDUSTRIAL ACCOUNTING. One semester; three hours. Prerequisites, Ac 122 and Ac 132. LANG.

*Open only to candidates for the M. B.A. degree.

250. Cases and Problems in Public Accounting. Time and credit to be arranged. Prerequisites, Ac 132 and Ac 140 or equivalent. Lang, Coleman, Snider, Schuster, Braeckel.

266. Seminar in Tax Problems.. One semester, three hours. Braeckel.

280. Municipal Accounting. One semester; three hours. Prerequisite, Ac 122. Guntly.

290. Seminar. Time and credit to be arranged. Prerequisites, all undergraduate accounting courses.

291. Accounting Journal Club. One semester; one hour. Cantwell, Lang.

298. Graduate Reading Course. Credit to be arranged.

299. Research. Credit to be arranged.

Business Administration (Ba)

Mr. Gast, *Director,* Dr. Bruce, Dr. Noffsinger, Mr. Quinn, Mr. Berra, Mr. Dauten, Mr. Glynn, Mrs. McDonough, Mr. G. Baker, Mr. Blank, Mr. Flannery, Mrs. Hendrickson, Mr. Higginbotham, Mr. Irwin, Mr. McCrum, Mr. A. Meyers, Sr., Mr. Payne, Miss Pendleton, Mr. Taylor, Miss Vanderschmidt.

And the following from other departments: Mr. Klausner, Dr. Taeusch, Fr. Brown, Dr. Simmons, Mr. Albers, Mr. Fink, Mr. Kotthoff, Miss Martin, Mr. Gunn, Mr. Hart, Mr. McCue, Mrs. Schwier, Miss Walleman, Mr. G. Wright.

Lower Division Courses

2. Business Organization. One semester; three hours. Zieha.

4. Office Procedure. One semester; three hours. Zieha.

10. Principles of Business Organization and Control. One semester; two hours. Staff.

51. Industrial Relations I. One semester; two hours. Staff.

53. Industrial Relations II. One semester; two hours. Staff.

55. Industrial Relations III. One semester; two hours. Staff.

57. Industrial Relations IV. One semester; two hours. Staff.

61a, b. Business Reports. One semester; two hours. Staff.

70. Human Factors in Management. One semester; two hours. Taylor.

71. Human Relations in Business. One semester; two hours. Taylor.

Upper Division Courses

100. Business Management. One semester; three hours. Staff.

101. Principles of Business Management. One semester; two hours. Higginbotham.

102. Problems in Business Administration. One semester; three hours. Staff.

110a,b. Business Organization and Control. Two semesters; six hours. Prerequisite, Sophomore standing in Pre-Legal or I.T. program. No mid-year entrance. Gast.

120. Budgetary Control One semester; three hours. Prerequisites, Ac 120, Ba 100. Klausner.

121. Principles of Budgetary Control. One semester; two hours. Prerequisite, Ac 21a, b. McCrum.

123. Controllership. One semester; two hours. McCrum.

130. Traffic Management. One semester; three hours. Prerequisite, Junior standing. Flannery.

140. Industrial Management. One semester; three hours. Prerequisite, Ba 100. Gast.

141. Fundamentals of Industrial Management. One semester; two hours. Irwin.

142. Industrial Engineering Methods. One semester; three hours. Staff.

144. Manufacturing Methods and Materials A. One semester; three hours. Gast.

146. Manufacturing Methods and Materials B. One semester; three hours. Prerequisite, Ba 144. Gast.

164. Administration of Labor Agreements. One semester; three hours. Walleman.

165a,b. Execution of Labor Agreements. Two semesters; four hours. Cole.

168. Methods of Wage Payment. One semester; three hours.

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169. Job Evaluation and Methods of Wage Payment. One semester; two hours. Staff.

170. Personnel Management. One semester; three hours. Prerequisite, Ba 100. Berra.

171. Principles of Personnel Management. One semester; two hours. Staff.

172. Problems in Industrial Supervision. One semester; three hours. Prerequisites, Ba 100, 170. Dauten.

173. Industrial Supervision. One semester; two hours. Taylor.

180. Industrial Purchasing. One semester; three hours. Prerequisite, Ba 100. Gast.

198. Special Study. Time and credit to be arranged.

Secretarial Courses (Sm)

61. Secretarial Methods. One semester; two hours. Pendleton.

62. Business Correspondence. One semester; three hours. Vanderschmidt.

63. Business Correspondence and Report Writing A. One semester; two hours. Vanderschmidt.

65. Business Correspondence and Report Writing B. One semester; two hours. Vanderschmidt.

67a,b. Business Reports. Two semesters; two hours. Staff.

169. Methods of Teaching Commercial Subjects in Secondary Schools. One semester; three hours. Vanderschmidt.

A, B, C, D.* Typewriting. Each course one semester; three hours. Sarachon-Hooley.

L, M, N, O.* Shorthand. Each course one semester; three hours. Sarachon-Hooley.

T.* Thomas Method. One semester; three hours. Sarachon-Hooley.

Courses in Other Departments Accepted for Credit in Business Administration

Ec 127; Fn 120; Mk 132.

Graduate Courses

200. The Theory of Management. One semester; three hours. Gast.

210. Administrative Policy. One semester; three hours. Taeusch.

290. Case Studies in Management. One semester; three hours. Staff.

298. Graduate Reading Course. Credit to be arranged. Staff.

299. Research. Credit to be arranged. Staff.

Business Law (Blw)

Mr. Schowengerdt, *Director,* Mr. Watkins, Mr. Motherway, Mr. Roos, Mr. Bahn, Mr. E. Baker, Mr. Balfay, Mr. Boecker, Mr. Boisaubin, Mr. Boyles, Mr. Brauch, Mr. Case, Mr. Cole, Mr. Flynn, Mr. Grimm, Mr. Hassett, Mr. Hatton, Mr. Herrmann, Mr. Hummert, Mr. Keaney, Mr. Kenney, Mr. Kessler, Mr. King, Mr. McCarty, Mr. McNearney, Mr. Neill, Mr. Neumann, Mr. Pfeffer, Mr. Pollman, Mr. Schillinger, Mr. Schuler, Mr. Seegers, Mr. Steitz, Mr. Taff, Mr. Trumbull, Mr. Weiss, Mr. Wright.

And the following from other departments: Mr. T. Quinn, Mr. Sinclitico, Mr. Hart.

Lower Division Courses

8. Principles of Business Law. One semester; three hours. Staff.

*College credit is given for these courses and they are recorded on the official transcript, but they are not acceptable for the Degree of Bachelor of Science in Commerce. They are open only to students in the Day Division Secretarial Course.

11. Law of Contracts. One semester; two hours. Staff.

18. Business Law I. One semester; three hours. Staff.

21. Law of Agency, Partnerships, Corporations. One semester; two hours. Staff.

28. Business Law II. One semester; three hours. Staff.

41a, b. Law of Negotiable Instruments. Two semesters; two hours. Staff.

80. Aviation Law. One semester; three hours. Staff.

Upper Division Courses

138. Business Law III. One semester; three hours. Staff.

Economics (Ec)

Fr. Dempsey, *Director*, Fr. Crane, Fr. Brown, Dr. Ischboldin Al Bakri, Dr. Silvanie, Mr. A. C. Meyers, Jr., Dr. Junckerstorff, Fr. McGinley, Mr. Connors, Mr. Godaire, Mr. Hayes, Mr. Joyce, Mr. Livingston, Mrs. McNearney, Fr. Miller, Mr. Schwier, Mr. Waeltermann, Mr. Ashen, Mr. Berra, Mr. Kotthoff, Mr. Moffitt, Mr. Soldofsky, Miss Walleman, Mr. Wherry, Mr. Blackwell, Mr. Daly, Mr. Eberle, Mr. Garesche, Mr. Hall, Mr. Linzee, Mr. Moore, Mr. Muellerleile, Mr. Mullen, Dr. Purdy, Mr. Robinson, Mr. H. Smith, Mrs. Schwier, Mr. Trent, Mr. L. Young, Mr. P. Young.

And the following from other departments: Dr. Hauhart, Dr. O'Neill, Dr. Radke, Dr. Taeusch, Dr. Mihanovich, Dr. Simmons, Mr. Roos, Mr. Carmody, Mr. Fagan, Mr. Klenck, Mr. Heuson, Mr. McCluggage, Mr. Cheely, Mr. Corrigan, Mr. DuBois, Mr. D. Hurley, Mr. J. Meyers, Mr. Potts, Mr. Reck.

Prerequisites for Graduate Study with Economics as the Major or Principal Study

Besides the general requirements as stated in the catalog of the Graduate School, the equivalent of an undergraduate major in Economics as understood in this University is required. A reading knowledge of French and German is recommended. Ec 100, 120, 170, or equivalents must be included in the course.

Requirements for the Master's Degree

A total of twenty-four semester hours of courses in the 100 or 200 group will be required. Of these at least one-half must be chosen from courses in Economics and the other half arranged with the approval of the Director of this department. At least one-half of the major and one-half of the total credit hours must be chosen in the 200 group.

Requirements for the Degree of Doctor of Philosophy

For information in regard to the Degree of Doctor of Philosophy, consult the catalog of the Graduate School.

Lower Division Courses

1a, b. FUNDAMENTAL ECONOMICS. Two semesters; four hours. Prerequisite, Ec 51. STAFF.

2a, b. PRINCIPLES OF ECONOMICS. Two semesters; six hours. Prerequisite, Ec 50. STAFF.

4. INTRODUCTION TO ECONOMICS. One semester; three hours. STAFF.

10. ECONOMIC GEOGRAPHY. One semester; three hours. MOFFITT.

11. ELEMENTS OF ECONOMIC GEOGRAPHY. One semester; two hours. LIVINGSTON, CONOYER.

41. THE EUROPEAN LABOR MOVEMENT. One semester; two hours. LIVINGSTON.

50. ECONOMIC HISTORY OF THE UNITED STATES. One semester; three hours. HAYES, SOLDOFSKY, MCNEARNEY, LIVINGSTON.

53. ELEMENTS OF UNITED STATES ECONOMIC HISTORY. One semester; two hours. ROBINSON.

70. INTRODUCTORY STATISTICS. One semester; three hours. Prerequisite, Freshman mathematics. MEYER, WHERRY, WAELTERMANN.

Upper Division Courses

100. INTERMEDIATE ECONOMIC ANALYSIS. One semester; three hours. Prerequisite, Ec 2a,b and Ec 70. ISCHBOLDIN.

101. ECONOMIC THEORY. One semester; two hours. Prerequisite, Ec 1. YOUNG.

106. THEORIES OF CORPORATE ECONOMY. One semester; three hours. Prerequisite, Junior standing. DEMPSEY, MILLER.

107. TYPES OF ECONOMIC ORGANIZATION. One semester; two hours. Prerequisite, Junior standing. DEMPSEY, MILLER.

116. HISTORY OF ECONOMIC ANALYSIS. One semester; three hours. Prerequisite, Senior standing. PORTER.

118. CONTEMPORARY ECONOMIC THOUGHT. One semester; three hours. Prerequisite, Senior standing. PORTER.

120. MONEY AND BANKING. One semester; three hours. Prerequisite, Ec 2a, b and Ec 70. HAYES, HAUHART, O'NEILL.

121. PRINCIPLES OF MONEY AND BANKING. One semester; two hours. Prerequisite, Ec 1a,b. DUBOIS, CORRIGAN.

127. EXPORT PROCEDURE. One semester; two hours. MOORE, SMITH.

138. EUROPEAN LABOR ORGANIZATIONS. One semester; three hours. MANKIEWICZ.

139a,b. INTRODUCTION TO LABOR ECONOMICS Two semesters; four hours. Prerequisite, Ec 1a,b. STAFF.

140. LABOR ECONOMICS. One semester; three hours. Prerequisites, Ec 2a,b and Ec 70. BROWN.

141. PRINCIPLES OF LABOR ECONOMICS. One semester; two hours. Prerequisite, Ec 1a,b. BROWN, SCHWIER.

142. Economics of Social Security. One semester; three hours. Prerequisites, Ec 2a,b and Ec 70. Brown, Schwier.

143. Economic Aspects of Social Security. One semester; two hours. Prerequisite, Ec 1a,b. Schwier.

146. Labor and the Law. One semester; three hours. Schwier.

147a,b. Labor Legislation. Two semesters; four hours. Roos.

148. Labor Institutions. One semester; three hours. Brown.

149a,b. Contemporary Labor Institutions. Two semesters; four hours. Daly.

154. Economic History Since the Industrial Revolution. One semester; three hours. Prerequisite, Junior standing. Soldofsky, Ischboldin.

155. Economic History Since 1750. One semester; two hours. Prerequisite, Junior standing. Trent, Ischboldin.

156. Intermediate Economic History. One semester; three hours. Prerequisite, Junior standing. Ischboldin.

170. Intermediate Statistics. One semester; three hours. Prerequisite, Ec 70. Meyers, Waeltermann.

171a,b. Statistics and Statistical Methods. Two semesters; four hours. Linzee, Noffsinger.

172. Business Cycles. One semester; three hours. Prerequisites, Ec 2a,b and Ec70. Meyers.

173. Fundamentals of Business Cycles. One semester; two hours. Prerequisites, Ec 1a, b and Ec 171.

174. Introduction to Mathematical Economics. One semester; three hours. A. Meyers.

180. Competition, Combination and Control.. One semester; three hours. Prerequisites, Ec 2a, b and Ec 70. Brown, Silvanie.

181. Economics of Large Scale Production. One semester; two hours. Joyce.

184. Government and Business. One semester; three hours. Prerequisites, Ec 2a,b and Ec 70. Brown, Schwier.

185a, b. Government Regulation of Business. Two semesters; two hours. Brown, Schwier.

186. Public Utilities. One semester; three hours. Prerequisites, Ec 2a,b and Ec 70. O'Neill.

198. Special Study. Credit to be arranged. Prerequisites to be determined.

Courses in other departments accepted for credit in Economics:

Fn 100, 173, 180; Gg 185; Sc 100, 110, 111, 121, 263; Sw 170a, 177, 178, 270.

Graduate Courses

200a, b. Advanced Economic Theory. Two semesters; six hours. Prerequisite, twelve hours of 100 courses. Ischboldin.

201. Applied Economic Analysis. One semester; three hours. Staff.

202. Seminar in Economic Theory One semester; three hours. Ischboldin.

206. Economic Analysis and Social Policy. One semester; three hours. Prerequisite, Ec 200a, b. Crane.

208. National Income. One semester; three hours. Prerequisite, Ec 200a,b. Dempsey.

209. Income and Employment. One semester; three hours. Prerequisite, Ec 200a, b. Brown, Dempsey.

217a, b. History of Economic Thought. Two semesters; six hours. Prerequisite, Ec 200a,b. Dempsey.

219. Readings in the History of Economic Thought. One semester; three hours. Dempsey.

220. Advanced Money and Banking. One semester; three hours: Prerequisites: 12 hours of upper division courses including Ec 120. Dempsey.

222. Theory of Prices. One semester; three hours. Silvanie.

224. Theory of Interest. One semester; three hours. Prerequisite, Ec 200a,b. Dempsey.

230. Theory of Inter-Regional Trade. One semester, three hours. Ischboldin.

232. International Economic Combinations. One semester; three hours. Ischboldin.

234. Economics of Reconstruction and Rehabilitation. One semester; three hours. Taeusch.

240a, b. Labor Economics. Two semesters; six hours. Prerequisite, Ec 140. McGinley.

241. Trade Unionism. One semester; three hours. Prequisite Ec 240a, b. McGinley.

242a, b. Labor Relations. Two semesters; six hours. Prerequisite, Ec 140. Brown.

246. Labor Legislation. One semester; three hours. McGinley.

248. Economics of Consumption. One semester; three hours. Radke.

254. American Economic History. One semester; three hours.

256. Advanced Economic History. Two semesters; six hours. Ischboldin.

280. Studies in Competitive Practice. One semester; three hours. Junckerstorff.

286. Seminar in Public Regulation of Business. One semester; three hours. Silvanie.

291. Economics Journal Club. One semester; one hour. Dempsey.

298. Graduate Reading Course.. Credit to be arranged.

299. Research. Credit to be arranged.

English (En)

Fr. Dreyfus, *Director,* Fr. Doyle, Mr. Kelly, Mr. Koch, Mr. McCarthy, Fr. McNamee, Dr. Moissner, Mrs. Murray, Mr. O'Neill, Mr. Rogers, Mrs. Sullivan, Miss Blanche, Mr. Breslin, Mr. Granger, Mr. Badaracco, Mr. D. Baker, Mr. Faulstich, Mr. Flotron, Mr. Gunn, Mr. Hart, Dr. Hoffsten, Mrs. Kaufman, Mr. Lippert, Mr. Power, Mr. Reid, Mr. Teeuwen, Mr. Tucker, Miss Wray, Mr. Wetmore.

And the following from other departments: Mr. Brauch, Mrs. Hendrickson, Mr. Hummert, Mr. Johnson, Mr. J. Murphy, Mr. Perry, Mr. Schuler, Mr. Wertz.

Lower Division Courses

(1.) Freshman English A. One semester; three hours. Staff.

1a,b,c. Freshman English. Three semesters; three hours. Staff.

(2) Freshman English B. One semester; three hours. Staff.

5a, b. Rhetoric and Composition. Two semesters; four hours. Staff.

7. Advanced Composition. One semester; three hours. Hoffsten.

80. Survey of English Literature. One semester; three hours. Staff.

Finance (Fn)

Dr. O'Neill, *Director,* Dr. Hauhart, Mr. McNally, Mr. Braun, Mr. Coerver, Dr. Deming, Mr. duBois, Mr. Johnston, Mr. Lambur, Mr. McCue, Mr. Morfeld, Mr. Naunheim, Mr. Pahlman, Mr. Penzler, Mr. Schroer.

And the following from other departments: Mr. Corrigan, Mr. J. Meyers, Mr. L. Young.

Prerequisites for Graduate Study with Finance as the Major or Principal Study

Besides the general requirements stated in the catalog of the Graduate School, the equivalent of an undergraduate major in Finance as understood in this University is required. A reading knowledge of French and German is recommended.

Requirements for the Master's Degree

A total of twenty-four semester hours of courses in the 100 or 200 group will be required. Of these at least one-half must be chosen from courses in Finance and the other half arranged with the approval of the Director of the Department. At least one-half of the major and one-half of the total credit hours must be chosen in the 200 group.

Upper Division Courses

100. Financial History of the United States. One semester; three hours. A. C. Meyers, Jr.

102. The Federal Reserve System. One semester; three hours. O'Neill.

110. Corporate Finance. One semester; three hours . McNally.

111a, b. Introduction to Corporate Finance. Two semesters; four hours. McNally.

112. Analysis of Financial Statements. One semester; three hours. Lang.

113. Financial Statement Analysis. One semester; three hours. Penzler, Schroer.

114. Credits. One semester; three hours. Klausner.

115. Principles of Credits. One semester; two hours. Coerver.

120. Bank Administration. One semester; three hours. Prerequisite, Ec 120. McNally.

122. Financing of Imports and Exports. One semester; three hours. Johnston.

135. Property Insurance. One semester; two hours. ———

141. Real Estate. One semester; two hours. ———

150. Airline Finance. One semester; three hours. Staff.

160. Consumer Financing. One semester; three hours. O'Neill.

173. Business Forecasting. One semester; two hours. O'Neill.

180. Government Finance. One semester; three hours. Hauhart.

181. Principles of Government Finance. One semester; two hours. Hauhart.

182. Municipal Finance. One semester; three hours. Hauhart.

190. Investments. One semester; three hours. Prerequisite, Fn 110. O'Neill.

191. Principles of Investment. One semester; two hours. Johnston.

193. Investment Supervision. One semester; two hours. Penzler.

198. Special Study. Time and credit to be arranged.

Courses in other departments accepted for credit in Finance:

Ac. 160, 161, Ec. 120, 121, 142, 170, 171a,b, 172, 173, 186, Mt. 106, 107a,b.

Graduate Courses

200. Historical Studies in American Government Finance. One semester; three hours. Prerequisite, Fn 180. O'Neill.

201. Federal Reserve Policy. One semester; three hours. Prerequisite, Ec 120. Hauhart.

206. Foreign Banking Systems. One semester; three hours. Prerequisite, Ec 120. Junckerstorff.

210. Seminar in Corporate Finance. One semester; three hours. Prerequisite, Fn 110. O'Neill.

220. Seminar in Bank Administration. One semester; three hours. Prerequisite, Ec 120, Fn 120 or equivalent. McNally.

222. Seminar in Export and Import Financing. One semester; three hours. Prerequisite, Ec 120, Fn 122, or practical experience in exporting or importing. Junckerstorff.

226. International Financial Institutions. One semester; three hours. Hauhart, Junckerstorff.

260. Studies in Consumer Financing. One semester; three hours. Prerequisite, Fn 160. O'Neill.

280. Seminar in Taxation. One semester; three hours. Prerequisite, Fn 180. Hauhart.

290. Studies in Investment Supervision. One semester; three hours. Prerequisite, Fn 193. O'Neill.

292. The Investment Trust. One semester; three hours. O'Neill.

294. The Securities and Exchange Commission. One semester; three hours. O'Neill.

298. Graduate Reading Course. Credit to be arranged.

299. Research. Credit to be arranged.

History (Hs) and Geography (Gg)

Fr. Bannon, *Director,* Fr. Donnelly, Mr. Conoyer, Mr. McGinley, Mr. McCluggage, Mr. Maguire, Mr. Reutter, Dr. Johnson.

Hs 4. Historical Background of the Modern World. One semester; three hours. Donnelly and Staff.

Gg 150. Geography of North America. One semester; two hours. Conoyer.

Gg 185. Trade Centers and Trade Routes. One semester; two hours. Conoyer.

Marketing (Mk)

DR. SIMMONS, *Director,* MR. HOLMES, BRO. RABITT, MR. CARMODY, MR. KOETTING, MR. MARIEN, MR. BRANDT, MR. FICK, MR. GAMBER, MR. GROPPEL, MR. HORN, MR. R. MCCARTHY, MR. MCDONALD, MR. PYKE, MR. J. QUINN, MISS REICH, MR. SCHMITT, MR. SHEA, MR. SHERWOOD, MR. STONER.

Prerequisites for Graduate Study in the Department of Marketing

Besides the general requirements stated in the Graduate School catalog, the equivalent of an undergraduate major in Marketing as understood in this University is required. A course in Ec 170 is required.

Lower Division Courses

1a, b. INTRODUCTION TO MARKETING PRINCIPLES. Two semesters; four hours. STAFF.

3a,b. INTRODUCTION TO MARKETING PROBLEMS. Two semesters; four hours. STAFF.

Upper Division Courses

100. PRINCIPLES OF MARKETING. One semester; three hours. CARMODY.

101. MARKETING PRINCIPLES A. One semester; two hours. GAMBER.

103. MARKETING PRINCIPLES B. One semester; two hours. GAMBER.

104. MARKETING PROBLEMS. One semester; three hours. Prerequisite, Mk 100. SIMMONS.

110. MARKETING CONFERENCES. One semester; one hour. Prerequisite, Mk 100. SIMMONS.

114. MARKET RESEARCH. One semester; three hours. Prerequisite, Mk 100. HOLMES.

115a,b. MARKETING ANALYSIS. Two semesters; four hours. HOLMES.

120. ADVERTISING PRINCIPLES. One semester; three hours. Prerequisite, Mk 100. SIMMONS.

121. PRINCIPLES OF ADVERTISING. One semester; two hours. Prerequisite, Mk 103 or Mk 1b. REICH.

123. ADVERTISING. Two semesters; six hours. Offered in cooperation with the Advertising Club of St. Louis. PYKE.

124. ADVERTISING MEDIA. One semester; three hours. Prerequisite, Mk 120. STAFF.

125. Advertising Problems A. One semester; two hours. Prerequisite, Mk 121 or equivalent. Gast.

126. Advertising Campaigns and Problems. One semester; three hours. Prerequisite, Mk 120. Holmes.

127. Advertising Problems B. One semester; two hours. Prerequisite, Mk 125. Gast.

130. Principles of Salesmanship. One semester; three hours. Prerequisite, Mk 100. Shea.

131. Salesmanship. One semester; two hours. Prerequisite Mk 103 or Mk 16. Shea.

132. Sales Management. One semester; three hours. Prerequisite, Mk 100 and Mk 142. Gast.

133. Principles of Sales Management. One semester; two hours. Gast.

134. Retail Store Management. One semester; three hours. Prerequisite, Ba 100 and Mk 100. Holmes.

135. Principles of Retail Store Management. One semester; two hours. Staff.

138. Selling Techniques. One semester; three hours. Prerequisite, Mk 100. Staff.

142. Sales Planning. One semester; three hours. Prerequisite, Mk 100. Simmons.

151. Merchandising Laboratory A. One semester; two hours. Gast.

153. Merchandising Laboratory B. One semester; two hours. Gast.

180. Aircraft Sales. One semester; three hours. Staff.

182. Airline Advertising. One semester; two hours. Staff.

198. Special Study. Credit to be arranged.

Courses in Other Departments Accepted for Credit in Marketing and Merchandising:

Ba 130, Ec 127; Fn 114, 160, Sph 159.

Graduate Courses

200. Marketing Principles and Problems. One semester; three hours. Simmons.

230. Merchandising Problems. One semester; three hours. Simmons.

298. Graduate Reading Course. Credit to be arranged.

299. Research. Credit to be arranged.

Mathematics (Mt)

Fr. Case, *Director,* Dr. Regan, Mr. Stellwagen, Mr. Vezeau, Mr. Andrews, Mr. Derwort, Mr. Lorenz, Mr. Richardson, Mr. Dobinsky, Mr. Felling, Miss Hurst, Mr. Jennemann, Mr. Merello, Mr. Smith, Mr. Neukum, Mr. Wagner, Mr. Bruce, Mr. Chaney, Mr. Christian, Mr. Cuba, Mr. Jones, Mr. Jordan, Mr. Wolff.

And the following from other departments: Fr. Brunner, Mr. Bounk, Mr. Forrest, Mr. Hurley, Mr. Linek, Mr. McCarty, Mr. J. Meyers, Mr. Reck.

Lower Division Courses

4. Mathematical Analysis I. One semester; three hours. Staff.

6. Mathematical Analysis II. One semester; three hours. Staff.

8. Mathematical Analysis III. One semester; three hours. Staff.

13a, b. Business Algebra. One semester; two hours. Staff.

14. College Algebra. One semester; three hours. Staff.

16. College Algebra and Trigonometry. One semester; three hours. Staff.

22. Business Mathematics. One semester; three hours. Staff.

44. Plane Analytic Geometry. One semester; three hours. Staff.

50. Calculus. One semester; three hours. Staff.

Upper Division Courses

106. Mathematics of Accounting. One semester; three hours. Hurst.

107a, b. Mathematics for Accountants. Two semesters; two hours. Prerequisite Mt 13a, b. Staff.

Philosophy (Pl)

Fr. Wade, *Director,* Dr. Bourke, Fr. McWilliams, Fr. Smith, Fr. O'Brien, Fr. Cantwell, Dr. Coffey, Dr. Collins, Fr. Henle, Fr. McKemie, Fr. Mueller, Fr. O'Reilly, Dr. Cauchy, Dr. Jacoby, Fr. Lukaszewski, Mrs. Schneider, Mr. Burns, Mr. Curtis, Mr. Fay, Mr. Haymond, Mr. Helbig, Mr. Keefe, Mr. Kramen, Mr. Meyer, Mr. Muller, Mr. O'Rourke, Mr. Reed, Mr. Strasser, Mr. Zimmerman, Mr. Desloge, Mr. Godlewski, Mr. Kaufman, Mr. McAuley, Fr. Mazza, Mr. W. Moffitt, Mr. P. Murphy, Mr. Whealan.

And the following from other departments: Fr. DeMuth, Mr. McCluggage, Mr. Amsden, Mr. Boisaubin, Mr. Hart, Mr. Herrmann, Mr. Johnson, Fr. Padberg, Mr. Pollman, Mr. Potts.

Lower Division Courses

4. Logic. One semester; three hours. Staff.

3.a, b. Fundamentals of Logic. Two semesters; two hours. Staff.

7. Essentials of Logic. One semester; two hours. Staff.

24. Foundations of Morality. One semester; three hours. Staff.

25. General and Applied Ethics. One semester; three hours. Staff.

51a,b. Ethics. Two semesters; two hours. Staff.

Upper Division Courses

120. Philosophy of Being. One semester; three hours. Staff.

140. Philosophy of Man. One semester; three hours. Staff.

150. Ethical Theory. One semester; three hours. Staff.

151. Social Ethics. One semester; three hours. Staff.

Physical Education (Pe)

Mr. Eberhardt, *Director.*

1. Freshman First Semester Course in Physical Education. One semester; two hours. Eberhardt.

2. Freshman Second Semester Course in Physical Education. One semester; two hours. Eberhardt.

Psychology (Ps)

Fr. Severin, *Secretary,* Dr. Harmon, Mr. Manley.

And the following from other departments: Fr. Fulkerson, Fr. Finn, Fr. Hindelang, Mr. Johnson.

Lower Division Courses

32. Training of the Will. One semester; three hours. Staff.

Religion (Rl)

Fr. Morrison, *Director,* Fr. DeMuth, Fr. Lynam, Fr. Fulkerson, Fr. Boland, Fr. Conway, Fr. Finn, Fr. Keefe, Fr. Kennedy, Fr. McInerny, Fr. Martin, Fr. Carey, Fr. Egan, Fr. Gira, Mr. Hentschel, Fr. Hindelang, Mr. Johnson, Fr. Padberg.

And the following from other departments: Fr. Cantwell, Fr. Lukaszewski, Mr. Keefe, Fr. Mazza.

Lower Division Courses

12. Formation of Catholic Character. One semester; three hours. Staff.

50. Catholicism and Current Thought. One semester; three hours. Staff.

Upper Division Courses

144. Catholic Marriage. One semester; three hours. Staff.

Speech (Sph)

Fr. Johnston, *Acting Director,* Dr. Sandford, Mr. Buchan.

Lower Division Courses

1. Introduction to Effective Speaking (2). Offered annually. Staff.

12. Public Speaking (2). Prerequisite: Sph 1. Offered annually. Sanford.

20. Elements of Discussion and Debate (3). Prerequisite: Sph 1. Offered annually. Sanford.

22. Introduction to Business Speech (3). Staff.

25. Parliamentary Practice. One semester; two hours. Wagner.

Upper Division Courses

102. Business and Professional Speaking (2). Prerequisite: Sph 15 or 20. Offered annually. Sanford.

122. Conference Speaking (2). Prerequisite: Sph 102, 106, 107, or 120 or consent of instructor. Offered in 1947-48. Sanford.

125. Group Leadership and Parliamentary Law (2). Prerequisite: Sph 102, 106, 107, or 120. Offered in 1947-48. Sanford.

159. Radio Sales and Advertising (3). Buchan.
(Acceptable for credit in Marketing)

Degrees Conferred

The Degree of BACHELOR OF SCIENCE IN COMMERCE was conferred upon the following:

August 16, 1947

*Albert Paul Ameiss.....Saint Louis
*John Delbert Bante.....Saint Louis
***Julius Harry Berg.....Saint Louis
William Paul Byrne.....Saint Louis
Joseph Leslie Chandler.....Parsons, Kans.
Hawklin Chuh.....Shanghai, China
David George Comerford.....Saint Louis
Earl Edgar Connor.....Saint Louis
Eugene Edward Cook.....Saint Louis
William Michael Daily, Jr.....Loogootee, Ind.
Vincent Francis Fagan.....Webster Groves
Darold Ross Ferneau.....Saint Louis
George Clinton Fisk.....Carlyle, Ill.
Joseph Francis Flanagan.....Saint Louis
Billie Lillian Franklin.....Saint Louis
Thomas James Hall, Jr.....University City
Edward Anthony Halloran.....Saint Louis
Joseph Alphons Hausmann.....Belleville, Ill.
John Joseph McDonough, Jr.....Saint Louis
Leo Joseph Makarewicz.....Saint Louis
*Norbert Joseph Meyer.....Saint Louis
William Joseph Millman.....Saint Louis
Martin Lawrence Neaf.....Clayton
Lawrence Anthony Oldeg.....Saint Louis
Theodore Anastasios Pappas.....Saint Louis
George Andrew Prader.....East St. Louis, Ill.
Victor Patrick Ranalletta.....Springfield, Ill.
Raymond Turner Riggs, Jr.....Saint Louis
Edward Harry Ryan.....Alton, Ill.
Herschel Elmo Sanner.....Pocahontas, Ill.
Richard Carl Scheffel.....Wood River, Ill.
John Dalton Schmuck.....Pine Lawn
Norbert Joseph Stone.....Evansville, Ind.
Henry Joseph Terbrock.....Saint Louis
William Ignatuis Tierney.....Saint Louis
*Edward William Venker.....Saint Louis
Patricia Ann Welsh.....Saint Louis
Alice Mae Williams.....Saint Louis
Albert George Woelfle.....Saint Louis

January 31, 1948

Dennis Edward Aylward, Jr.....Edwardsville, Ill.
Elmer Otto Binder.....Saint Louis
Vernon Albert Bixon.....Saint Louis

*Cum Laude
***Summa Cum Laude

**Carl William Blumenthal.....Saint Louis
Joseph C. Botz, II.....Jefferson City
Donald Edgar Bruce.....Saint Louis
Robert Hughes Butler.....Saint Louis
Thomas Joseph Carmody, Jr.....Saint Louis
John Patrick Coll.....Saint Louis
Jeremiah Thomas Cronley.....Brentwood
**Raymond Henry Deck.....Saint Louis
John Paul Farrell.....Saint Louis
John Joseph Finnegan.....Saint Louis
Joseph Robert Fitzsimmons.....Webster Groves
Arthur Ivo Fournie.....Belleville, Ill.
**Leon Maurice Grandcolas.....Belleville, Ill.
Daisy Marie Green.....Saint Louis
Milton Edwin Hammel.....Saint Louis
Herbert Walter Hartmann.....Saint Louis
*Ralph Frank Harwood.....Saint Louis
**Paul Edwin Heinicke.....Saint Louis
Marie Louise Hirschboeck.....Saint Louis
William Richard Holden.....Alton, Ill.
Russell Raymond Hopmann.....Saint Louis
Ralph Bernard Huebenthal.....Saint Louis
John Francis Imbs.....Clayton
Julius Virgil Jacquot.....East St. Louis, Ill.
George John Jeggle.....Saint Louis
**Herbert William Kleine.....Saint Louis
William Joseph Koeger.....Saint Louis
Gerard Paul Kordsmeier.....Saint Louis
Albert Korlin.....Saint Louis
*Paul Edward Lackland.....Mexico
*Norman Max Langfeld.....Saint Louis
James Lee Leahy.....East Saint Louis, Ill.
William James Levins.....Saint Louis
*Thomas Francis McGuire.....Saint Louis
John Patrick McIntyre, Jr.....Richmond Heights
**Philip Louis Marlo.....Saint Louis
Thomas Burton Mathus.....Saint Louis
Marion R. Medic.....Saint Louis
Edward Joseph Mee.....Saint Louis
Marie Allene Miller.....Saint Louis
Mary Jane Miller.....Saint Louis
Michael Miller.....Saint Louis
Albert John Moffitt.....Saint Louis
Raymond Ralph Obie.....Saint Louis
**Raymond Oppliger.....Saint Louis
Violet Beverly Ottitsch.....Saint Louis
Daniel Herbert Pautler.....Murphysboro, Ill.
*Emil Clark Poertner.....Pacific
Charles William Putnam, Jr.....Saint Louis
*Edward John Renfro.....Saint Louis
James William Rigdon.....Saint Louis
Ellis Palmer Robertson.....Saint Louis
Nathaniel L. Roos.....Saint Louis

*Cum Laude
**Magna Cum Laude

Merrill Rush ..... Saint Louis
Clyde John Sadler ..... Saint Louis
Leonard Otto St. Peters ..... Alton, Ill.
Richard William Schweiger ..... Kansas City
*Donald Patrick Shine ..... Saint Louis
John Joseph Sievers ..... Saint Louis
Glen Thomas Smith ..... Saint Louis
*Harold Michaelis Stellern ..... Saint Louis
Shirley Pauline Suren ..... Saint Louis
Howard Henry Thomas ..... East Saint Louis, Ill.
*Benno Vincent Tourdelille ..... Saint Louis
*Gerard Bernard Venverloh ..... Saint Louis
Leonard Emil Verbeke ..... Saint Louis
*Jerome William Vogel ..... Jefferson City
Thomas Robert Walsh ..... University City
Richard Aloysius Ward ..... Saint Louis
John Buckner Warner, Jr ..... Saint Louis
George Joseph Weitkamp ..... Saint Louis

June 1, 1948

Louis Edward AuBuchon ..... Maplewood
Raymond Nicholas Augsburger ..... Burlington, Iowa
Joseph Russell Bellah ..... Ridgway, Ill.
John David Berg, Jr ..... Saint Louis
Robert Craig Berger ..... Saint Louis
Bernard Edwin Bernsen ..... Saint Louis
Gregory Paul Bernsen ..... Saint Louis
**Gilbert Louis Bethel ..... Saint Louis
Vincent George Betz ..... Saint Louis
Joseph John Bitzer ..... Saint Louis
Robert Edward Bode ..... Edwardsville, Ill.
Charles William Boswell ..... Saint Louis
Francis Ruenzi Bottani ..... Saint Charles
Emmet James Brennan, Jr ..... Clayton
Michael Earl Brennan ..... East Saint Louis, Ill.
Paul Anthony Bruening ..... Saint Louis
William John Buchholz ..... Green Bay, Wisc.
Walter Frederick Burger, Jr ..... Decatur, Ill.
Charles Thaddeus Burney ..... Saint Louis
Thomas George Butler ..... Saint Louis
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Helen Ann Carrabine ..... Kirkwood
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George Kenneth Christrup ..... Saint Louis
*Gerald Leroy Cohen ..... Clayton
**Lawrence Francis Coles ..... Alton, Ill.
John Dennis Connaghan ..... Burlington, Iowa
Clyde Clarence Croy ..... Advance
James Jeremiah Curry, Jr ..... Saint Louis
Theodore John Dallavalle ..... Saint Louis
*Carlos Everett Dannacher ..... Anderson, Ind.
Norman Stanford Dobinsky, B.S ..... Saint Louis

*Cum Laude
**Magna Cum Laude

Joseph Thomas Donovan.....Belleville, Ill.
Doris Virginia Doyen.....Saint Louis
George Lester Eifert.....Saint Louis
Albert Henry Feldt.....Saint Louis
Robert Phillips Ferguson, Jr.....Saint Louis
Emil Herman Ferris, Jr.....Saint Louis
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Paul Raymond Larsen.....Saint Louis
Clarence Walter Lerch.....Saint Louis
Leon Wesley Linebarger.....Cape Girardeau
Robert Raymond Lingeman.....Saint Louis
Ronald Raphael Link.....Saint Louis
Gerald Lloyd Lutz.....Richmond Heights
John Aloysius Lynch, Jr.....Saint Louis
William Joseph Lynch.....Saint Louis

*Cum Laude
**Magna Cum Laude
***Summa Cum Laude

Robert Francis McCarthy.....Saint Louis
Gordon Lewis McGloshen.....Saint Louis
William John McGoogan, Jr.....Saint Louis
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*Owen George McNamara.....Saint Louis
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Francis Joseph Marin.....Lemay
**Joseph James Martin.....Sullivan
Ferdinand Wallace Maull.....Saint Louis
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*Cum Laude
**Magna Cum Laude

Robert Frederick Sido.....Granite City, Ill.
*Sigmund Charles Silverstein.....Saint Louis
Dorothy Wilma Smith.....Saint Louis
*George Pressley Smith.....Saint Louis
Oscar Sealy Smith, Jr.....Saint Louis
Leo Eugene Staniszewski.....Saint Louis
Nicholas Adam Stein.....Saint Louis
**Kenneth Ramon Stelloh.....Normandy
Clifford Charles Stolte.....Edwardsville, Ill.
Norbert Louis Stroot.....Saint Louis
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Gregory Anthony Wankum.....Jefferson City
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Walter Lee Wax.....Saint Louis
Harry Byron Whelan, Jr.....East Saint Louis, Ill.
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Alphonse Arnould Wulf.....Davenport, Iowa
John Richard Yoch.....Belleville, Ill.
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The degree of ASSOCIATE IN SCIENCE (Commerce) was conferred on the following:

June 1, 1948

Harry William Astroth.....Saint Louis
Ralph Albers Bauer.....Saint Louis
Francis Nicholas Becker.....Saint Louis
Norbert John Behrman.....Saint Louis
James Franklin Bell.....Saint Louis
Leonard Melvin Bernstein.....Saint Louis
William Joseph Birchler.....Saint Louis
John Thomas Brady.....Saint Louis
Hazel Marie Brauch.....Saint Louis
Milton Gerald Brimer.....Saint Louis
Richard Joseph Brown.....Saint Louis
Andrew Jenkins Buford.....Saint Louis
Bert George Cibulka.....Saint Louis
Alvin Marshall Corry.....Saint Louis
Ralph Frank Curry.....Clayton
John Joseph Dowling.....Saint Louis

*Cum Laude.
**Magna Cum Laude.
***Summa Cum Laude.

Anthony Casper Dyonzak.....Saint Louis
Ralph Elmer Eckert.....New Athens, Ill.
Richard Charles Eming.....Saint Louis
John Paul Fechter.....Saint Louis
John Joseph Ferlisi.....Saint Louis
Joseph Arthur Fowler.....Saint Louis
Virginia Anna Frost.....Saint Louis
Ellis Moreland Gaddis.....Alton, Ill.
William Frank Geisz.....Saint Louis
Merlin Richmond Goodin.....Saint Louis
Melburn Dale Haneline.....Collinsville, Ill.
Robert Edward Hellmann.....Saint Louis
George White Hirshman.....Saint Louis
Edward John Hoenerhoff.....Saint Louis
Joseph August Hosner.....Gillespie, Ill.

Certificates Conferred

A GENERAL CERTIFICATE IN COMMERCE AND FINANCE was conferred upon the following:

June 3, 1947

Gerald Lloyd Lutz.....Richmond Heights

August 16, 1947.

Jacob Bauer, Jr.....Sheboygan, Wisc.
James Albert Bellchamber.....Saint Louis
Floyd James Blasco.....Des Monies, Iowa.
George Griffin Callahan.....Saint Louis
Robert Esrock.....Saint Louis
Vincent Joseph Kelleher.....University City
Elmer Hadfield Niedringhaus, Jr.....Granite City, Ill.
Marion James Paul.....Saint Louis
Louis Anthony Rothfischer.....Saint Louis
Joe Alexander Seabaugh.....Millersville
Nicholas Adam Stein.....Saint Louis
John August Topolski.....Saint Louis
Winston Roland Ward.....Saint Louis

January 31, 1948

Laurence Joseph Butler.....Saint Louis
Albert Henry Froemling.....Saint Louis
Charles Louis Henry.....Nameoki, Ill.
Edward Wallace Holmberg.....Saint Louis
James Eldridge Hurt, Jr.....Saint Louis
John Francis Kelahan.....Granite City, Ill.
Walter Gottschalk Liebmann.....Saint Louis
Robert Harold McCauley.....Granite City, Ill.
William Thomas Molloy.....Saint Louis
John Edward Monfort.....Saint Louis

Gustave Aloysius Rauschenbach.....Saint Louis
Howard Flake Ray.....Saint Louis
Fred George Spengler.....Granite City, Ill.
Oscar Martin Stehlick.....Belleville, Ill.
Louis Tykalowicz Stevens.....East Saint Louis, Ill.
William Fred Wolters.....Saint Louis

A SECRETARIAL CERTIFICATE was conferred upon the following:

June 1, 1948

Betty Lou Engleman.....Saint Louis
Frances Marcelle Rockwell.....Saint Louis
Alma Ruth Thompson.....Saint Louis

DELTA SIGMA PI SCHOLARSHIP KEY

Delta Sigma Pi Scholarship Keys, awarded annually to the graduate with the highest four-year average in a school where the fraternity has a chapter, were merited by

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in the Degree Program, and by
JOHN JOSEPH DOWLING
in the Certificate Program.

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The American Institute of Science
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The American Bar Association
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*For detailed information, see Announcements of individual Schools.

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3634 Lindell Boulevard, Saint Louis 8, Missouri

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Louisiana	Loyola University, New Orleans.
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Massachusetts	Boston College, Boston. Holy Cross College, Worcester.
Michigan	University of Detroit, Detroit.
Missouri	Rockhurst College, Kansas City. Saint Louis University, Saint Louis.
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Ohio	John Carroll University, Cleveland. The Xavier University, Cincinnati.
Pennsylvania	Saint Joseph's College, Philadelphia. University of Scranton, Scranton.
Washington	Gonzaga University, Spokane. Seattle University, Seattle.
Wisconsin	Marquette University, Milwaukee.

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Saint Louis University

1818

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School of Law, 3642 Lindell Boulevard (8)
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